

By Louis Uchitelle In Azerbaijan MOSCOW (Reuters) -The Armenian parliament ad-jouroed ahruptly Tuesday amid reports of a fresh out-

New York Times Service NEW YORK - With the latest plunge in the dollar and the drop in U.S. stock prices, one might think that the financial markets were reacting to dangerous or That is not the case. The U.S. economy has been perking along at the same moderate pace for two or three months, and economists say it might continue to do so next year as well.

to change this assessment," said Albert T. wanted and expected and yet the stock Sommers, a senior economist at the Conference Board, a business organization. Iodeed, most of the economic news in recent days would have been regarded NEWS ANALYSIS

report

market collapsed," said Stephen S. Roach, senior economist at Morgan Stanley & Co., referring to the 38.59point drop in the Dow Jones industrial average last Wednesday, the day of the

ed rise. And after removing costs of food, . shelter and energy, the consumer price 15). But economists say inflationary pres-

Tuesday that consumer prices rose by 0.4 the past two weeks, were reacting chiefly percent in October, a bigger-than-expect- to fears that the industrialized nations might oot continue to support the dollar in the wake of the U.S. election, or that index rose 0.7 percent last month. (Page President-elect George Bush will not act soon enough or strongly enough to reduce the budget deficit.

while these fears were real, the

ing mechanisms acceptable to South Africa, Angola and Cuba.

burst of et tension ove the disputed Nagorno-Karabakh Autocomous Region, which has a mainly Armenian population but is under the authority of the Azerbaijan Republic.

A journalist at the Armenian orws agency said that parliament decided to suspend the session after reports of clashes in the Azerbaijani cap-ital Baku and elsewhere in the republic. The journalist said the had reports that troops were guarding houses of Ar-menians io Baku.

The legislature of Latvia, meanwhile, decided Tuesday night oot to declare itself sovereign. (Page 2)

General News

Francois Mitterrand will personally try to persuade Spain to buy France's version of a high-speed rail system. Page 2. Benazir Blusto met the president of Pakistan for talks that could lead to her forming a Page 6. government.

Business/Finance

Oil markets were in disarray after the Iranian oil minister dashed hopes of an early OPEC accord. Page 21

The Dollar Dow Close DM 1.7188 Pound 1.8338 Yen 121.275 11.73

dropped in September. "It was the trade number everyone "There was oothing in the latest data

In addition, the latest figures on retail carlier in the year as good news for the sales, industrial production, inventories and housing, all released in the past 10 days, tended to endorse a widely held markets. The Commerce Department, for example, reported that exports had reached a record level and imports had view that the economy continues to grow, but with few inflationary pressures.

months. "There is still the same mixture of strengths and weakness that have been evident all along," said Edward McKel-. vey, a senior economist at Goldman, Sachs & Co. Clearly, the markets, in dropping over However, the government reported

sures have not increased much in recent But

economy had oot really changed, oor acquired the seriousness of the budget deficit. Until the stock market collapse last

See ASSESS, Page 21

would have to be three separate verification groups:

Mr. Botha stressed that for the

peace process to go forward after

the Brazzaville signing, "a lot of hard work has to be done" to reach

agreement on withdrawal monitor-

 A United Nations Transitional Assistance Group, which would monitor the political process leading to elections for an independent government of Namibia.

 A second body to monitor the month-hy-month withdrawal of the Cuban troops, reportedly under a schedule under which they would move 240 kilometers (150 miles) north of the Namibian border within three months of the start of the process and three months later to the vicinity of the Benguela Rail-way, about 400 kilometers oorth of the border.

• A joint committee including Sonth Africa, the United States, the Sovict Union, Angola and Cuba, which, Mr. Botha said, would be a "super appeals court" to which any party could lodge complaints of violations of the agreement.

U.S. Backs Stand

The United States said Tuesday that South Africa's acceptance of a schedule for Cuban troop withdrawal from Angola cleared the way for the signing of a peace agreement for southern Africa, Reuters reported from Washington.

"With this step all three governments involved in these talks have signaled their acceptance of the Geneva understandings," the State Department spokesman, Charles E. Redman, said.

Chun Is to Repent On TV in Korea

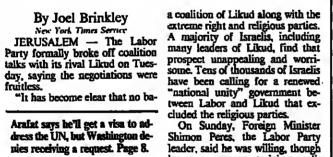
United Press International SEOUL - South Korea's disgraced former president, Choo Doo Hwan, will humble himself on television Wednesday by apologizing for abuses of power and corruption, aides said Tuesday.

They said the former general. who took power in a coup, would break mooths of silence, and the Korea Broadcasting System said it planned to broadcast his speech at IO A.M.

The speech would mark a stunning fall for Mr. Chun who, in eight months, went from absolute power to a man abandoned by his political allies, dogged by his former foes and trammeled by the pace of democratic change. ered a plan to discredit one of the

The exact content of his speech was unknown, but aides sketched a plan whereby Mr. Chun would apologize for abuses and corrup-tion, call for an investigation of his assets, return his house to the atate and accept internal exile.

With Royal Ceremony, an MI5 Charter **Labor Breaks Off Talks On Coalition in Israel**



Shimon Peres, the Labor Party leader, said he was willing, though by no means eager, to join a coalition government with Likud be-

sis exists for entering negotiations for establishment of a wide coalicause the alternative "couldn't be any worse." tion government," a party state-

Labor laid out a series of stiff ment said. Labor leaders said they were demands, including rough parity in cabioet positions. But when Likud Labor leaders said they were now ready to join the opposition. Ezer Weizman, who was Labor's campaign chairman, said, "The party will reflect on itself and in my opinion will sit with honor and effifailed to respond to some Labor requests, "we decided there was no reason to go on with this," a Labor official said Although the Labor Party's

ciency in the opposition." If Labor's word is final, then Israel is almost certain to be led by statement appeared firm, officials See ISRAEL, Page 8

A Soviet Psychiatrist Accuses

Article Describes Systematic Abuses to Silence Dissent

By Felicity Barringer New York Times Service

MOSCOW -A Soviet newspaper has published an article by a Moscow psychiatrist supporting Western charges that Soviet psychiatry was systematically used to suppress dissent in the 1970s.

The psychiatrist, Mikhail I. Buyanov, asserted in an article Saturday in the teachers' newspaper Uchitels-kaya Gazeta that, in the 1970s, Soviet psychiatrists gave law-enforcement officials "the idea that anyone opposed to anything was, hiddenly or openly, a mental

He added that members of a demoralized profession had been willingly deputized by "extra-medical orga-nizations and officials," apparently a reference to both "law-enforcement officials and the KGB, and "acceded

to any whim of the local authorities." Although articles in the Soviet press since the summer of 1987 have enticized some Soviet psychiatrists as corrupt, poorly trained and ineffectual, Mr. as corrupt, poorly trained and increation, with Buyanov goes well beyond anything previously pub-lished here in charging, as Western critics and Sovict dissidents have long maintained, that Soviet psychia-

press dissent. Publication of the article comes at a time when

trists systematically abused their profession to sup-

Soviet psychiatrists are seeking readmission to the World Psychiatric Association; they have agreed to a visit by American psychiatrists in January.

The U.S. group, which is expected to request and receive case histories of people who were confined to mental institutions apparently for political actions, will visit Soviet mental hospitals, according to a state-ment on the visit prepared by U.S. and Soviet officials and issued by the State Department in Washington on Monday. The group also expects to examine some of these patients.

According to Alexander Podrabinek, a dissident who has been monitoring Soviet psychiatry for a decade, there are at least 30 confirmed cases of people still committed to mental institutions as a result of political activities, and 120 or so other suspected cases. "There's never before been anything like this article," Mr. Podrabinek said. "But people are still in

See SOVIET. Page 6



Prince Philip helping Queen Elizabeth step down from her coach for the opening of Parliament.

يكذامن الأحل

By Craig R. Whitney New York Times Service LONDON - As prescribed by the British Constitution, Queen Elizabeth II, all but immobilized by crown, robe, and ceremony, told Parliament on Tuesday what her government planned to do over the next year. It will, for the first time, provide

a written legal basis for the existence of the secret domestic intelligence service, MI5, and sell all power utilities and the water companies in England and Wales to private investors, the queen said. Borne in a horse-drawn Australian carriage to the neo-Gothic House of Lords entrance on Parliament Square on Tuesday morning, the queen was given a silver satchel cootaining the speech prepared for her by Prime Minister Margaret Thatcher's government, and read it verbatim, as she must. The MIS proposal was the main surprise. "A bill will be introduced to put the security service on a statutory basis under the authority of the secretary of state," she said. But government officials said it would not provide more parliamentary oversight, as demanded by critics. What the government proposal means is that MI5, which was established in 1909 and oow is accountable to the secretary of state for the Home Office, Douglas Hurd, will get an official charter. Though it has about 2,000 employ-ees and a large headquarters build-ing in central London, it nowhere has a hasis in law like the charter of the Central Intelligence Agency the National Security Act of 1947. MI5 has been rocked by scandal in the past two years, because of disclosures in "Spycatcher," a book the government fought hard to ban. The book, by a former MI5 em-ployee, Peter Wright, alleged that the secret service plotted against at least one foreign head of state, kept tabs on the Labor Party for years as potentially subversive and consid-

ter. The closest thing to the CIA in See PARLIAMENT, Page 6

party's leading members, Harold Wilson, when he was prime minis-

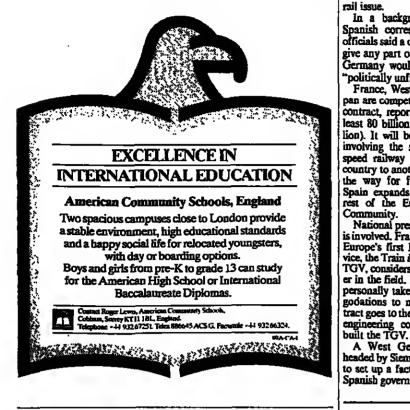
IN MEMORIAM

and the second s

Page 2

100 years ago this day was born Eric HAWKINS

part of the saga of the PARIS HERALD and of the IHT. He joined the New York Herald in 1915 and served as Managing Editor from 1924 to 1960. Let those who knew him have a kind thought for a great man, a good man, good newsman and good friend.



Mitterrand Pressures Spain to Buy TGV fer of a train that is still in the experimental stage. Analysts say that winning even part of the con-By Barry James nnul Herald Trihme PARIS - President François tract would be a coup for the Ger-Mitterrand will try to persuade man consortium. Losing it would Prime Minister Felipe González of Spain on Wednesday to huy put West Germany at a serious disadvantage against France in the development of future high-speed France's high-speed train for a new rail link between Madrid and Selinks. ville. The issue is of major poliocal

and economic importance to both Mr. Mitterrand and Mr. Gonzá-lez are to meet to Montpellier in

southern France for a two-day con-ference that is overshadowed by the rail issue. In a background briefing for Spanish correspondents, French officials said a decision by Spain to give any part of the order to West

Germany would be considered a studying a proposal to buy 24 sets "politically unfriendly" act. of passenger trains from France and 75 locomotives from the Ger-France, West Germany and Japan are competing for the Spanish contract, reported to be worth at least 80 billion pesctas (\$700 milman consortium, dividing the contract roughly in two.

lion). It will be the first contract involving the sale of ultra high-But France believes there are no technological reasons for preferspeed railway equipment by one country to another and could pave ring the untried German train over its own well-tested system, which is the way for further business as now being extended toward the At-Spain expands its links with the rest of the European Economic lantic and Channel coasts. The TGV more than halves traveling time to two hours for the 400-kilo-National prestige as well as cash is involved. France, which has built meter (240-mile) journey from Par-is to Lyon and it has been an im-

Europe's first high-speed rail ser-vice, the Train à Grande Vitesse, or portant financial and technological success on that route. TGV, considers itself a world lead-er in the field. Mr. Mitterrand has personally taken charge of the oe-Meanwhile, Mitsubishi Corp. in Japan is offering a version of its

"bullet train" at a price said by Spanish sources to be considerably lower than that of the proposed gooations to make sure the contract goes to the Alsthom SA heavy engineering conglomerate, which French and West German systems. Mitsubishi recently warned of eco-A West German consortium

headed by Siemens AG has offered nomic retaliation if Spain chose to set up a factory in Spain if the one of the European systems on Spanish government accepts its of- purely poliocal grounds.

According to press reports to as an alternative to air travel on Madrid, the Spanish government is short and medium-distance routes.

French officials said a decision by Spain to give any part of the order to West Germany would be considered a 'politically unfriendly' act.

In an interview with Le Monde, Mr. González said Tuesday that the purchase was a major decision for Spain and one that could have important repercussions for its own railway, steel and electrical equip-

ment industries. The choice of a high-speed train system would make Spain depen-dent upon the country selected for the forseeable future, he said. But once that decision was taken, he

> for Spain was to renew its railway system while considering its links to the rest of Europe.

> > erament will decide whether or not to begin a massive modernization program to change the entire 13,000-kilometer rail network to the slightly narrower gauge used in the rest of Western Europe, At present, only the Spanish market.

According to economic analysts, Mitsubishi sees the Spanisb con-tract as an opportunity to enter the and other European tracks. On other European rail market, to find a use er services, passengers have to for some of its spare heavy indus- switch trains at the frontier, and trial capacity and as a step toward the wheel systems on freight cars winning contracts in the United have to be changed.

States. It believes high-speed trains could be used to the United States government, which is studying a technical report prepared by RENFE, the state railway compaoy, inclines toward a "European solution" involving a change of gauge. He said Spain would finance most of its modernization program but would seek European Commu nity financing for a change of gauge

Adapting the European standard would go some way to mollifying the Catalan and other northern regions, which have bitterly contest-ed the decision to build the first high-speed rail link between Madrid and Andalusia, Mr. González's home region.

adapting the European width would put Barcelona and Madrid within reasonable traveling dis-tance of Paris, Frankfurt, Brussels and, once the Channel tunnel is built, of London.

But improving links with the south was considered of greater need. Much of the existing line is single track, and there is a major bottleneck in the Despeñaperros Pass, one of the busiest in Europe.

The government considers the poor communications to be an impediment to Andalusia's economic development and wants to have the Tren de Alta Velocidad, or TAV, in service by 1992 — in time for the Expo '92 world fair in Seville and the advent of a European single

WORLD BRIEFS

Miners and Riot Police Clash in Paris PARIS (Renters) - About 500 miners from the impoverished eastern region of Lorraine clashed violently with riot policemen outside the office

of Prime Minister Michel Rocard on Tuesday. A police spokesman said 25 officers were slightly injured during demonstration against the failure of salary talks. Mr. Rocard's gover ment has to the past three months had to cope with strikes in the put sector by prison guards, nurses, postal workers and railroaders.

The miners threw iron bars and burning sticks at a police cort overturned a police car and smashed store windows and car window the spokesman said. The violence crupted after talks with a govern official who-refused demands by the miners for a raise of 450 fi (about \$76) a month.

Israeli Air Strikes Kill 6 in Lebanon

SIDON, Lebanon (AP) - Israeli warplanes attacked PLO guer bases Thesday near the southern port city of Sidon, killing six Palest ians and wounding nine, the police said.

In Jerusalem, a military spokesman said the targets were guerrill; headquarters that served as launching points for assaults against Israel? The attacks were carried out as Lebanon marked the 45th anniversar? of its independence from France. It was the 22d air strike this year. any the first since the Palestine Liberation Organization declared an independent Palestinian state on Nov. 15.

6 Scientologists Expelled by Spain

MADRID (Reuters) — A Spanish judge ordered on Tuesday the expulsion of six persons who had been detained in a police raid of the hurch of Scientology, court sources said.

Diplomats said the six included three Britons, an American, a Dane and a Swede

Judge José Maria Vazquez Honrubia has so far released 41 members of the international sect and ordered nine others jailed. The judge said they could face charges ranging from fraud to tax evasion. They were among 71 people detained Sunday at a Madrid congress of the organization, which claims branches in 30 countries.

60 Hurt in Sudan Peace-Pact Protest

KHARTOUM, Sudan (Reuters) - Thousands of Moslem militants battled with Sudanese southerners in central Khartoum on Tuesday during protests over a pact to end the civil war in the south.

Authorities said at least 60 persons were injured, with five remaining in hospitals and two in critical condition. Witnesses said crowds had fought with knives, clubs and stones. The police used tear gas and fired in the air to break up the condition.

to break up the protests. Most battles broke out in the area leading to the cabinet offices and the Most battles broke out in the area leading to the cabinet offices and the armed forces headquarters during protests by Moslem supporters of the National Islamic Front, the third-largest partner in the coalition govern-ment. The front calls the accord to end the five-year war a surrender. It was signed Wednesday in Addis Ababa, Ethiopia, by representatives of the Sudan People's Liberation Army and the Democratic Unionist Party, the second located and the second secon the second-largest coalition party.

U.S. Aides Meet on Noriega Case

WASHINGTON (Reuters) - The Reagan administration, with only two months to go before President-elect George Bush takes office, has re-examined the possibility of reaching a settlement with the Panamanian beader, General Manuel Antonio Noriega, administration officials said; General Noriega has been indicted by the U.S. government for drug trafficking and racketeering. "We keep looking at the situatioo; it's an oogoing process," an official said Sunday, but be added that there had been "no particular change" in the prospects of persuading the Panama

"We're continuing to push it, but there's not really anything new,? "We're continuing to push it, but there's not really anything new,? another said. They were commenting on a report Sunday on television that representatives of the State, Treasury and Defense departments and the Central Intelligence Agency and the National Security Council met to consider the problem last week.

A Son of Trotsky Is Rehabilitated

MOSCOW (Reuters) - A son of the Soviet revolutionary leader beon Trotsky, Sergei Sedov, who was shot to Moscow in 1937 after his father was alleged to have plotted to kill Stalin, has been rehabilitated, the

was anced to have plotted to kin Stain, has been renaointated, the government newspaper Izvestia reported. Izvestia said a session of the Supreme Court considering thousands of appeals against death sentences passed down during Stalin's purges bad "lifted all charges" against Mr. Sedov, who stayed behind when Trotsky was exiled abroad in 1929.

The decision appeared to be the latest in a cantious movement towards partial rehabilitation of Trotsky himself, murdered in Mexico to 1940 on



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PARIS 1st

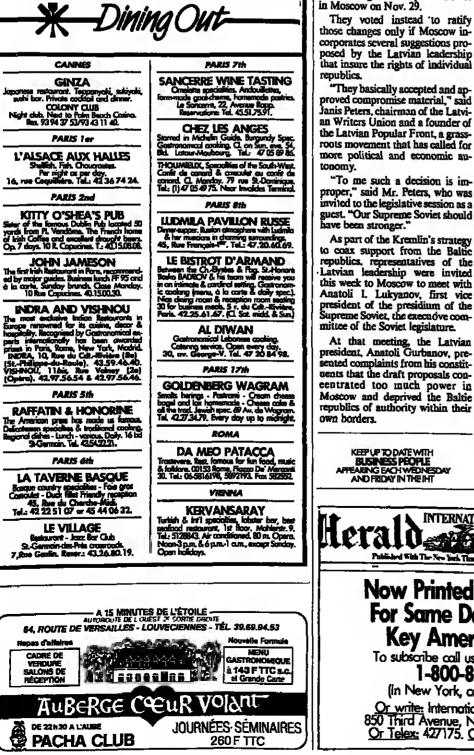
AU VIEUX PARIS

draft amendments to the constitution, Lithuanian and Latvian legiswas "extremely important to celebrate the life of President Kennedy rather than the tragedy." iors dacked away from a confron tatioo and decided agaiost supporting what is being called in the Baltics "the Estonian clause." Members of the Latvian legislature, bowever, gave only condition-al approval to the proposed consti-tutional changes, which Presidem Mikhail S. Gorbachev has said are essential to his reform program and which are scheduled to be adopted at a meeting of the Supreme Soviet in Moscow on Nov. 29. They voted instead to ratify those changes only if Moscow incorporates several suggestions proposed by the Latvian leadership that in ure the rights of individual republics. "They basically accepted and ap proved compromise material," said Janis Peters, chairman of the Latvian Writers Union and a founder of the Latvian Popular Front, a grassroots movement that has called for more political and economic autonomy. "To me such a decision is im-

added, the government might be "flexible" in ordering French, Ger-man or Japanese rolling stock. Mr. González said the problem

Within a month, he said, the gov-

The Catalans argue that building the railway network northward and



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proper," said Mr. Peters, who was continue." invited to the legislative session as a

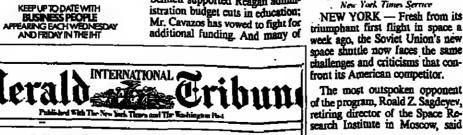
guest. "Our Supreme Soviet should have been stronger." As part of the Kremlin's strategy to coax support from the Baltic administration, has made it clear

that his priorities lie in aiding disrepublics, representatives of the Latvian leadership were invited advantaged and minority students, who disproportionately drop out of this week to Moscow to meet with and fail in school.

And since he was named to replace William J. Bennett to a move Supreme Soviet, the executive com-mittee of the Soviet legislature. widely seen as an effort to gain support for Mr. Bush in Texas and At that meeting, the Latvian president, Anatoli Gurbanov, prethe Hispanic community, Mr. Ca-vazos has also made it clear that he sented complaints from his constitis very different from his predeces-

centrated too much power in To education groups, Mr. Ben-nett was seen as an adversary, while Mr. Cavazos has gone out of his Moscow and deprived the Baltie republics of authority within their

way to garner the support of educators and their organizations. Mr. Bennett supported Reagan administration budget cuts in education; Mr. Cavazos has vowed to fight for additional funding. And many of



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U.S. Education Secretary to Focus On Dropout Rate Among Minorities

By Barbara Vobejda Washington Post Service WASHINGTON - Education

Secretary Lauro F. Cavazos calls it "my awareness campaign" and, in his two months in the Reagan administration, the issue has dominated almost every speech and in-

terview. The subject - the school dropout problem, particularly among minority students - Sone of the few matters that Mr. Cavazos seems to get exercised about. "This country has oot recognized the severity of the problem" he said Mr. Cavazos, the first Hispanversial Mr. Cavazos may fail.

ic cabinet member, cited a 40 percent dropout rate among Hispan-ics: "I can't believe we can let that

"It seemed an easy place to make an interesting and bold appoint-Mr. Cavazos, whom President-Elect George Bush said Monday would remain in his post in the new At the same time, educators are

well-aware that Mr. Bush vowed to be "the education president," and they are waiting to see if the new administration fulfills its pledge. During the campaign, Mr. Bush proposed three new or expanded

ederal programs io education:

the ideological, conservative ap-pointees at the department have million in federal matching funds for magnet schools.

"He clearly is not taking the ap-Mr. Cavazos, 61, a former professor of physiology and president of Texas Tech University, has indiproach that Bennett and his crew took," said David Merkowitz, a spokesmao for the Americao cated be will not abandon the Council on Education. "He's oot themes pushed by the Reagan adthemes pushed by the Reagan ad-ministratioo: holding educators acgoing for the quick hit and the big beadline. He obviously wants to countable for school improvement. look at the problem and create a cooperative approach." raising standards and offering parents more choice among schools. Some educators worry that, But, even as the education com-

where Bennett succeeded in raising munity welcomes its "education education on the national agenda, president," there is a broad recognition that sweeping new programs are unlikely in light of the federal budget deficit. Even Mr. Bush's the consensus-minded, noncontro-"It's somewhat disappointing," campaign proposals may be at risk. "Squeezing out the pennies for said one former education department official of Mr. Bush's choice. those is not going to be easy," said Chester E. Finn Jr., former assis-

tant education secretary. Mr. Finn expressed anxiety that Bush's vow to create a "kinder,

gentier" nation will mean that the administration oo longer chal-lenges educators and the sector Mr. Bennett derisively labeled "the education establishment."

"The establishment types have \$500 million in awards to disadvan-taged schools that show improve-Finn said. "It might mean a loss of ment; expansion of a program to a sense of urgency about changing aid experimental efforts from \$12 anything."

Soviet historians now say could have been orders Moscow.

Blizzard Cools Off Unrest in Kosovo

PRISTINA, Yugoslavia (Reuters) --- Ethnic unrest subsided Tuesday as a blizzard raged in Kosovo Province after five straight days of protests by ethnic Albanians over the removal of local Communist leaders. Roads in Kosovo were frozen over, and harsh winds and snow blew through the almost empty streets of the regional capital, Pristina.

Tens of thousands of ethnie Albanians, who are in a majority in the province, have been protesting the removal of local leaders under pressure from Yugoslavia's biggest republic, Serbia. Yugoslav televisioo said Tuesday that the Kosovo party's Central Committee would convene Thursday to discuss the situation in the province.

TRAVEL UPDATE

Europeans Assailed Over Air Delays

BRUSSELS (Reuters) - The Association of European Airlines accused governments on Tuesday of stalling on finding a solution to the problems facing European air travelers.

Karl-Heinz Neumeister, secretary-general of the group of 21 scheduled airlines, dismissed a decision last month by transport ministers to work toward a common system of air control as "little more than a declaration of intent.

Passengers last summer experienced record delays blamed on the fragmented nature of the Continent's air control system, based on 20-odd national anthorities. The association figures issued Tuesday predicted further congestion, saying aircraft movements were forecast to rise 45 percent by 1995.

Regular Liege-Paris Orly flights will be started soon on a twice daily basis by Air Exel, the airline said Tuesday. The line also plans a daily link between Liège and Lyon. The company said it also had been given permission to link Liège to Chambery, Nice and Tarbes-Lourdes.(AFP)

The Dorchester, a fashionable London hotel, was fined £6,500 (\$11.700) on Tuesday after cockroaches were found under a kitchen freezer. A court was told that the hotel, owned by the Sultan of Brunei, admitted 17 breaches of food and hygiene regulations in its main kitchen. (Reuters)

Soviet Shuttle Faces U.S.-Style Criticism

the Soviet shuttle was "an out-By John Noble Wilford standing technological achieve-New York Times Service ment" but a costly mistake. NEW YORK — Fresh from its triumphant first flight in space a week ago, the Soviet Union's new space shuttle now faces the same "It went up; it came down," said

Mr. Sagdeyev, who is visiting the United States with Andrei D. Sakharov, the dissident scientist, hailenges and criticisms that con-

But it had absolutely no scientific value," he said to an ioterview with the Associated Press. "My personal view is that American experience with the shuttle indicates that from the point of view of cost

Some speculated that to the long run it might be the first step toward assembling and operating a large orbiting space station in the next decade. "The Russians themselves may

not know what they will be using the shuttle for," said an American specialist on Soviet technology, who requested anonymity. "Their program was started 10 years ago. mainly in response to the American

shuttle." For years some Soviet officials complained that their shuttle was efficiency, the shuttle is in deep trouble. It is much simpler and cheaper to fly a payload with any kind of expendable vehicle." just a misguided effort to match the United States. But not until recent-Soviet officials, in describing ly had they become bold enough to. their shuttle in recent days, were criticize their program in public. especially vague about its purpose. In an unusually blunt article re-

They said it could be used to bring cently on Soviet science, Mr. Sagheavy payloads back from orbit for devev charged that the American repairs but gave no hint what those shuttle - and by implication the Soviet version --- was a costly mis-

American experts on the Soviet take. program say they could see no im-mediate justification for a fleet of The U.S. aerospace industry, like the Soviet industry bureaucra-

the logic of science," Mr. Sagdever wrote. "We have put too much emphasis on manned flight at the expease of unmanned efforts that produced more scientific information at lower cost."

His objections to the shuttle and manned flight echo those of American scientists in similar positions.

The Soviet scientist is a close adviser to President Mikhail S. Gorbachev and has become more outspoken as the new Soviet regime has secured its bold.

Development of the Soviet shuttie apparently was begun in the 1970s, under the regime of Leonid L Brezhnev, according to American experts.

10 M

Too much had already been invested for it to be canceled after the American vehicles failed to fulfill the goal of being more efficient and cost-saving than an expendable, unmanned craft. At least four or five Soviet shuttles are believed to cies, used its influence to subvert be in production.

394.



The most outspoken opponent

retiring director of the Space Re-

search Institute in Moscow, said

DEGREE

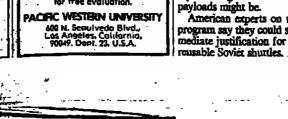
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UNIVERSITY



AMERICAN TOPICS

When Outsiders

Give College Exams Testing of college students by outside examiners, a practice common in the 19th century, has since fallen into disuse, but not ai Marlboro College in Vermont, which has only 240 students. Vermont's Middlebury College, Swarthmore in Pennsylvania and Oberlin in Ohio use outside examiners for honors students.

Other institutions may follow. Assessment by outsiders "is looming as the collegiate educational issue of the 1990s," Robert Zemsky, director of the University of Pennsylvania's Institute for Research on Higher Educa-tion, told The New York Times.

Marlboro, small and relatively isolated, considers outside examiners vital as external reference points. The Times says the teachers, even more than the students, are on trial. "Having one of your students - someone you have tutored for two years - being judged by an outsider can be pretty threatening," says Geral-dine Pittman Batile, who teaches literature.

Faculty members become coaches rather than intellectual authorities. "Our authority deto help students find out what is right," said T. Hunter Wilson, who teaches creative writing. "It doesn't come from the power to dictate answers."

Short Takes

The National Wetlands Policy Forum, a bipartisan panel of state and federal officials, business people and conservationist has recommended a national goal of creating more wetlands than are being destroyed — re-versing a trend that has drained about half of the 215 million acres (86 million hectares) of marshes, bogs, fens, swamps and fiver estuaries in the contiguous 48 states over the centuries. Once considered wasteland, wetlands are now recognized as crucial to reducing pollution, protecting wildlife, cleansing groundwater and controlling crosion.

"I think it's inevitable that in this country there will be a wom-an president," Ronald Reagan said in a recent talk to Washington high school pupils, "because they've come up in so many dif-ferent fields." He added, "I welcome it."



Serve Griffin/The Associated Press GI 'MANNY' - The mannequin that the army will use to test clothing to protect soldiers from chemical warfare agents. The mannequin, dubbed Manny, will be covered with a rabber skin containing sensors to detect leaks in the protective clothing.

The total number of cats, dogs, birds and horses kept by Ameri- cans is 126 million, or one for every two persons. When ham-	en's Research and Education In- stitute called it "snail's pace" progress.
sters, fish, turtles, snakes and rabbits are counted, the total climbs to more than 200 million ereatures, according to the American Veterinary Medical Association.	The police in Wankesha, Wis- consin, arrested Harold Schmidt, 27, for burglary and said he had telephoned his grandmother in Florida from the scene of the crime. The police had questioned and released him earlier about
Women constitute 15.8 percent of state legislators and 5 percent of members of Congress this year, compared with 13.3 percent	the burglary. He was booked af- ter the victim received her tele- phone bill several months later.
in state legislatures and 4 percent in Congress in 1983. The Wom-	Arthur Higbee

A Boost for U.S. Trade Policy

Mulroney Victory Helps Efforts to Eliminate Tariffs

By Stuart Auerbach

Washington Part Strice WASHINGTON - Prime Minister Brian Mulron-cy's victory in the Canadian elections provides a major boost for Reagan administration trade policies and increases the odds for success in crucial international trade talks in Montreal next month.

The election turned into a referendum on the U.S.-Canadian free trade agreement, which had been sought by the Mulroney government and had already been approved by the United States. It would create the world's largest tariff-free market, stretching from the Arctic Circle to the Rio Grande.

The free trade pact is a cornerstone of Reagan administration trade policies. Its approval in the United States fulfilled a longtime dream of the president, who articulated his vision of a North American free trade zone when he announced for the presidency in 1979.

Leaders of both Canadian opposition groups John Turner of the Liberal Party and Ed Broadbent of the New Democratic Party -had vowed to tear up the pact if they won.

Analysts said a Mulroney victory would assure Canadian approval of the agreement, removing the threat that hangs over international trade talks that start in Montreal in two weeks. Ministers of 96 nations will gather then to review progress on strengthening the compact that polices world trade, the General Agreement on Tariffs and Trade, or GATT.

Mr. Mulroney's victory is expected to help those negotiations liberalize trade around the world, a major element in Reagan administration trade strategy. The White House has used the agreement with Canada as an example of the benefits of free trade and bran-dished it as a club by threatening to enter into similar pacts with other countries if the global negotiations fail to make progress.

Clayton K. Yeutter, the U.S. trade representative, told Congress last summer that a rejection of the agreement "would send the wrong signal to the rest of and Canada count so heavily."

He said there could be little hope of success in the GATT talks, "If the U.S. and Canada — the two largest trading partners in the world, next-door neighbors, the closest of friends and allies -cannot liberalize their trading relationship."

The U.S.-Canadá agreement was seen around the world as a giant step for free trade at a time when the concept was being battered by protectionist winds in the United States and other countries.

The agreement, moreover, addresses areas of trade that did not exist when GATT was formed 41 years ago out of the ashes of World War II. These include trade in services, one of the most complex problems confronting the current GATT talks, and the elimina-

tion of barriers to foreign investment. By the same token, analysis said that some countries would have seen Canada's rejection of the agreement as a repudiation of the free trade philosophy and would use it as an excuse to continue protectionist machices:

For example, aides to the incoming Mexican presi-dent, Carlos Salinas de Gortari, said his program to liberalize import barriers would be damaged by a Canadian defeat of the agreement with the United States

The importance of the Canadian agreement to overall U.S. trade strategy was underscored in a magazine article last January by James A. Baker 3d, then the Treasury secretary, who said one of the benefits of the pact was that "it provided an incentive to other governments" to lower trade barriers."

And if they did not, Mr. Baker brandished the threat of forming a "club" of free-trading nations that would supplement GATT. The unspoken threat was that the United States would grant those nations preferential access to its market, the largest and richest in the world.

"We can demonstrate a hard-nosed Yankee-trader realism about bargaining," Mr. Baker said. If other nations are not ready to liberalize trade

rules under GATT, he wrote, "we will begin with those that are and build on that success." Mr. Baker, who the world. We would lose the impetus it gives to the will be secretary of state in the Bush administration, new GATT round on which both the United States played a key role in final negotiations on the Canadian

What put the Sir in Sir Walter Scott?

Page 3

It has been commonly assumed that Sir Walter Scott was given his knighthood for services to literature.

However, there is a school of thought which is poszled by his constant publicising and praising of The Glenlivet single molt whisky. It is mentioned frequently in bis writings. The Glenlivet⁸ was also the

Monarch of that time's favourite whiskr. It was said "he would drink nothing else".

is there a connection between these two focts and his knighthood? I believe we should be cold.

> The Glenlivet 12 years old single malt whisky.



mittee would hest thanks to the who made the arty such a great success:

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Hope to see you again in 1992!

Carl Hubbell, Baseball Star, Is Dead

The Associated Press SCOTTSDALE, Arizona - Carl Hubbell, 85, the pitcher who won . 253 baseball games and was perhaps best remembered for his consecutive striking out of Babe Ruth, Lou Gehrig, Jimmy Foxz, Al Sim-mons and Joe Cronin in the 1934 All-Star Game, died Monday. curved Mr. Habbell died two days after batters. he was injured when his car struck

The left-handed pitcher com-piled a 253-154 record during his 16 years as a major leaguer. He won 21 or more games for five straight years, earned the Most Valuable Player Award with a 26-6 record in 1936 and set what was then a record 461/2 consecutive scoreless innings from July 13 to Aug. 1, 1933. He was elected to the Hall of Fame in 1947.

Mr. Hubbell's career, spent en-tirely with the New York Giants, spanned the years from 1928 to 1943, during which time the team won three pennants and the 1933

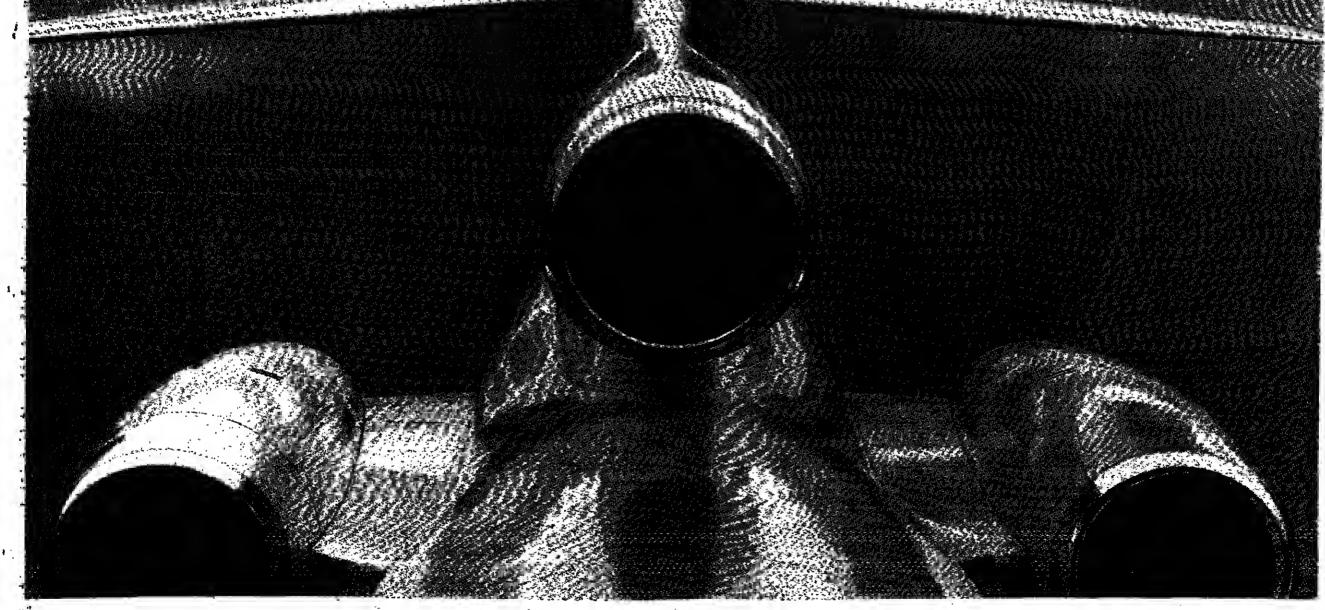
His most celebrated feat was the olina Frederick Ungar, 90, who fled consecutive strikeouts of Ruth, the German occupation of Austria and published the works of Goethe, Thomas Mann, and Erich Fromm in the United States, Nov. 16 of Gehrig and the three other future Hall of Famers in 1934. His spe-cialty was the screwball, which curved away from right-handed Cither deaths: Jennie Lee, 84, a Scottish coal miner's daughter who rose to be-

came a Labor Party member of Parliament and minister of state for the arts and who was awarded a life peerage as Baroness Lee of Asher-idge, Nov. 16 in London, She had been married to Aneurin (Nye) Bevan. The cause of death was not disclosed.

Tala Yaqoub, 49, secretary-gen-eral of the hard-line Palestine Liberation Front group, Thursday of a beart attack in Algiers. Haywood S. Hansell Jr., 85, who commanded American strategic

heart failure in Scarborough, New York. Doughts E. Graves, 70, who handled development of several major weapons systems during a 43-year career with Boeing Co., Thursday of cancer in Seattle. He belped produce the cruise missile, the shortrange attack missile, the airborne warning and control system and the E-4 advanced airborne com-

mand post. Vlad Georgescn, 51, a Romanian historian who was a leading dissident in his country in the 1970s and who for the last six years directed the Romanian service of Radio Free Europe, of a brain tumor Nov. 13 in Munich.



The three-engine Falcon 50 and 900. Executive jets as safe as airliners.

Of course you could stick with comparing ope-- rating ranges, cruising speeds, usable cabin space and the soundproofing of other private jets. Which, just between us, would only again highlight the advantages which are the strength and reputation Tof the Falcon the world over.

But the comparison stops there for one verv " simple reason. The Falcon 50 and 900 have three , engines.

Use of a third engine positions both of these aircraft at the very strictest level of safety, that imposed on airliners making overwater flights via the shortest routes. This provides the aircraft with additional power always at the ready for the systems which ensure your comfort and safety.

To understand the essential role, vital in the power factor, especially when flying over inhospitable

zones, just

keep in mind the importance of the on-board electronics of a long-range aircraft.

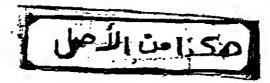
Objectively speaking, the security offered by the three-engine Falcon is comparable to that of commercial airliners, not of other corporate jets in their class. This is of course why executives prefer the Falcon 50

and 900.

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Business takes off with Falcon



WEDNESDAY, NOVEMBER 23, 1988

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Apartheid Wins in Court

dela and others of the outlawed African National Congress were convicted a quar-ter-century ago, has convicted the leaders of the current leading anti-apartheid orga-nization, the United Democratic Front. This is another profound mistake by a white ruling class that is perversely unable to see its own interest, let alone the country's, in breaking up the apartheid system and

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Page 4

granting universal political rights. The government had cantiously allowed the UDF to come into being in 1983. But the government then denied the organization the recognition and lesway that alone might have given it the chance to channel black outrage at white repression into peaceful political expression. So when the next and inevitable flood of protests against apartheid struck, the UDF, though it had followed the path of legal dissent, was not in a position to stanch the flow. An intelligent government concerned for its own constituency's well-being would have broadened the status and authority of the group and hastened to accept it as a spokesman

A provincial court, ruling in what is widely seen as the most important political trial in South Africa since Nelson Mangovernment lost its nerve and turned against the UDF --- by administrative edict, police action and in the courtroom.

Four South Africans have now been convicted of treason and seven of terrorism capital offenses - for, essentially, peaceful protest; sentencing is set for Dec. 5. The government argued that the protesters had incited violence. The defense claimed that the official charges all but erased the already thin difference between dissenting speech and criminality. That it took the (white) court three years to reach its verdict suggests that a bit of discussion was going on in official circles. If that is so, the way it ended indicates that the least enlightened of the ruling Afrikaners prevailed.

The apartheid system has created a new set of political martyrs while the first set is still jailed. It mocks its own plan to draw blacks into constitutional dialogue. The court has put the majesty of the law, such as it is in South Africa, behind state violence, and has ensured a response in kind from people demanding dignity and freedom. -THE WASHINGTON POST.

Bush Keeps Playing Deaf

George Bush's first five choices for his weighed in, too, with no fewer than 23 rewelcome message that he is more interested in solving problems than in flamting ideolo-gy. All are practical men. Would that Mr. Bush were as practical On Month cabinet, all moderate conservatives, convey a Bush were as practical. On Monday, even as he announced the selection of Richard Darman as his budget chief, he held rigidly to the notion that a \$150 billion deficit can be reduced to zero in four years with no new taxes. Jimmy Carter and Gerald Ford have now joined the experts who say that the budget cannot be hamessed without more revenue. The two former presidents have prepared an "American Agenda" which properly lists deficit reduction as Mr. Bush's number one task and sensibly counsels that he reconsider two areas which he insists are untouchable. On taxes, they recommend higher levies on caseling construction lines have a deficit. gasoline, cigarettes, liquor, beer and wine. On Social Security, they would hold costof-living increases to 2 percent less than the rise in the Consumer Price Index. The General Accounting Office has

ports on urgent problems. The reports foresee "staggering" costs just to catch up with what has been neglected in the Reagan years. If Mr. Bush wants flexibility to launch new initiatives that will give his administration a distinct identity, he must he flexible himself. He floated at least two dozen new ideas during the campaign. Some would increase outlays while others would reduce revenue, but all would widen the deficit. Even assuming that he does not plan to lannch everything at once, he will be hard pressed to launch anything at all if he does not unstrap the straitjacket he has put himself in by refusing to entertain any tax increases or Social Security modifications. "I'm open-minded," Mr. Bush said, "in terms of hearing from all these people as to what the situation is, [and] what we do about it. But I'm not going to change my view as to how we get this deficit down."

That is neither open-minded nor practical. -THE NEW YORK TIMES.

A Move Against Steroids

Soviet Olympic committees to test athletes for steroids is welcome news. It is also overdue. Sports organizations are fighting a losing battle against anabolic steroids, and the reason is that most don't have their the reason is that most cont thave men-hearts in the struggle. Only a handful of competitors, including Ben Johnson, the Canadian spinter, were expelled from the Seoul Olympics for using the forbidden drugs. Yet, according to The New York Times's recent series on drug use, probably half or more of the 9,000 athletes at Scoul had used steroids or similar drugs.

Steroid use has long been rampant, yet

The announcement of a plan for U.S. and least for some, although many scientific studies show no clear-cut effect.

If there is no immediate harm, why not let everyone use the chemicals? Possible longterm effects are nothing compared with the brain damage suffered by boxers, or even injuries on the football field. Drugs may not be a natural aid to competition, but neither are many other training methods, like exercise machines or special foods.

But diet and exercise are accepted ways of cohancing physical ability: drugs are not. Many athletes apparently take steroids not because they want to but from peer pressure or fear of losing to others who do. Because sports bodies from Olympic committees downward have been failing in their re-sponsibility to deter it. Drug-using ath-Sports organizations like the U.S. Olympic Committee have banned those steroids that can be tested for. But athletes have kept a step ahead of the testers by stopping use in time for the drugs to drop beneath current levels of detection. More regular and sensitive tests would surely climinate drugs from most athletes' training programs. Hence this week's joint proposal to test American and Soviet Olympic athletes in training is an important step forward. Once the message is out that sports organizations are really scrious about steroids, most athletes will probably abandon them with relief. - THE NEW YORK TIMES.

The Big Bad EC Is a Fiction

The screeching about 1992 is reaching

fever pitch. "There is a real risk that Europe

will turn into a protectionist entity as

1992 comes more and more into being,"

said Al Kingon, the American ambassador

to the European Community. Hold it just a moment. Anyone would

think that the European Community was deliberately transforming itself into the Big

Bad Wolf of world trade, Thomas J. Berger, a

Treasury Department official, said of the

Community's future treatment of financial services: "We find this reciprocity concept

particularly troubling." Yet reciprocity has been a feature of U.S. trade policy since

1778. The American delegation in Havana in

1946 was among the foremost in pressing for

reciprocity to be embodied in the General

Agreement on Tariffs and Trade. We are

simply following the traditions of GATT.

calmer and more rational dialogue. If Europe

remains disunited, we are accused of Euro-

pessimism and Eurosclerosis. If we press

cries of "Fortress Europe." All this is remi-

niscent of the Victorian mother asking what

her children are doing and telling them to

stop it. Our critics cannot have it both ways.

-Roy Denman, head of the EC delegation

in Washington, in a recent news

ahead with unification, we are greeted with

Let us hope that we can soon get back to a

The Worries About Fortress Europe Are Justified B RUSSELS — How seriously of "Fortress Enrope"? As recently as the beginning of this year it still seemed absurd that Europe's efforts It is clear that they are right to be worried. The European Community is not in a liberal frame of mind when it comes to external trade relations. The turmoil that is resulting from the scrapping of centuries-old national barriers inside the community is

Winners and losers in the 1992. plan are beginning to emerge. In sec-tors like automobiles, telecommunications, information technology and finance, the likely losers are looking for increased protection from their oon-EC competitors to compensate for business lost to European rivals. Inside the EC there are two opposing camps on the Fortress Europe question. Some believe that the whole point of 1992 is that its rigers will regenerate Enropean industry; they argue that only by allowing the winds of freer compension to blow away the cobwebs of national restriction can Europe regain its international com-

petitiveness. Ranged against them are those who insist that high-tech Europe needs temporary protection while it adjusts to the new single market. Despite widespread skeptianxiety that the planned European single market will be at their expense. cism about "temporary" protection, the latter camp seems to be winning.

HICAGO - The resignation in disgrace of

Philipp Jenninger as speaker of the Bun-

many there will oever he a right moment for the

truth about Germany and the Nazis in particu-

By Giles Merritt

There have been a spate of EC antidumping actions apparently designed to protect strugging sectors such as typewriters, photocopiers, computer printers and video recorders. But at the root of the trouble is the European Commission's insistence on "overall reciprocity." This means that non-EC countries will be asked to make special trade concessions in return for access to the new single market.

The community's commissioner for external relations, Willy De Clercq, has been trying to offer reassurance. He told a recent Club de Bruxelles conference on East-West trade: "Some of our trading partners have expressed fears that we are accking to create a Fortress Enrope. Let me assure you this is not the idea ... The same opportunities are open to firms outside the community. If you can sell success-fully in one EC member state you will he able to sell successfully to all, without facing further barriers." In fact, what the commission means

by reciprocity is unclear. In areas like services, where international rules are still under negotiation as part of the GATT Uruguay round, Brassels is building reciprocity requirements into legislative proposals, particularly in fi-nancial services and banking. Else-

where, in areas like public procurement, quantitive restrictions and trade policy instruments like anti-dumping, and safeguard actions, the BC is likely.

DAVENGE

and sareguard actions, the is is filely. to make up the rules as it goes along. The risk now appears to be that the EC may start negotiating bilateral trade deals that would cut right across the Uruguay round of multilateral trade negotiations. When representa-tives of GATT's 96 signatory countries meet in Montreal early next month for the midtern review of progress in the round, the Enropean Community's new role as a potential spoiler is cer-tain to he the focus of attention.

The temptations of Fortress Europe are considerable. European industry is concerned that the first beneficiaries of 1992 may turn out to he American and Japanese industry. The likelihood that the EC's current \$15-billion trade deficit in high technology goods will double by 1992 makes governments susceptible to demands for protection.

The risks of Fortress Europe are nevertheless greater still. Exports from the community account for about 16 percent of its aggregate GNP, while in the United States the comparable figure is just under 10 percent. Europe has much to lose if Fortress Europe were to prompt an attack.

onal Herald Tribune Interna

Many Take { **Our Peace** For Granted

By William Pfaff

BERLIN — Seventy years ago this month in Berlin the storm of German revolution was gathering. German revolution was gathering. The kaiser gone, a moderate socialist teader, Friedrich Ebert, governed Germany. The chancellor, Prince Max of Baden, had handed authority over, saying: "Herr Ebert, I commut the German Empire to your keeping." Mr. Ebert's revolutionary rivals, the Spartacists (Communists) led by Kad Liebbacht and Rosa Luxen-Karl Liebknecht and Rosa Luxemburg, recruited support from workers and soldiers of the disintegrating army. Mr. Liebknecht organized a "Council of Deserters, Stragglers and Furloughed Soldiers" to give the Spartacists a shock force.

The army high command supported Mr. Ebert, on condition that he support the army, yet the wartime army was melting away and mutinous, and Mr. Ebert was reluctant to send troops Mr. Ebert was refuctant to send troops against the workers. The turmoil con-tinued into January, when finally re-volt came, and was suppressed not by the army but by the free-lance military formations called *Freikorps*, political and moral progenitors of the Nazi movement a few years later. Mr. Lieb-knecht and Miss Luxemburg were killed on Jan. 15, 1919. Four days later, the election of a national assembly in Weimar, to de-eide Germany's future, took place

eide Germany's future, took place peacefully. The republic established there proved fatefully compromised by the circumstances of its birth.

World War I, whose catastrophic Without that war there would have been no Bolshevik or Nazi revolutions. Mussolini undoubtedly would have

What caused World War I? We don't know:

remained a turbulent socialist faction-al leader. His lethal blend of socialist idealism with combative nationalism might never have happened — a mix-ture whose force still is not spent. Much of what today passes for com-munism or extreme socialism in Latin America, the Middle East, Africa and Asia is Mussolini's mixture in a dif-

ferent ideological guise. Without World War I, the European empires possibly would survive to-day. The United States might still be a

regional power of the second rank. Yet we cannot really say why World War I happened. There were German expansionist aims, a naval race between Germany and Britain, nationalist conspiracies in the Bal-kans, French determination to recover Alsace and Lorraine, Military planning and organization were geared to total war. There was an immease stock of illusions about mili-tary glory and bonor. Ideas of social Darwinism were widely held, according to which war was a test of the vigor and "youth" of nations, as against their "decline." (Today we assign eco

nomic causes to the same thing.) . None of this really explains why

the war happened. It seems that peo-ple simply had grown bored, and wanted a war. Certainly the war's

outbreak in 1914 caused celebratioo

among people who within weeks were

dead or bereaved. A young English-man, Julian Groufell, wrote, "Isn't

it lucky for me to bave been born so

Thomas Mann described the war

Ernst Jünger, a German writer and scientist who was a soldier in both

world wars. He continued: "They

perous European parliamentary monarchies and republics, in what even then was considered a kind of

golden age. It created the world in

something comparable may not be coming? We take too much for granted.

as to be just the right age He was killed in November 1915.

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to create a genuine common market by 1992 might involve freezing non-Europeans out of key sectors like banking and financial services. Since making many European industries feel vulnerable and defensive. then it has dawned as a distinct possibility. By midsummer it was a wide-spread diplomatic whisper, and to-day it is a noisy political furor. All of the European Community's main trading partners are becoming alarmed. At first they welcomed Europe's drive to redress its economic

shortcomings. But now many of them fear that the 1992 plan is a blueprint for protectionism. Japan's ambassa-dor to the EC recently let slip the mask of diplomatic inscrutability to describe Brussels's stance as "dangerous." He warned that Japanese investment would be discouraged by

any protectionist measures. In America the mood is becoming combative. Scarcely a day seems to pass without a warning to the Europeans that their 1992 strategy risks triggering a trans-Atlantic trade war. From Eastern Europe to Asia, from Latin America to black Africa, there is **OPINION**

letes set a dispiriting example to a society trying to fight drug abuse, especially to young people who are at grave risk of injury from the drugs. "The system is saying, do whatever it takes to win,' says Bill Curry, football coach at Alabama.

Athletes take anabolic steroids to help build muscle and stamina during training. Sports doctors have derided the drugs as ineffective and immediately harmful, but these warnings have backfired. Steroids probably are harmful in the long run, especially in the huge doses taken by many athletes, but that remains to be proved. And they do seem to help add muscle mass, at

Other Comment

Mulroney's Historic Victory

Prime Minister [Brian] Mulroney of Canada has just won an election of great importance for his country. It was a narrow victory but an historic one, the first time since 1874 that the Conservatives have won two consecutive terms in office.

The Liberal Party of John Turner, by turning the election into a veritable referendum on the free-trade accord with the United States, had hoped to play on emotional reflexes and not entirely unfounded fears. Canadians, the results show, preferred a path of reason. The time is past when the provinces ripped one another apart over linguistic and constitutional questions. Canada, despite lingering uncertainties, is gaining confidence in its identity.

The gamble Canada is taking will intro-duce the stimulant of competition into an economy that has grown rapidly in the past 20 years, allowing it to take its place among the seven leading industrial democracies. Some sectors of the Canadian economy will suffer from the new competition: textiles, furniture-making, fruits and vegetables. Mr. Multoney has said that the govern-ment would take care of all problems of ijustment. He is going to have to prove that he knows how to keep his word. For some Canadians, the test will be a tough one.

- Le Monde (Paris).

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lar, and about the pathetic fragility of decency. justice and humanity in general. Mr. Jenninger's troubles arose from a Nov. 10 speech at a Bundestag ceremony on the 50th anniversary of Kristalinacht, the pogrom that confirmed the depth of the hatred that would lead to Nazi Germany's war on the Jews.

Mr. Jenninger sought to put the event in con-text by recalling Hitler's successes from 1933 to 1938 -including the annexation of Austria, the Munich agreement and the elimination of mass unemployment - which he emphasized, "were even more fateful for the doom of German and European Jews than his wrongs and crimes." Noting that the Nazis' "astonishing successes" were ach

neved at the cost of "the freedom-oriented system drawn op by parliament, the Weimar democracy itself," Mr. Jenninger recalled the cuphoria that induced Germans to avoid questioning their own loss of freedoms. "Did not Hitler make into reality what was only

a promise under Wilhelm II, that is, to bring wonderful times to the Germans? Was not Hitler someone selected by Providence, a leader who was only given to a people once in a thousand years?"

In what was no doubt the most emotionally wrenching passage, Mr. Jenninger chillingly res-urrected the thought processes that blindly disre-

Germans: Speaker Jenninger Spoke the Truth

By Richard L. Marcus

garded the horror foretold by Kristallnacht. He said: "As for the Jews, hadn't they in the past, after all, sought a position that was not their place? Mustn't they now accept a bit of curbing?

Hadn't they, in fact, earned being put in their place? And, above all, apart from the wild exag-gerations which were not to he taken seriously. did oot basic points of the propaganda reflect one's own speculation and convictions?" Although Mr. Jenninger made it clear that his

goal was to demonstrate how Germans let themseives he "blinded and seduced" by the Nazis, how they "made the crimes possible through their indifference." be was viciously attacked. He was accused of a shocking lack of sensitiv ity, and the reported consensus among politicians, newspapers and many West Germans was that "he had no sense of occasion" and that at best "he said true things at the wrong moment." On Nov. 11, Mr. Jenninger resigned with a letter offering apologies "if I wounded anyone's feelings." Michael Furst, deputy chairman of West Germany's National Jewish Council, has

quit under pressure after defending the speech.

a will likely opt for comfort and propriety over justice and tolerance

The firestorm proves the point that Mr. Jeo-ninger was trying to make; that, forced to choose,

It is painfully ironic that while his alleged crime is that "he bad no sense of occasion," his cloquent speech effectively attacked the comforting notion that the unspeakable bestiality of the Holocaust can he attributed solely to a handful of thugs led by a crude Austrian. To suggest that Mr. Jenninger said "true

things at the wrong moment" is preposterous. The Kristallnacht anniversary demanded a bold confrontation with the unvarnished truth - including a recitation of the blandishments that transformed decent men and an enlightened progressive society into an unfeeling mass willing) ignore and condone unimaginable evils. If those who purport to honor the victims of

the Holocanst refuse to recognize the disturbing similarities between today's mourners and yes terday's accomplices and, more particularly, refuse to consider why people of good faith have a dangerous propensity to deny (in the case of society's outcasts) that any marder is being committed at all, the ceremony can be nothing but a cruel hoax, for victims and survivors alike

The writer is a lawyer. He contributed this

as producing "spiritual revolution." Rupert Brooke notoriously thanked God, "Who has matched us with His bour, and caught our youth, and wakened us from sleeping." The joy ended but the war went on. The eventual outcome was an institutionalization of nihilism, and the rise to power of individuals possessing "a satanic will, a cold joy in seeing other men perish - perhaps even human-iny itself." Those words are from

comment to The New York Times.

seem seized by deep suffering, a bowling resentment, when they sus-pect that something, anything, might stop them from devouring as many To Win, the Democratic Party Will Have to Change beings as they desire." World War I erupted out of pros-

WASHINGTON - The Demo-W crats have become connois-sears of defeat. They have it down to

a nice routine now. After each presidential election, the national party leaders and the Democratic "chairs" of the 50 states, as they style them-selves, go off together to contemplate the latest loss and yow that next time they are definitely going to do better. They prefer to meet in warm climes. After the 1984 defeat they went to the Virgin Islands. This time

The last time the Democrats won, the

economy was wrecked. America humiliated

it was Phoenix. But the progress of their thinking is glacial.

Each time they cancus, they decide thet the latest loss was entirely the Atlanta scenes for "Gone With the fault of the hapless nominee. In their perfect hindsight, Jimmy Carter lost in 1980 because he decided, during his climactic debate with Ronald Reagan, to reveal that his consultant on nuclear proliferation was his daughter Amy. Walter Mondale, they asserted, cost the party 49 states by saying that taxes would have to rise. Michael Dukakis was defeated because he did not say the Piedge of Allegiance. Or something like that,

Every four years these worthies unfurl their proud banner, "It Wasn't Our Fault." This year they even put the sentiment into a formal resolution, declaring that they "reject the tracing ourselves with our minor notion" that their third straight presi-dential defeat, the fifth loss in the last that the presidency is "a totally difsix tries, "represented the rejection of ferent kind of office" from the ones

By David S. Broder the Democratic Party or the princi- the voters have recently been willing

ples its supporters hold dear." The Democrats' collective ability to to catrust to the Democrats. The presidency, Mr. Babbitt said. is a big-issue office, the place where the large questions of peace and pros-perity are confronted. So long as Democrats fail to reach for credibildeny the bleak reality of the present and past, while focusing on a mirage of future happiness, has to command admiration. But if you are hardheaded enough to believe that one of the ity in those dimensions of leadership, the White House will remain beyond "principles its supporters hold dear" is the old-fashioned belief that winning their grasp. It is not like sirline freis better than losing, you have to won-der if these characters are kidding quent-flyer miles. You cannot turn in 3,000 legislative seats or 34 consecuthemselves - or if they are serious. tive years of House majorities and claim a free ticket to the Oval Office. Their complacency rests on the as-Unless and until Democrats face up to their lack of credibility on the large presidential issues - national security, the economy, community values — they cannot win It is not a "technical question" that can he

Every four years the Democrats search for a new gimmick to "fix" the system of primaries and cancuses that they have been inkering with for 20 Wind," while the Republicans get to play Scarlett and Rhett. But no one has toki the Democrats that. years. Last time it was the "Super Tuesday" primary, in which all the Southern states voted on a single day. Well, actually, somebody did tell them something like that Bruce Bab-That did not save them, so this time the hot new gimmick is a lottery. A few bitt, the former governor of Arizona, months before the 1992 election calenwas ruled out of the competition for dar begins, somebody will draw names the 1988 Democratic presidential nomination for having a sense of huto decide which state or states are first mor. He found the protestations of satisfaction from Phoenix hilarious. in line for primaries or caucuses.

The notion, presonably, is that if Mr. Carter, Mr. Mondale and Mr. Dukakis had spent less time in the been bresher or more appealing in oth-er states in October and November. Maybe, but the connection is not

is history. The last time the Demo-crats held the White House, the econonry was wrecked by inflation and America was repeatedly humiliated on the international stage. Unless and until the party leaders acknow-ledge that reality, and demonstrate that their party nominees have drawn

golden age. It created the world in which we uncasily live today. The fact that we have no solid un-derstanding of why all this happened ought to be troubling. If we do not know that, how do we know that the appropriate lessons from it, voters will he reluctant to entrust them

with the presidency again. The kind of ostrich act they put on in Phoenix is not going to help. The Washington Post. in

International Herald Tribune. C Los Angeles Times Syndicate.

100, 75 AND 50 YEARS AGO

1888: France and Russia

ST. PETERSBURG — The growing dissatisfaction with Germany dis-played by public opinion in Russia, and the view taken here that the polit-ical acts of the Berlin Cabinet and the atterances of the best German newspapers appear more and more clearly directed against Muscovite interests, are creating so strong a leaning towards France as to constitute even in the view of governing circles a serious basis for a rapprochement between the two countries. This rapproche-ment, however, would only take the form of a precautionary measure.

1913: No U.S. Protest

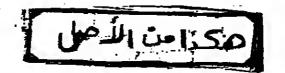
WASHINGTON - William Jen-"corrupting" environment of lowa nings Bryan gives an unqualified de-and New Hampshire, they would have thial to the reports that the State Department protested against Great Britain sending warships to Mexican waters, and he coupled with this denistrikingly clear. And the real problem at his condemnation of the publica-is much deeper. It is not geography; it tion of such reports without verifica-

tion. Mr. Bryan said: "Surely in international affairs there ought to exist a patriotic desire to promote friendly relations. These cannot be promoted by the reckless publication of false statements with regard to the acts of Government officials."

1938: A German Threat

BERLIN - In one of the most violently-worded editorials to appear in a Nazi newspaper since Adolf Hilder as-sumed power in 1933, the "Schwarze Korps," organ of the S.S., warned tonight [Nov. 22] that eventually the German Jews would he wiped out by the Nazis "with fire and sword," unless foreign countries solved the problem of getting them out of the country and settled abroad. The country and school abroad. The oewspaper, which speaks for the black-uniformed guards under the command of Heinrich Himmler. chief of the police organization of the Reich, thus seeks to shift to the outside world the responsibility for the security of German Jewry.

···· · · · · · · · · ·



He told them to their faces what he

had said to me in an interview on the

morning after the latest defeat: that the party will never find its presiden-

tial footing so long as "we keep dis-tracting ourselves with our minor

solved by more jiggering with the system of presidential selection.

sertion that Democrats suffered no losses, indeed slightly increased their pre-election majorities in both houses of Congress, the state legislatures and the ranks of governors. Poor old Republicans, they seem to say, have to make do with the presidency and the vice presidency, while we've got all the rest. It is the equivalent of getting to hire all the extras in the burning-of-

OPINION

From Gulag to Manhattan: **Strong Men, Still Talking**

And the second
By A. M. Rosenthal

N EW YORK - Open the door of the bare office on West 30th Street. Across the room a man stands up, moves forward. Walk toward him, shake hands, obrace, Pyotr Ruban on West 30th Street! Twenty-two years eating the mean bread of imprisonment in Soviet political ails, finishing one sentence for speaking his mind, arrested again, incarcerated again, exiled, re-arrested and imprisoned, isolated from family and world for more than two decades - and here is Pyotr

ON MY MIND

Vasilovich Ruban on West 30th Street, smiling, walking forward and hugging. Can this be? Later, other men come into the room. You know their names and suffering but not their faces or the way they walk or talk. ... Here is Vladimir Davidoff, impris-

oned in the "psychiatric hospitals" prisons where jailers wear white coats. and where drugs are used to give pain, not kill it. Here is Alexei Murzhenko, 21 years of prison.

Över there is Alexander Pavlovich Lavirt, sent into eight years of exile, work-ing as a cook on a fishing crew. He is in the United States for a few days along with six other dissidents. Andrei Sakharov insisted they be part of his journey to the United States.

Everybody drinks coffee and smokes. They talk about many of their friends who lived in the cells and some who are still there or in the cold villages of exile. They ask themselves what will convince them that the movement toward some liberty will endure and oot be tied to the fate or will of one man.

They say that the laws must change so that thinking and speaking never become a crime again. And they say there must be moral restitution, the history of the Gulag faced clearly, the guilty called to account. Sometimes it is hard to sort out the talk in the small office of the Center for

The Larger Prison

T HE existence of the Communist dictatorship depends on the ability of the government to control the peo-ple's lives and minds. Stalin's brilliant idea was to put a good portion of the population on a sort of probation system, without their realizing it -- one that would seem attractive and prestigious to its members. His success was astonishing. No prison is more stable or reliable than a self-service one.

The system offers an opportunity to control the lives and minds of millions of people without their realizing it, without any chance of dissent. Many of its inhab-- itants are cooperative, proud to give their talents to their ruthless rulers, in the be--lief they are serving their country.

-- "Victor Orlov," a former KGB officer green U.S. asylum, in The Washington Post.

Democracy, a group of Soviet and American citizens who struggle for Soviet prisoners and other freedom causes. Mostly that is because your own mind is grappling with the stunning fact that these men, so familiar and yet so unknown, are here, not in the Ural and Siberian prison camps, but here in this very room on West 30th Street.

You know it would not have hap-pened without Mikhail Gorbachev's rise. Prisoners were locked up for decades for saying some of the things about tyranny and failure that he now says himself. And all those people io

the Soviet Union and the United States who keep the oames of the prisoners alive - they helped make it politically embarrassing for the Gorbachev regime to keep the cells full. But only the prisoners matter, so later,

search out Mr. Ruban again, this time at the office of Helsinki Watch, which fights for political prisoners everywhere. This is how heroes look: Natan Sharansky is short and bald. Mr. Sakharov's shoulders droop. Pyour Ruban is slight and wiry; his moustache sags.

Mr. Ruhan is a Ukrainian nationalist. He knows that there were collaborators with the Germans in the movement. He says that those in the Ukraine were shot and that there are few oow in America. He demands full Ukrainian political rights and freedoms, but he no

onger fights for secession. He was arrested once for a bungled robbery to get funds for the movement. But mostly the years of arrest and incarceration were for speaking and writing about hrutalities of the Soviet system. His last indictment, in 1985, con-

demned him for opposing the Soviet invasion of Afghanistan, praising the Polish Solidarity movement, denounc-ing international terrorism, claiming that Soviet agriculture is in a had way and promoting nationalist feelings in the Soviet republics. Today it reads like a summary of the oews in Pravda. He got nine years in the special hard time

s, and four more in exile. On May 23, 1988, Mr. Ruban was in the punishment cell of a political prison in the Urals; his 47th day, this time. He was taken to the warden, who told him he was being released and put out his hand. "I do not shake hands with murderers," Mr. Ruban says he responded. Seven days later, Mr. Ruban was at a

dinner in the U.S. ambassador's residence in Moscow, seated next to Secretary of State George Shultz. On July 13 he arrived in the United States. He spends his time speaking to Ukrainian-American groups and setting up a company to get financial help for private enterprise cooperatives in the Sovi-

et Union. He thinks they are a good way to keep on fighting the system. Pyotr Ruban now lives in the town of Irvington, in the state of New Jersey. The New York Times.



LETTERS TO THE EDITOR

Mr. Kuria has no legitimate claim to

being a "defender of the law." It is with

utmost arrogance that he has arrogated

himself the responsibility to defend the

law and the constitution, which in fact

lies with the representatives of the people. His claims of torture are unfounded.

Keoya, as a lawful nation, does not

torture its prisoners. Mr. Kuria's claims

are explicitly aimed at attracting inter-

national attention. The fact that he was

able to make these unfounded claims

attests to the freedom of expression pre-

vailing in Kenya. In the context in which

the Kenyan system operates, human

himself a lawyer, forgets that a passport

government has the right to withdraw or

refuse to grant one, whether for him or

Kenya is proud of its reputation as an

economically strong and politically stable country. We can only regret that Mr. Kuria, a beneficiary of the Kenyan sys-

cialists and the generally accepted author of the Pledge of Allegiance, is, of course,

ROSA ONGESO.

Embassy of Kenya. Paris.

is an official document and that any

It is further surprising that Mr. Kuria.

rights are fully respected.

for members of his family.

tem, has chosen to subvert it.

ly released detainee Gibson Kamau Ku-Jenninger's 'Vile' Speech

In reponse to the report "Speaker Quits Over Kristallnocht Speech" (Nov. 12): Philipp Jenninger's speech in the Bundestag during the commemoration of the Kristallnacht was vile, nothing less. We often read about how the Germans are tired of being hounded for their Nazi pass and the Holocaust. Mr. Jenninger's speech seems to show that too many Germans still have oot examined their souls deeply enough. They and the rest of the world must oever forget this blackest of moments.

FORBES PERKINS. Milan. Irony From the Deputati Regarding the report "Lawmakers in Italy Cast Off the Secret Vote" (Oct. 14):

The article oo the Italian Chamber of Deputies casting off the secret vote was well-halanced and informative. But the deputies shown in the accompanying picture as applauding the result are Communists, at the extreme left of the chamber. Why did they appland? They were pointing ironically to the fact that the majority had won by a mere seven votes, not the expected 63. A little more explanation of the complexities of Italian politics would have been helpful. STEFANO RIZZO.

Parliamentary Information Service. Rome

A Kenyan Response

Regarding "Kenya Defender of the Law Tells of Prison Ordeal" (Nov. 17): We wish to correct a false impression given in the news story about the recent- oot responsible for the words "under

God." That phrase was added by a deria. The article was misleading in its title, portraying Mr. Kuria as a "defend-er of the law," and in its suggestion of a moralized Congress in 1954, frightened by a certain Senator Joseph ("Tail Gunner Joe") McCarthy. Remember him? state of constitutional erosion in Kenya.

EDWARD A. O'NEILL. Kerry, Ireland.

N ASHVILLE, Tennessee - A quar-ter of a century after his death oo-

ture, refuses to wane, Indeed, the oppo-

site is more cearly true. His books now

sell around two million copies each year

in his native Britain and in America -

six times the number sold during his

"Mere Christianity," "Screwtape Let-

ters," his science fiction trilogy and

"Chronicles of Namia" - have gone

In its most extreme form, Lewis's con-

tinuing popularity verges on hagiogra-phy. Nothing rivals the account of the New Testament translator J. B. Phillips,

who blandly reported in 1967 that a "rosi-ly radiant" (albeit deceased) Lewis had

isited him twice in his home and "spo-

ken a few words which were particularly

through which I was passing." But what

shirts and tote bags, or the calendar that promises "to bless whatever room it

hangs in with a quiet sense of peace"?

relevant to the difficult circumstance

lifetime. Lewis's most tamous books

through scores of printings.

Rapids in the Congress

I agree with Cal Thomas's Oct. 19 comment: George Bush must "rechart the river," Thatcher-style. But can he do it without the benefit of a parliamentary form of government? When Prime Minister Thatcher said, "We are a successful party leading a successful nation," she was addressing her party, which controls Parliament.

> JAMES R. PHILLIPS. London

On Bush's 'Mandate'

In the aftermath of the U.S. election, Republican Party officials were talking of the mandate given to President-elect George Bush to follow Ronald Reagan's policies. But only 26 percent of eligible voters cast ballots for Mr. Bush.

His only mandate is to rise from the mediocrity that characterized his campaign and his vice presidency, and show courage and conviction in his leadership of the country.

ROGER RATNER. Coppet, Switzerland.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

By Michael Nelson

C. S. Lewis, Gone but Hardly Forgotten

Nov. 22, 1963, the popularity of C.S. Lewis, known for his apologetic and imaginative works of Christian litera-Lewis himself, it is safe to say, would have been appalled. He made his living as a literary scholar at Oxford and Cambridge. His was a life devoted to simple pleasures: hiking, reading and "sitting op till the small hours in someone's college rooms talking nonsense, poetry, theology, metaphysics over beer, tea and pipes." Lewis lived plainly: two-thirds

MEANWHILE

of his book royalties were earmarked for charities. He never traveled abroad, even when fame brought invitations to lecture from around the world.

Lewis's path to Christianity was clearly his own. What seems to have brought him around was a long conversation with J. R. R. Tolkien and others who persuaded him that Christianity was true precisely because, in addition to being historic, it was mythic. One of humankind's grandest recurring myths - that of the dying god who rises again to save the people -had been fulfilled in Jesus Christ.

Lewis's Christianity was orthodox, not liberal, and supernaturalist, not modern, in contrast to the theological thought of the day, which he dubbed Christianity-and-water." To defend traditional doctrine in a secular age was the mission Lewis defined for himself: Ever since I became a Christian I have thought that the best, perhaps the only, service I could do for my unbelieving neighbors was to explain and defend the belief that has been common to nearly all Christians at all times."

Lewis's orthodoxy is not to be confused with priggishness or fundamental-ism. His discussion of chastity, for example, begins with a warning not to confuse it with propriety: "A girl in the Pacific islands wearing hardly any

covered in clothes might be equally modest," proper or decent, according to the standards of their own societies." He concludes by cautioning the reader to maintain a sense of proportion: The sins of the flesh are bad, but they are the

clothes and a Victorian lady completely

Page 5

least bad of all sins. All the worst pleasures are purely spiritual: the pleasure of putting other people in the wrong, the pleasures of power, of harred." More generally, Lewis dismissed (and, with gusto, violated) some Chris-

tians' objections to alcohol and tobacco ignorant as savages of the historical 85 and theological reading needed to make the Bible more than a superstition." . It is oot at all clear that his writings

have brought many skeptics and nonbelievers to the altar. What seems more certain is his value to those who already call themselves Christians, especially mainstream Protestants and Catholics. The lives of people in the modern church typically have been almost schizophrenic. The sermons they hear and the denominational publications they read are prepared mainly by church leaders trained in liberal academic seminaries, where avant garde theology, radical bibli-cal criticism and social and political relevancy are the reigning gods. These leaders have little to say about sin, resurrection, the afterlife or other traditional doctrines.

But the liturgies of worship and the memories of worshippers are filled with prayers, Scripture and creeds that em-body orthodoxy and keep it alive, if uncomprehended, in the minds of the laity. What Lewis did, by shedding light on the historic teachings of the church, was to help Christians to understand what they already realize is important, even if most of their leaders have forgotten.

The writer teaches political science at Vanderbilt University. He contributed this comment to The New York Times.

He Had the Power to Transform

tales to his Christian apologetics - has come away the same. He challenged the prevailing wisdom of the day, not from some separate subculture but on its own turf, chiefly the universities, First at Oxford and later at Cambridge, students stood in anditoriums filled to capacity -a rarity at both - to hear his lectures.

He was called the greatest teacher of our time in his chosen fields, and the best-read man of his generation, one who read everything and remembered everything he read. As former Senator Eugene McCarthy has written: "Lewis convinces his readers that he is the most reliable guide they have found on the

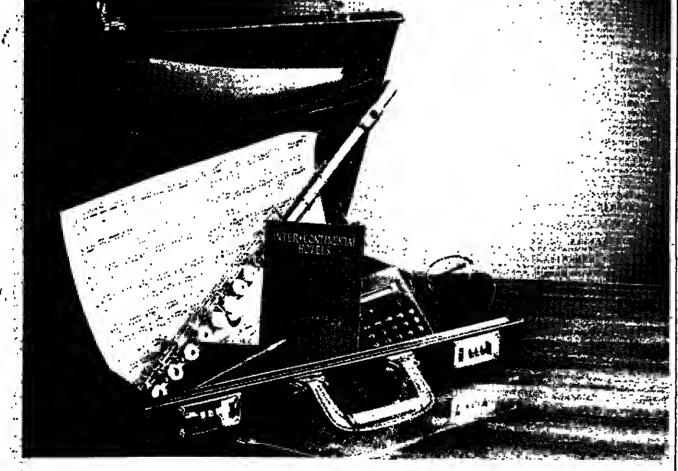
subjects that matter most," And what subjects might those be? How about: Does God exist? Is there a world we inhabit? Is moral reasoning - Syndicated columnist Cal Thomas.

N Conc who has seriously read C.S. only an expression of taste or opinion? Lewis's works — from his fairy. Perhaps the politicians and those who trust the political process to save us from social evils might wish to consider this Lewis morsel: "A sick society must think much about politics, as a sick man must think much about his digestion: to ignore the subject may be fatal cowardice for the one as for the other. But if either comes to regard it as the natural food of the mind - if either forgets that we think of such things only in order to be able to think of something else - then what was undertaken for the sake of health has become itself a new and deadly disease."

Lewis's power to transform remains undiminished. Whether the subject is the death penalty, the atomic bomh, marriage, morals, power, or the objective existence of God, be wrote with a clarity that is gourmet fare compared to How about: Does Goo exist is mere a spiritual reality that transcends the ma-terial world which is accessible to our As the English professor John Law-lor wrote of Lewis, "It is as certain is there any intellectually legitimate as these things can be that we shall not means of obtaining knowledge of the see another like him."



One Nation, Indivisible Regarding "Socialist Wrote Pledge" (The Hustings, Oct. 19): The Reverend Francis Bellamy, vice president of the Society of Christian So-



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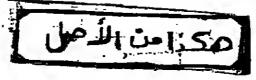
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Only Halfway to Democracy, Pakistan Awaits Key Decision

By Richard M. Weintraub

Washington Post Service ISLAMABAD, Pakistan - Pakistanis in recent days have discovered something about themselves: They have the ability to conduct an important national parliamentary campaign, go to the polls peacefully and, for the most part, accept the results.

If Pakistan's history offers any guide, however, the country's latest attempt at establishing a democratic overnment cannot yet be called a success. An election has been held hut a government has not been formed.

NEWS ANALYSIS

As political maneuvering continues over who will head the next government, the potential for the process to be derailed remains real.

After elections in 1970, politicians in East Pakistan, which is now Bangladesh, and West Pakistan could not agree on a new government, leading m civil war, the intervention of the Indian Army and the loss of balf the country as the eastern wing won

Again, in 1977, there were elections but the results were so widely felt to have been rigged that months of conflict in the streets led to a military coup and a martial-law government that only now is in the process of being fully replaced.

It was to Pakistan's troubled history that Acting President Ghulam Ishaq Khan referred in a televised address to the nation on the eve of last Wednesday's national election, in which the opposition Pakistan People's Party emerged as the largest group in the new National Assembly, although it failed 10 win a Many other nations whose age of independence is

"almost like ours have become stable democracies," he said. "But we are lagging behind. Our time has been wasted. We should learn lessons from our past errors." ¹ Pakistan has come a long way since August, when President Mohammed Zia ul-Haq was killed in a plane crash and Mr. Ishaq Khan succeeded him under the constitution. Pakistanis did not know for certain until last week whether previously scheduled elections would go forward, or whether the military, which has Tuled the country for more than half of its 41-year fustory, would take control.

So far, the major political, governmental and mili-

ment 10 a decade of military rule. General Mirza Aslam Beg, the man who succeeded General Zia as army chief, criss-crossed the country telling virtually every major garrison that the army's role was to see that a civilian government was formed. The judiciary, stifled under martial-law rule, has quickly delivered major decisions on key election issues. Any of the decisions could have sparked dis-

ruption, but all were accepted. Political leaders, especially Benazir Bhutto of the Pakistan People's Party, have shown restraint at every step, as if they realized that any mistake could ruin the country's last chance to establish a democratic tradition.

tary figures have shown that they have learned the

essons of history. There has been a concerted effort to

pull the country out of the political crisis that followed

General Zia's death and to forge a successor govern-

But now, each of the major figures in the election must answer difficult questions about the key remaining issue: Who will get a chance to form the government? Under the constitution, the president has the power to decide who is chosen.

Miss Bhutto's party, with 92 out of 205 seats, is the front-runner, although it is not clear whether Mr. Ishaq Khan will ask ber to form a government. She says she has enough support outside her party to give her a parliamentary majority. But the progovernment Islamic Democratic Alli-

ance, which won 55 National Assembly seats, also wants to form a government. The failure of Miss Bhutto's party to follow up on Wednesday's showing with a similar effort in Saturday's provincial elections only complicates the process of choosing a prime minister. Thus, the questions for Miss Bbutto: Will she continue to show the political definess that has brought her in the brink of victory? And will she accept Mr. Ishaq Khan's decision on who forms the government?

The military is said to be baving last-minute jitters over a Bhutto-led government. Will it overcome its fear of a political unknown or will it encourage moves to block her?

Finally, will Mr. Ishaq Khan make his choice from a neutral perspective or from one that can boost his own reported ambitions to continue as president? Mian Nawaz Sharif, head of the Islamic Democratic Alliance, has promised to back him for the post: Miss Bhutto has indicated she may not.

Bhutto and Rival Talk to President

ISLAMABAD, Pakistan --- Ben-azir Bhutto met President Ghulam Ishaq Khan on Tuesday for talks That could lead to her forming Paki-'slan's next government.

· The acting head of state was due -'to meet Miss Bhutto's political ri--val, Mian Nawaz Sharif, for talks "later in the evening.

.: The separate meetings were tak--ing place a week after Mrs. Bhut-'to's opposition Pakistan People's Party achieved a strong showing '-hut failed to reach an overall ma-- jority in the first party-based election for 11 years.

The minister of justice and parliamentary affairs, Wasim Sajjad, -said that Mr. Ishaq Khan would "choose a prime minister soon. He

added that Miss Bhutto was a more themselves to her party, adding likely choice because her party that her silence hampered what she would have the largest number among the 237 seats in the National Assembly.

"She has the edge because she has 92 seats," Mr. Sajjad said. The pro-government Islamic Democratic Alliance won 55 seats in the election and the Karachibased Muhajir National Movement captured 13 with the rest going to independents and small parties. Miss Bhutto, daughter of the executed prime minister, Zulfikar Ali

independents said to have allied government.

Bhutto, said she was confident of becoming prime minister and has warned of "anarchy" if anyone else is chosen She has declined to name the

has called efforts by her rivals to purchase the loyalty of individual members of the assembly. A number of newspaper commentators on Tuesday urged Mr.

Ishag Khan to decide on a prime minister soon. They said caution had brought about unnecessary behind-the-scenes politicking. "Let us stop playing the game of

musical chairs and bow down before the collective wisdom of the people," Ikram Ullah, a columnist, said in the Nation newspaper, Miss Bhutto and Mr. Sharif, 38, chief minister of Punjab Province, have both claimed they can form a

EARLY WINTER - A Hamburg mailman biking through a storm that slowed down West German motor traffic Tuesday. Minister Again Revises Story in Tokyo Scandal By Susan Chira

New York Times Service

Kiichi Miyazawa, already under fire for his connection to a stock trading scandal, saw his political fortunes worsen Tuesday as he was once again forced to change his account of his involvement.

He was one of at least 150 politicians, businessmen, and bureaucrais courted by a fast-growing ser-vice company that offered them slocks in one of its real estate subsidiaries. The shareholders reaped huge profits after the subsidiary company, Recruit Cosmos, went oublic

Mr. Miyazawa said Tuesday that his former aide was approached di-rectly hy a Recruit Cosmos employee. He retracted his earlier statement that a husinessman, bearing that the stocks were being offered, approached his aide and asked to buy the stocks in Mr. Miyazawa's name, reasoning that he would have a better chance of getting in on the offer.

Mr. Miyazawa's new account makes its clearer that he, through his aide, was a target of the stock deal. He continued to insist that his aide had acted on his own, and said his aide had only told him the full truth Monday evening, after the former chairman of the parent

company testified before the legislature that the aide had been ap-TOKYO - Finance Minister proached by a Recruit employee.

scandal.

"I did not mean to hide this fact," Mr. Miyazawa said, "and I sincerely apologize." But Mr. Miyazawa's repeated retractions have seriously damaged the credibility of a politician with a

reputation for honesty and amhithat be was using the same plane, which was built in 1962. tions to become prime minister. Even his colleagues in the governing Liberal Democratic Party were said by political commentators to be surprised at the finance

federal budget deficit. Mr. Bush made it plain that he Mr. Miyazawa brushed aside calls from opposition poblicians Tuesday that he resign. He said he would continue working for the

passage of a tax overhaul, which passed the legislature's lower house Wednesday and is now being debated in the upper house. He said be had apologized to Prime Minis-ter Noboru Takeshita.

Mr. Takeshita himself has admitted that one of his aides had bought Recruit Cosmos stock, but denied any previous knowledge of the purchase.

Mr. Miyazawa is one of the few stock purchases listed in his own of releases of psychiatric prisoners

listed in the name of aides.

Superpower Leaders Set Date for Meeting

The Associated Press

Bush Meets Mexico President-Elect; He Also Vows to Act Fast on Deficit #

By Bernard Weinraub New York Times Service

HOUSTON - President-elect George Bush met Tuesday with the incoming president of Mexico, Carlos Salinas de Gortari, in an effort to smooth the troubled and delicate U.S.-Mexican relationship.

Mr. Bush met with Mr. Salinas as the president-elect announced that on the "first day" of his presidency, Jan. 20, he would name negotiators to represent the executive branch in deficit talks with Congress. "I, too," Mr. Bush said, "will be

'hands-on' in dealing with mem-bers of Congress on both sides of the aisle." earnings.

Mr. Bush also said he would meet next week with Boh Dole, the Senate Republican leader who had challenged him for the Republican presidential nomination, "for some bonesi talk on how to cut the defi-

Mr. Bush said his meeting with Mr. Salinas was "just a visit to manifest the importance" that be placed in U.S.-Mexican relations.

"It's a good time to do it," Mr. Bush said aboard his plane Tuesday morning. "It's much more complicated after both of us get into office."

Mr. Salinas is to be sworn in on Dec. 1.

Mr. Bush traveled Tuesday to Point Clear, Alabama, where be addressed Republican governors, and then to Houston. The vice presidential entourage traveled on the same Air Force Boeing 707 that carried the body of President John F. Kennedy and the newly sworn-

in president, Lyndon B. Johnson, back from Dallas 25 years ago. Mr. Bush said he was unaware

In Alabama, Mr. Bush told the Republican governors that he re-

ceived a mandate from the voters not to raise taxes to deal with the minister's clumsy handling of the

viewed the issue of federal budget deficit reductions as, perhaps, his foremost domestic challenge, but he repeated that he would adhere to

being done." prominent politicians to have the uation have noticed a steady series

name. In Mr. Takeshita's case, as in who were arrested under the laws that of former Prime Minister Ya- against defaming the Soviet state. subiro Nakasone, the stocks were New administrative instructions

institutions. authorship and its forum. Mr. This year, they announced an Buyanov plays no role in the offi-cial Soviet psychiatric hierarchy, and Uchitelskaya Gazeta, although WASHINGTON -- Mikhail S. experiment to take about 2 million . Gosbachev will meet on Dec. 7 in of the 6 million people "registered" New York with President Ronald as psychiatric outpatients off the

Mr. Salinas has said that Mexihis campaign pledge not to raise taxes to carb the debt. co's obligations in servicing its deht should be designed to allow contin-"The American people, in voting

ued economic growth. for me, have said in clear terms that the solution to the federal budget is Mr. Salinas also has voiced connot taxes," the president-elect said. cern that protectionist trade pressures in the United States could Economic issues dominated the agenda of the Bush-Salinas meetlimit Mexico's cross-border exing, but the two leaders also disports, accelerating the economic cussed Central America, narcotics crisis that has gripped the country smuggling and other problems. since 1982. At the heart of Mexico's eco-

Before the meeting, Mr. Salinas nomie crisis is its huge foreign debt, which has reached \$105 billion, secsaid, This is an opportunity to isunch a new phase, in which we ond in the developing world only to will strengthen the ties between our Brazil. Service and interest pay-ments on the debt consume more two countries, marked by respectthan 40 percent of Mexico's import ful and friendly cooperation and dialogue.'

CANADA: Ouick Action on Pact

tioned from Page 1) for the 1988 election added 13 cignty of Canada. Although the

trade pact and "a whole series of

bilateral problems." He said that Mr. Bush had invit-

review the full range of U.S.-Cana-dian issues, including acid rain, the most contentious issue between the two countries.

He said his victory was "a genu-

his opponents on the free-trade issue, following an election campaign that left the country divided over whether the accord would nose a threat to Canadian indepen-

Mr. Muhoney, 49, had told voters that the trade agreement would dent Ronald Reagan, bring new jobs and economic pros- Mr. Mulroney bad to win a mabring new jobs and economic prosnents, who had pledged to reject the accord, contended that it would eopardize Canada's political independence and threaten the coun-

try's social welfare programs, par- and newspaper advertisements and ticularly the universal health urged employees in numerous "in-

ent an assault on the sover-Mr. Mukoney said the legisla-Conservatives won a plurality of the vote; Mr. Turner said, "a mature would be called back into ses-sion on Dec. 12 to consider the their wish to keep this country lent."

charge of its own destiny. I have no

said he welcomed Mr. Mulroney's victory, in part because he had, a special kind of friendly, personal

tween Canada and the United States. It has been approved by the U.S. Congress and signed by Presi-

penity. But his two main oppo- jority in the House of Commons for the pact to be approved by Canada. The Canadian business community, strongly in favor of the agreement, spent heavily on television formation sessions" to vote for the

> "Didn't psychiatry become a victim of the same circumstances that brought our country to the brink?" Mr. Buyanov asked in his article.

> Earlier statements by officials in the Soviet psychiatric profession have admitted no more than occasional random errors in commitment by poorly trained or weakwilled local doctors. The leading defenders of the practices of the 1970s still hold prominent posts:

Citing the case of Zhores Medvedev, a biologist who was forcibly committed to a mental institution for more than a month in 1970 after writing articles debunking the was muted to some extent by its pseudobiological theories of Trofim D. Lysenko, Mr. Buyanov said the Medvedev case "opened a new chapter in the history of Soviet psy-

SOVIET: Psychiatrist Describes Systematic Abuses Perhaps most dramatically, the (Continued from Page 1) author refers very favorably to Anprison. The words themselves are atoli Koryagin, a Kharkov psychiaquite good. But there's a gulf betrist who served years in prison tween what's being said and what's after he refused to issue a diagnosis saying a labor union activist and

Westerners familiar with the sit-

were handed out at medical centers around the country about a year ago tightening the criteria for invol-untary commitment of patients and suggesting a more liberal attitude toward releases from psychiatric surance system. Mr. Turner had hranded the Conservatives. (Readers, AP, WP)

other dissidents were madmen and

began sending reports of psychiat-

By juxtaposing Mr. Koryagin's deeds with those of an Estonian

psychiatrist who refused to give the

Nazis lists of the insane during

World War IL, Mr. Buyanov clearly

implied that Mr. Korvagin's ac-

The article's startling content

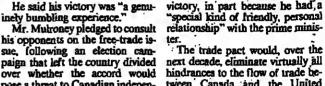
tions showed similar courage.

ric abuses to the West, .

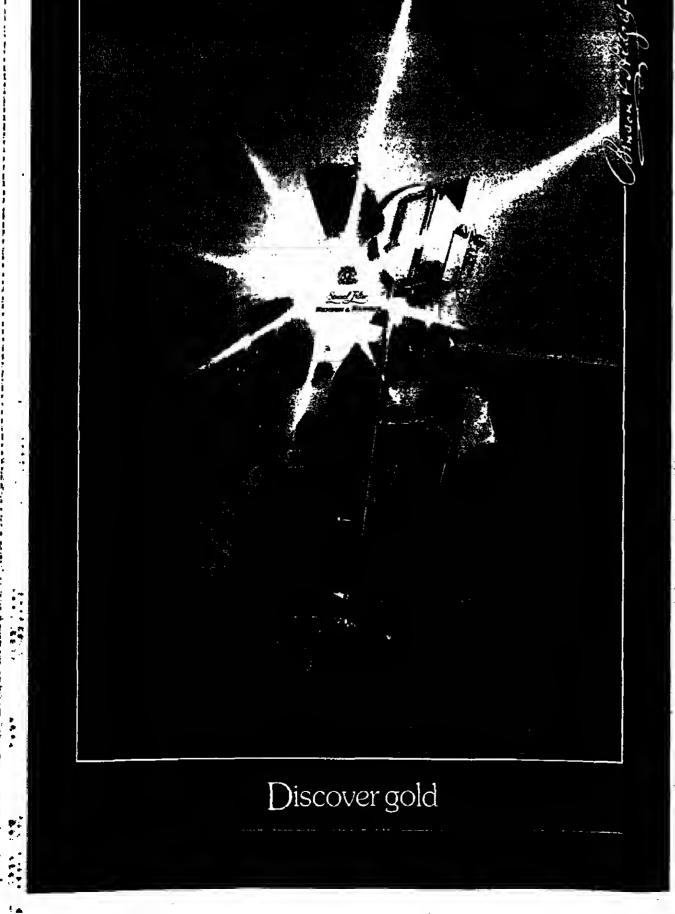
strong and indepen "Throughout the campaign." Mr. Turner said, "I have promoted ed him to meet soon and that he my vision of a strong, independent would like to use the occasion to and sovereign Canada, a Canada in

regrets at all." In the United States, Mr. Bush

ter.







Resgan and President-elect George Bush, a U.S. official said Tuesday. registration lists.

According to Mr. Buyanov. attempts were made to arrest people Mr. Gorbachev, is expected to seek agreement on holding a rights "Int giving their opinions - opinions that were later heard from the conference in Moscow, while the U.S. side is looking for reaffirma-tion of Soviet intentions to remove rostrum of the 27th Congress of the Communist Party and the 19th Allits troops from Afghanistan by Feb. 15. Union Conference of the Communist Party."

tional audience, carries no authori-

"True, people were placed in tative governmental or Communist mental hospitals for political rather than medical reasons before," Mr. Party stamp. In some respects, the article, part Buyanov said, "but after 1970 this of a three-part series, played on was done more often." familiar themes in the press these

"We erred," he said. "We erred days, with its condemnation of the era of Leonid L Brezhnev, the forconsciously. It's necessary to recognize this"

PARLIAMENT: MI5 to Have a Charter, Queen Elizabeth Announces

(Costinued from Page 1) Britain is a separate organization Home Office.

called M16, which operates abroad under the aegis of the secretary of state for Foreign and Common-wealth Affairs, Sir Geoffrey Howe. were motivated, according to gov-The government has no plans to

give that even a statutory basis, and none to put either security service under parliamentary oversight, according to officials.

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RETOCAT

"The government position is that expected to cost as much as \$10 to make pledges denouncing terrorthe oversight is hy the home secre- hillion, and the Water Authorities ism. tary and the prime minister, who Association estimated that the av-

are answerable to Parliament," said crage household water bill might Peter Rose, a spokesman for the have to rise to \$350 a year by then. The government is also committed The plans to sell the 10 water to going abcad with plans to re-anthorities in England and Wales structure and sell British electric

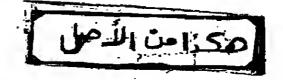
mer Soviet leader

utilities, the queen said. ernment spokesmen, by the belief that water supplies and sever scr-vices could be provided more effi-Among other bills that the government will introduce in this session are proposals to strengthen ciently by the private sector. fair employment laws for Roman Catholics in heavily Protestant The need to make British drinking water conform to European Northern Ireland and to require Community standards by 1992 is candidates for political office there

The queen said she looked for-

ward to the visit next month of the Soviet leader, Mikhail S. Gorbachev, but did not mention the controversy in the British newspapers over whether she would make a return visit to the Soviet Union if Mr. Gorbachev were to invite her. Mrs. Thatcher's office made it clear over the weekend that she would oppose a royal visit to Moscow as a propaganda coup for the Russians. Under the constitution, the government would have to tell the queen what to reply to any invitation Mr. Gorbachev might make when he sees her on Dec. 13.

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ARTS/LEISURE

Bringing Back Monk

in the second state of the second
By Mike Zwerin

and the second

wal Herald Tribuno DARIS - Theionious Sphere I Mook was boro io Rocky Mount, North Carolina, in either 1917 or 1920, depending on your source. It's his real name. Miles Davis once said anybody with a name like that did not have to do anything else to make it. Monk, however, lived up to his name. The current Monk revival can be

traced back to Bertrand Tavernier's film "Round Midnight," which took its title from and featured Monk's most famous song, Riverside Records' reissue package of 15 compact discs won two Grammies this year and Peter Keepnews, son of Orrin, Riverside's founder, is working on a Monk biography. Yves Buin's French biography of the composer and pianist who was once named the high priest of bop, was published this month (Collect tion Birdland). A documentary about his life named for another Monk tune, "Straight, No Chaser" (Clint Eastwood, executive producer), will have its premiere at the London Film Festival Nov. 26, and a new British jazz magazine has given itself the same name. He grew up on West 63d Street,

in what was then a slum called San Juan Hill and is now a piece of choice real estate near Lincoln Center. As a teen-ager Monk listened to the master stride planist James P. Johnson, who lived in the neighborhood. Enbie Blake's musical "Shuffle Along" opened in a San Juan Hill theater. After touring as a planist with a gospel group at the age of 17, Monk was hired by the veteran saxophone star Coleman Hawkins for his first record date ("On the Bean").

to the mid '40s be became house pianist at Minton's Playhouse, where and when bebop was born, in Harlem. His unpredictable accents, sparse harmonies and angular melodies were essential elements in the foundation of this music, which he referred to as "modern music." But during bebop's first decade, his reputatioo for weird behavior - which was not as weird as it appeared; he was theaters. usually on time, for example — his taking of extreme musical risks at all times and his eccentric, difficult-to-learn compositioos kept him in relative obscurity,

He told the French journalists Jean Clouzet and Michel Delorme: "I always knew that most of the ideas were my own, Dizzy [Gillespie] and Bird [Charlie Parker] didn't teach me anything. They didn't show me one chord, one lick. . . . They were considered the creators of modern jazz while really from foreign business, an estimated 66 coun-most of the time they were just using tries lack adequate protection for "intellectu-

my ideas," It should be mentioned ous, striking four- or five-note that by the time of this interview (1963), Monk was beginning to show symptoms of the schizophi nia that would lead to ever weirder behavior and sudden, final, unexplained retirement in 1975. He died of a cerebral hemorrhage in 1982. (He was not a drug addict.)

Appearing on the cover of Time magazine in the early 1960s broke him into the mainstream. Time's first choice had been Miles Davis but Davis, then no superstar, asked for a \$10,000 fee. When his press agent tried to convince him of the importance of a Time cover ("You should pay them \$10,000"), Davis told him just what Time could do with its cover --- which is one reason he has become a legend in his own time - and the cover went to Monk. During an extended engagement at the Five Spot Cafe, he hired an interesting young bebop tenorman named John Coltrane, who, it can be argued, rose to Giant status un-der Monk's tutelage (though Miles Davis generally gets the credit). They both wore suits and ties to, work, even though a beer cost only a dollar, there was no cover charge

and the joint was on the Bowery. Strolling is the art of not comping (accompanying) - knowing when not to play (laying out) and where to start again. "You can get a totally different sound and construction by forcing the soloist to rely on only bass and drums," Monk explained to an interviewer. He was always omitting the obvi-

By Andrea Adelson

New York Tunes Service

protection.

chords and leaving plenty of space between them. (His voicing makes you think of Erik Satie.) Most jazz pianists use 10 fingers just because they are there - and they are afraid strolling may imply lack of ideas. Monk danced while strolling, twirled around the bandstand ("If anybody else did this they'd put him in a straitjacket," he once remarked). Watching Monk twirl while strolling in the Five Spot, one marveled at how he could transmit so much energy to Coltrane, who was soloing with his eyes closed. Sonny Rollins called Monk his "guru," One of the secrets he learned was humor, an all too rare element io jazz. When Mook banged out a two-octave all-hiacknote "chord" with his forearm or suddenly broke into some authentic old-time stride left hand amidst the bebop (he comes in a direct line from Jelly Roll Morton and Duke Ellington), he was putting on both past and present. Those who didn't smile called him "weird." During Monk's debut on net-

work television, the producers seated Count Basie by the piano. Basie was filmed smiling with apparent approval of Monk's unorthodox chnique. In the Eastwood film, Monk's manager, Harry Colomby, tells what followed: "He said that Basie kept looking at him while he was playing ... That somehow bothered Monk. And he said, 'You know, the oext time he plays 1 am going to look at him."



Monk: "I always knew that most of the ideas were my own."

Shaffer Makes a Case For Rethinking a Hit

By Sheridan Morley national Heruld Tribun ONDON - More has changed at the Globe Theatre than just the casting of Peter Shaffer's "Lettice and Lovage," as Maggie Smith and Margaret Tyzack move with it onto Broadway, leaving Geraldine McEwan and Sara Kestelman to head the London cast. The play itself has been rethought conside bly, so that we now get a third act in which the leading players, in-stead of setting off with a cannon to demolish the most appalling examples of modern City architecture, a plan that would doubtless meet with the royal assent of Prince Charles himself, are merely content

worst eyesores in London. Whether Shaffer, whose play has just woo Comedy of the Year in the Standard awards, reckons that now that Prince Charles has rallied to the cause of conservative architecture he can afford to modify his rage against it, or whether he just fancied a new third act is unclear, but there is a lot to be said for playwrights rethinking long-run-ning hits: If only Agatha Christie were still alive to do something about her appalling "Mousetrap" after 36 years and 15,000 perfor-

Geraldine McEwan and Sara

U.S. Film Studios Go After Markets Lost to Piracy works his own narrow plot of snob-bery with violence: No thrillerwhen their interests were threatened by

> and Edgar Wallace has ever had However, recently adopted bilateral agreemore West End hits, but his do not ments in South Korea and Taiwan are being undermined by a lack of enforcement. And

try of Foreign Economic Relations. While in Moscow, Shapiro was disturbed that people were being charged to have their photographs taken with a pirated Mickey Mouse.

property last month, giving American movicmakers copyright protection and more ac-

been in Japan, where video revenue totaled \$649 million last year, Hollywood's secondlargest market.

ciprocal protection for Japan's innovations and pressed American film executives into dury as investigators who turn over evidence

the last possible moment, and vil-Kestelman are also a very different lains can usually be detected by a partnership from the original nasry habit of wearing shirts with-Smith-Tyzack odd couple, Both are out ties, or working as golf profes-sionals. But Durbridge plays by the gentler in their eccentricities, more incliced to meet on commoo ground carlier in an evening that is still all about the nature of heritage, and the need to reassert the supremacy of a romantic historical past over a latter-day urban and spiritual blight, Despite its codurance aod

award, "Lettice and Lovage" is still THE LONDON STAGE

Shaffer, but it does cootain a comic variant on the argument that ran through his "Amadeus," "Equus" and "Royal Hunt of the Sun" about the alignment of apparent cerebral and spiritual opposites, and Michael Blakemore's production remains immensely adroit.

Talking of "The Mousetrap," there is still a dearth of decent London stage thrillers, though ad-dicts of the genre might like to note that a new Francis Durbridge has crept almost unnoticed into the Whitehall. "A Touch of Danger" is again nonvintage, but we are safely within the limits of the usual Durbridge territory: upper middle-class ladies and gentlemen having nasty and violent things done to them within the confines of their

book: There are no sudden or unessable twists, clues are neatly aid in Act 1 to be harvested in Act 2, and though there may be references to foreign habits like poisoned Bulgarian umbrellas, the implication is that oo properly educated Englishman would ican some way from beiog vintage on something like that, even for murder. Out at the admirable Orange Tree in Richmond. Sam Walters

Page 7

offers a belated English premiere to Israel Horovitz's "Line," which has been running for something like 14 years off-Broadway, and another dozen or so in France. Quite how is hard to fathom, unless we now spend so much of our lives waiting in lines that we wish to know more about their psychology.

Horovitz sets up five readily identifiable stock characters in 'Line," aod then puts them through a series of physical and psychological power games in or-der to establish, over 80 no-interval minutes, who deserves to be at the head of the queue. But despite an agile production from James Hammerstein (who directed the New York original), it is difficult to care deeply about a play that seems own Home Counties. rooted in the long-lost '60s of "Zoo Story" and Ionesco, let alone about What makes Durbridge remarkable is the way he constantly re- one-dimensional characters en-

gaged in territorial bickering as they line up for we know not what. writer outside of Agatha Christie Maybe the chance to meet a better playwright.

depend oo a special desterity with dialogue or character. His radio In one performance only, at the and television background, starting from the late 1930s, still causes him to write in short sharp episodes of about 20 minutes, at the end of each of which it is a sure bet that somebody either gets shot, or discovered in the wrong room, or at the very least in the wrong photo-Durbridge's people seldom re-move their jackets or ties, and seem has changed and strengthened

to have remarkably little interest in drastically since he set out a decade the complexities of Cold War espi- ago as the archivist of Ira Gershwin onage or the intellectual power games played on andiences by the him. We now get not only the likes of Tony Shaffer or Ira Levin. Gershwins but Coward and Berlin

Playhouse on Sunday for an AIDS charity benefit, Michael Feinstein brought to London the solo show that has recently been selling out on Broadway, and which he promises to bring back to London for a season next summer. On the Playhouse evidence, it will be one of the triumphs of 1989 in the West End; Feinstein still knows a fine way to with a repertoire largely devoted to

If they are found dead it is usual- and Porter and Sondheim across a ly at desks or on sofas, and by two-hour evening of immense aspolicemen who are almost certainly surance and charm in sheer celenot what they seem; guns are al-bration of show music through the most always kept in briefcases until ages.

This states and

al property," which includes films, video countries resist granting copyright protec-cassettes, television shows and products cons because it would be a hlow to local cassettes, television shows and products based on film characters. The Motion Picture Association of Ameri- granted, success is not guaranteed. A show-

LOS ANGELES - Some makers of Amer-ican movies and television programs are ca estimates that its members, the nine big-gest studios, are losing \$1.2 billion a year to taking on unusual roles in an effort to reclaim foreign markets lost to piracy. In South Korea, one studio is trying to foreign pirates. "The most precious possession we have is copyright," said Jack Valenti, president of the association. "If we can't protect what we reduce piracy by encouraging local filmmakers to press for stricter copyright enforce-

ment; in return, the studio is offering the own, we don't own anything. local film industry financial backing for new The American producers, who had \$2.7 billion in foreign billings last year, create one In the Soviet Union, an American studio is of the few exports that run a consistent

whetting consumers' appetite for American entertainment by holding film festivals, as it In an era of record trade deficits, Hollyurges the Soviet government to extend copywood's battle to protect its products and profits abroad has gained allies in Washing-In Japan, American studio executives have been assigned to seek out and investigate illegal copies of films and videos. ton, Copyright standardization will be on the agenda at a meeting next month of the General Agreement on Tariffs and Trade, the The studios' moves arise from the fact that Geneva-hased organizatioo that polices government intervention in piracy in those

nations and others has had limited success. global trade Since 1985, U.S. officials have successfully Even as domestic producers of films and videos are increasingly relying on revenue pressed many foreign nations to adopt oew

pirates. filmmaking. Even when protections are ing of the American film "Fatal Attraction" in Scoul was sabotaged when snakes were released among viewers.

Faced with such resistance in South Korea, MCA Inc., parent of Universal Pictures, is pursuing an innovative approach. To curtail video piracy, as well as lessen the reluctance to distribute American movies, MCA is turning to Korean filmmakers for help. South Korea is becoming one of Asia's

wealthiest markets, yet more than 11 millioo Seoul residents are served by only 34 theaters. MCA has therefore set up an office in Seoul to look for theater outlets. By providing financing for more theaters, and creating more sites for Korean productions, MCA hopes to give local competitors an incentive to combat unlicensed copying.

Film and television executives say they are winning back some stolen markets, particularly in Europe. Television and film producers in Britain, Spain and West Germany or tougher laws on illicit copying, sometimes ers in Britain, Spain and West Germany duty as investigators who turn over under threat of trade sanctions. But some helped secure revisions in copyright laws on video bootleggers to the police.

safeguards Recently, Disney took its case to the Minis-The Soviets began to bend on intellectual

cess to the Soviet market. The moviemakers' biggest success has

The moviemakers' campaign stressed re-

the vast audience potential of China and the Soviet Union remains virtually untapped, at least partly because of a lack of copyright

graph.

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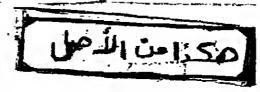
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Arafat Says He'll Get a Visa; U.S. Denies Any Agreement

By Alan Cowell

New York Times Served CAIRO - The Palestine Liberaon Organization leader, Yasser Arafat, said Tuesday that he had been told the United States would pant him a visa to allow him to ddress the United Nations Gener-

Assembly. The U.S. Embassy in Cairo said t had no knowledge of the develop-

The UN submitted a visa appliation for Mr. Arafat to U.S. auhorities on Monday, Reuters reported Tuesday, quoting a senior UN official. The UN also relayed visa applications for a number of hides to the PLO chairman, the official said.

[The United States denied Tuesflay that it had decided to grant Mr. Arafat a visa. The State Department spokesman, Charles E. Red-man, also disputed reports that Washington had signaled to Egypt that approval of a visa would be approved. He insisted that no decion could be made uotil Mr. Arafat made a formal application.] A UN appearance would be Mr. Arafat's first before the assembly since 1974, when, with an empty polster on his hip, he offered a choice between "the gun and the blive branch,"

Both Assam Abu Sherif, a senior PLO political adviser, and Mr. Arafat said that President Hosni Mubarak of Egypt had told the PLO leader a visa had been granted to him to travel to New York.

The precise date of any Arafat visit was unclear. November 29 is designated by the United Nations us a day marking Palestinian nationalism, but, Mr. Abu Sherif said, it was not certain that the PLO er would speak that day. Other Palestinian officials said the visa had been granted for Dec. 6 and 7. Mr. Arafat arrived in Cairo on Monday from Baghdad after Egypt's recognition over the week-end of an independent state as declared by the PLO oo Nov. 15.

The declaration is one part of a new PLO policy, described as moderate, designed to draw the United States, the Soviet Union and other nations into a new peace effort.

The symbolic state was proclaimed at a meeting in Algiers of the Palestine National Council which the PLO considers to be its parliament-in-exile. The PNC ofofficials cast as an implicit recognition of Israel.

East.'

tries led by Syria.

Possibly foreshadowing an address by Mr. Arafat at the United Nations, Mr. Abu Sherif said the Algiers decisions showed that "the Palestinians are really serious and committed to the political line and

proclaimed state. are ready to negotiate a political settlement in order to establish a just and lasting peace in the Middle

Since the Algiers meeting, Mr. Arafat has visited Morocco and Baghdad as well as Egypt. Egyptian officials said he planned to go on to Jordan. His

intention, they said, was to secure a in an interview with the leftist consensus of support among those Arab nations whose foreign policy places them in what has become known as a moderate camp, as opposed to the hard-line Arab counstate."

in recognizing the Palestinian state. The symbolic state includes those areas where a Palestinian revolt fered for the first time what PLO against Israeli occupation has been under way for almost one a year. Addressing a Palestiman gathering in Cairo on Tuesday, Mr. Arafat declared, "The uprising will continue wave after wave until we hoist the Palestinian flag over Jeru-salem." The Algiers gathering des-ignated Jerusalem as capital of the

Mr. Arafat's arrival in Cairo was

delayed by Egypt's initial hesitancy

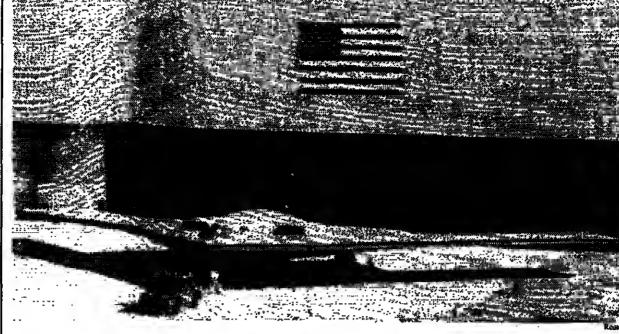
Support From France President François Mitternand of France says that resolutions adopted by the Palestinian Nation-

al Council in Algiers last week mark the emergence of a Palestinian nation in the eyes of the world, Reuters reported from Paris.

daily Liberation, made public ahead of its publicatioo oo Wednesday, he said that France had "no problems in principle over the recognition of a Palestinian

The B-2 Stealth bomber rolling out of a hangar at Air Force Plant-42 on Tuesday at Palmdale, California, in its first public showing. The event partially drew aside a veil of secrecy that has covered the high-technology, flying-wing aircraft, designed to penetrate enemy radar defense and

were kept at a distance of 200 feet. No views were given of the rear of the aircraft and little could be seen of its underside. It has no sharp angles to reflect radar and is built of exotic composite materials, some of which absorb radar.



U.S. Unveils Stealth Bomber

drop nuclear bombs. But spectators and television cameras

In Closed West Bank Schools, the Sound of Silence Is Painful

By Glenn Frankel

RAMALLAH, Israeli-Occupied West Bank — The main thing that bothers him when he walks his empty hallways, said the Lutheran School headmaster, Abdullah Rishmawi, is the silence.

There used to be a lovely noise here every school day," he recalled recently on the deserted grounds of the private school with nearly 500 pupils, ranging from kindergarten to 12th grade. "Now it is dead quiet. I mean, for God's sake, this is a school. Here are desks, chairs, blackboards. But where are the children?"

Throughout the 1,194 schools of the Israeli-occupied West Bank that teach Palestinians -- elementary and secondary, high schools, colleges and universities — there is only silence these days. Beginning with an Israeli military order in February, the institutions have been closed for at least eight of the last 10 months, hostages in the nearly yearlong conflict between Pales-tinian nationalists and Israel's Army.

Last year's academic term oever ended and this year's has yet to begin. Meanwhile, 300,000 school-age heard such promises before. After ordering all schools

remain in limbo, Schoolmasters such as Mr. Rishmawi fear this may stunt an entire generation of West Bankers.

"There are certain critical periods in a child's life where you begin to learn skills such as reading and writing," said Khalil Mahshi, headmaster at the Friends' Boys School in Ramallah. "I don't want to see our kids going back to illiteracy and playing with

garbage on the streets." Army officials say the schools are closed because they had become centers of violent disturbances dur-ing the 11-month Arab uprising in the West Bank in which 310 Palestinians and 11 Israelis have been killed. When the violence stops, the schools will re-

open, officials say. On Sunday, a spokesman for the West Bank's civil administration said that primary schools would be allowed to reopen on Dec. I, followed by junior and

senior high schools. Universities, however, will remain But Palestinian educators and local residents have

children and 18,000 college and university students closed on Feb. 3. Major General Amram Mitzna,

lence, and he has extended the order several times ing the assignments. Since. "I had assumed that the Israelis were not against Many schools have been closed for far longer because they are situated in refugee camps or towns and villages that have been subjected to prolonged military curfews. Bethlehem University has been closed since violent disturbances on Oct. 29, 1987, and the West Bank's four other major universities have been shut

since January. The army also has cracked down on organized attempts at alternative or home study, contending these have often been organized by local "popular committees" that have been outlawed for allegedly seeking to incite civil unrest and further the goals of Palestinian independence.

In the West Bank city of Nablus two months ago, the Army closed the Society of Friends of An Najah University after high school classes in physics, chemistry and English were held in its offices. Last month, Mr. Mahshi was called into Ramallah's

military commander of the West Bank, reopened them military headquarters after he began distributing in phases beginning May 23. But by July 21, he had home study assignments prepared by teachers at the ordered all of them closed again, citing renewed vio- school. He said be had been ordered to stop distribut-

learning but were simply attempting to prohibit gath-erings and disturbances," he said. "But they said there was another reason as well. They said the object is to get life back to oormal and they have to use this pressure for parents to understand what they are missing. They said that by helping these parents, I was hindering their efforts to get life back to normal." Mr. Mahshi said he pleaded with the authorities to

allow schools to reopen at least for the estimated 30,000 West Bank youngsters who are waiting to enter first grade and who clearly pose no security threat to Israel. So far, the answer has been no.

"Already we have had a 5-year-old shot dead in Nablus and a 3-year-old in Gaza," said a senior military official. "We are alread that if we open the schools for these small children and something happens, they will get hurt.

"The message to the parents is that we plan to open the schools, but we want them to be quiet schools."

prime minister's office are making, no effort to hide their concern about the fury among American Jews over Mr. Shamir's promise to the religious parties that he would ensure passage of an amendment changing the definition of who is

The amendment would change Israel's Law of Return so that people who converted to Judaism under the guidance of a Reform on Conservative rabbi would not be eligible for automatic Israeli citizenship. A least 90 percent of America's 5.8 million Jews are believed to be Reform or Conserva-

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ISRAEL:

decision was final.

Talks Collapse

(Continued from Page 1) in Prime Minister Yitzhak Shamir's office said they did not think the

Moshe Nissim, Likud's minister

of finance, said, "I heard the news, " but I don't think it's the end. That's

the way of negotiations." And a senior Labor Party official quoted :

Defense Minister Yitzhak Rabin,

one of Labor's top leaders and a

proponent of a renewed coalition,

government, as saying, "They know what our phone number is."

Likud invited Labor to coalition,

talks last week, even though Mr.

Shamir already has enough infor-,

mal commitments from the right-

ists and religious parties to form at

narrow government without Labor.

Advisers to Mr. Shamir said he was.

nervous about forming a govern-ment whose success depended on, the participation of the four reli-

gious parties, whose 18 seats in par-

liament would give Likud the par-

liamentary majority it needs. In exchange for their support,

the religious parties extracted ex-

travagant promises from Likud,

and an official in the prime minis-

ter's office said they were alraid.

that "every time one of the rabbis

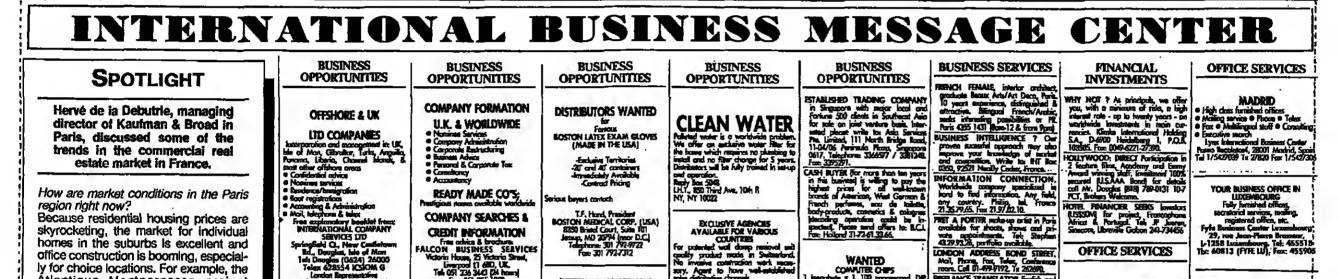
comes up with a new demand, we'll,

have to meet it or risk a oo-confi-

dence vote" in parliament and po-tential dissolution of the govern-

Beyond that, officials in the

A group of prominent American Jewish leaders met with both Mr Shamir and Mr. Peres on Tuesday and an Israeli official who attended one of the meetings said, "They presented a very powerful case that the anger over this is unlike any! thing we've seen in the past,"



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ITALY New Economic Challenges

CONOMIC indicators show inflation and growth at acceptable levels, yet Italy,



whose public debt recently topped 1,000 trillion lire, is faced with difficult decisions as 1992 approaches. With the unified European market presenting a greater challenge to the state than to private industry, Italy is looking to streamline its public sector, reduce the budget deficit and find solutions to the fiscal inequities that have provoked recent protests. The private sector is being restructured as well to make Italian industries more competitive in the global marketplace. The spirit of change has promoted a wave of widely publicized mergers and acquisitions, and has stimulated new ideas for exploiting Italy's best-known assets: its rich cultural heritage, its reputation for offering visitors la dolce vita, and its expertise in fashion design.

Public Sector: Deficit Cuts And Fiscal Inequities

Ciriaco de Mita, the Italian Christian Democrat party's prime minister, and his Socialist treasury minister, Giuliano Amato, can congratulate themselves if, for once, they get Parliament to approve the annual finance bill on schedule by the end of the year. It is an important bill, designed to cut the budget deficit by 30 trillion lire (\$23 billion).

With luck the government will avoid this past year's experience when the bill only became law in March and the year started under temporary financing stringencies. Nevertheless, the deficit will still represent 10.2 percent of gross domestic product, and Italy will remain the most spendthrift of major Western industrialized nations.

No bold reforming design lies behind the bill. It would in any case be difficult to get approval for any radical measures in a five-party cab-

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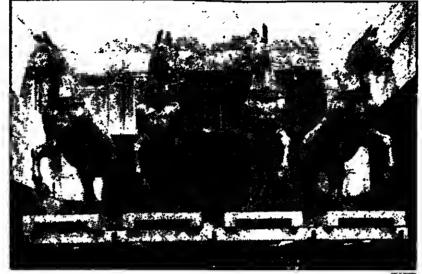
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inet that also includes Republicans, Social Democrats and Liberals. Rather, the government has been pinching and scraping to produce a cheeseparing hodgepodge of 13 ancillary bills wrapped round the main finance bill.

Among the more important measures, expenditures on social welfare and health services are being trimmed. Tinkering with direct and indirect taxes will bring certain mi-

See Public Sector page 13



Union-organized demonstration in Rome against unfair tax practices (November 12, 1988) (left). "The Horses of San Marco." restored and presented as a touring exhibit by Olivetti (above). From the open market to the integrated market: business on the move (right).



Private Sector Battles the Odds at Home and Abroad

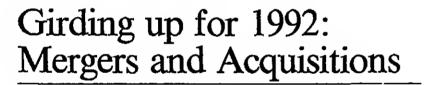
Italian business people are fond of saying that their 1992 has already arrived. Indeed a newspaper and television advertising campaign by a new merchant bank proudly declares it. It is true that Italy's private sector has had plenty of practice in battling against the odds, albeit with an adversary slightly closer to home: Italy's horrifyingly inefficient state sector.

"The state sector bas been the most important factor of all in undermining the success of the private sector," explains Carlo Patrucco, vice president at Confindustria, the Italian employers' federation, "and for two very different reasons: both because of the budget deficit, which has driven up the rate of interest, and because of the terrible mess of public administration. How can Italy maintain its competitiveness on such terms?"

Nevertheless, with the driving force of the private sector behind it,

the Italian economy is one of the fastest growing in Europe, with most estimates forecasting that its 3.5 percent GDP will hold up till 1990 at least. Industrial output has risen on average by 5.5 percent over 1988, and is forecast to level off at around 3 percent. An investment boom has left Italy with one of the newest capital stocks in Europe. Notes Mr. Patrucco: "Over the past year, private industry has invested a lot of money in new plants and

See Private Sector page 11





While names like De Benedetti, Gardini, Pirelli and Generali make international news with their forays, the so-called merger mania has also spread to second-tier, domestic firms eager to achieve a strategic niche as the European Community approaches the integrated market of 1992.

A recent study by the Bolognabased Nomisma research firm shows that 44 percent of the 1,355 takeovers involving Italian companies between 1983 and the first half of 1988 took place during the last 18 months. In the same period foreign acquisitions by Italian firms jumped from 7.4 percent to 13.3 percent of the total. "Most of the individual takeovers occurred in the same sector, and thus were linked to industrial rather than financial motives," notes Giuseppina Gaultieri, who directed the study. This burst of activity is a result of

This burst of activity is a result of the Italian economy's turnaround during the 1980s. Today, the country boasts a gross national product on a par with that of the United Kingdom, its inflation rate has dropped to 5 percent from a whopping 20 percent in 1980, and its financial markets have gained a considerable degree of sophistication, while the process of industrial consolidation has emerged as a top priority.

One year ago Ferruzzi president Raul Gardini created Italy's second largest private-sector conglomerate with his takeover of chemical concern Montedison SpA. Now, as part of an ambitious restructuring plan. Mr. Gardini has agreed to merge several Montedison units with statecontrolled Enichem SpA. The joint venture, dubbed Enimont, will be closely watched as a test case for possible future collaborations between private and public companies in the telecommunications, food and energy areas.

The Italian government's relaxation of capital movement rules has further stimulated the flow of foreign investment into the country. Schroder banking group, for example, recently launched a L100 million (\$77,000) closed-end capital venture fund aimed primarily at expansion-minded, mid-sized Italian companies. "There's been a change in cultural attitude," notes Paolo Colonna, a partner of Schroder Associati. "In the 1970s companies were involved in internal restructuring. Now they're looking for ways to improve their market share, including cross-border acquisitions."

A series of bold but not always successful transnational takeover attempts this year reflects Italian companies' new spirit of aggressiveness. Tiremaker Pirelli SpA acquired Armstrong Tire Co. following its failed bid for the larger Firestone Tire & Rubber Co. and Banca Commerciale Italiana SpA



Milan headquarters of the Ferruzzi Group and Montedison.

withdrew its friendly offer for 1rving Bank Corporation only after an adverse ruling by the Federal Reserve board effectively undermined its position.

In what was perhaps the most daring Italian-led raid to date, Carlo de Benedetti sought control of Societé Générale de Belgique but was defeated by a patchwork alliance of some of Europe's most powerful industrial and financial groups. And earlier this month a similar sort of coalition formed to block a public offer by Mr. de Bene-

See Mergers page 12

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Airlines: Coming to Terms With the Treaty of Rome

Despite its position in the top ten aviation nations in terms of market and airline size, Italy is in the heart of the conservative camp when it comes to implementing the 1992 air transport market. It clings to traditional hilateral controls on entry, capacity and price; accepts only the most gradual EC air service liberalization; and shields its markets and its airline from the most chilling impact of competition.

With major European traffic flows from similarly inclined Germany, France and Spain and with much of the liberal United Kingdom traffic traveling on charters, this strategy has been relatively successful until the most recent EC package was introduced last December.

Italy shares the common concern of Southern European countries that the lower-cost carriers from the North will undercut prices and that quality service operators will sweep up the passengers — particularly on long-haul intercontinental flights to the United States and lucrative Pacific markets. There are also more specific. Italian worries about the impact of liberalization, such as the potential effect of European competition on the already troubled labor scene, where airline, airport and air

At first sight, aviation appears to have missed the great Italian enterprise boom of the 1980s. While other industries have been setting their sights on expansion into Europe and beyond, bringing with them a sense of flair, excitement and keen competitiveness, air transport seems to have been more focused on national consolidation.

traffic control strikes are a routine based in Sardinia, is Italy's only other airline of substance. feature of operations. Alitalia has not been noted for its

Other potential problems are the enthusiasm for competition, preferimpact of rapid traffic growth on ring the more comfortable world of the overcrowded airports --- partichilaterally divided markets, regulatularly at the terminal in Rome and ed capacity and IATA-egreed on the runways in Milan, the two prices. In recent years, however, it major hubs — and the conse-quences to the fragile security situahas been quietly preparing for the challenge of liberal European and global markets. tion of dismantling European bor-

The airline balance sheet has been brought into the black in the Alitalia, the state airline, dominates Italian domestic and interna-80s after a decade of catastrophic tional air transport. Carrying almost 15 million passengers per year, losses. This has been achieved through tough cost control, together it is the tenth largest airline in the with judicious aircraft acquisition world and claims in its advertising and sale. Several small affiliates to be the third largest in Europe in have been grouped into a single terms of passengers and fleet. The subsidiary to streamline domestic government owns 67 percent of the operations, and a targeted regional shares with 33 percent in private airline expansion program has been hands. Through its subsidiary ATI, undertaken to ward off competitors the company operates a comprein this expanding market sector. One of the boldest moves was to hensive domestic network. Alisarda, a privately owned domestic carrier

take a shareholding and management responsibility in the chronically loss-making Aeroporti di Roma, turning it into a profitable venture.

The key sign of e new realism is steps which have been taken to prepare for the advent of airline multinationals in the global markets of the 90s. The partnership stake in Galileo, one of the two European Supercomputer Reservations consortia, and a share in United Airlines COVIA system will give worldwide distribution channels and earn good revenues.

A special marketing agreement with United will increase access to the world's largest travel market. A bid along with Swissair for an interest in Aerolineas Argentinas makes good commercial sense given the high yields on South Atlantic routes and the fact that 40 percent of Ar-gentine's foreign travel is to Italy. Despite these measures, public

confidence in Alitalia has remained low and dissatisfaction with inflight and ground service has intensified in recent/months. In an effort to force more rapid change and to respond to a mounting tide of political criticism, the state holding com-pany IRI replaced Alitalia's chairman of the past decade, Um-berto Nordio, with Carlo Verri, known as a people motivator.

Alitalia carries almost 15 million passengers per year.

Observers agree that the airline should accept the challenge of 1992 and press for open European air transport markets. This would include the requirement for Alisarda and other private Italian and European carriers to obtain new operating rights. A new participatory, inpovative management culture focusing on customers and service as high priorities along with negotiation of new industrial accords would help restore public confi-dence in the airline's reliability.

Operations at Milan could be restructured to create a practical Southern European huh at Malpensa, and a shuttle service between Rome and Milan, responding to public demand and making sound

ed. Facilities and the service at Rome's Finmicino airport need to be improved and financial gains of the recent past must be consolidated if fleet improvement is to be realized. Cooperative arrangements with

commercial sense, could be institut-

ADVERTISING SECTION

other airlines are also possible. Any of the airlines involved in Galileo -British Airways, Swissair, KLM and United - are likely partners, strengthening the base in key European and United States markets and providing a platform for similar negotiations with a Pacific carrier. Despite first impressions, there is a

potentially bright expansionary fu-ture for aviation in Italy. Geoffrey Lipman

The Banking Sector: Profitable but Problematic

In a moment of optimism and economic growth, Italian bankers and monetary authorities are preparing for January 1, 1993, when a single market for financial services will open in the EC countries.

In the pre-dawn of European integration. Italy's banking system presents both important strengths and serious weaknesses. According to a recent Bank of Italy study, the average Italian bank is better capitalized and more profitable than those in most other EC countries, but the panorama is spotted with what supervisors call "pockets of inefficiency," The cuphemism is used to describe both problem banks - some are severely undercapitalized and have portfolios that are riddled with bad debts - and problem areas that are common to the majority of Italy's financial institutions: overstafting is the rule, and despite massive investments in technology, productivity has actually declined over the last ten years.

One factor that will be of critical importance is the relatively small size of Italian banks in comparison with those of other EC countries. To address the problem, the central bank has been encouraging mergers and acquisitions; the Treasury, for its part, has proposed tax hreaks for merged banks. A process of "partial privatization" is also underway to enable the state-controlled banks which predominate - to fund their expansion through the stock market. Italian businessmen are taking advantage of the opportunity to propose their own solution: a law that would allow industrialists to

purchase controlling stakes in banks.

There are no appreciable differences in the performance of public and private banks in Italy. "Public banks in Italy are run along the same lines as private businesses," comments Sergio Siglienti, manag-ing director of Banca Commerciale Italiana, one of the country's largest public institutions.

But to achieve the economies of scale necessary to thrive in an ECwide market, the Italians will probably have to join forces with foreign partners, some of whom may be reluctant to forge equity links with public hanks. "The strategic options for the larger Italian hanks will include joint stock participations in other EC institutions," explains Stefano Meloni, managing director of Eptaconsors, a leading merchant bank owned by seven Italian savings institutions. He adds, "Unless the state is willing to give up its majority position, I anticipate some foreign hanks would hesitate before entering into ventures of this type,"

The creation of the single market will be the result of two processes: the liberalization of capital flows and the application of the principles of freedom of establishment and cross-border provision of banking services on the basis of mutual recognition and home country prudential rules.

"A move to create extensive retail branch networks is unlikely because the costs and risks involved in that kind of strategy are too high in comparison with the potential benefits," comments Zefferino Franco, chief executive officer of Istituto Bancario San Paolo di Torino, one of the most innovative of the major Italian banks.

"There's been misdirected emphasis on 1992 'opening' the mar-ket," says Stefano Preda, hanking and finance professor at the Univer-sity of Naples. "The market has certainly not been closed up to now. It's true that foreign hanks need approval to establish branches, hut as far as I know the central bank has never denied permission to a major operator from the EC countries, Japan or the United States. Everyone who wanted to come has already done so. What's more, many of them - like Chemical Bank and Wells Fargo - have already left."

The motives that have driven a number of foreign banks to abandon Italy are complex, and it is not clear whether the freedom to hranch freely or to offer new products under a regime of home-country control would offset their problems.

Mr. Preda, also chairman of the board of directors of Cititrust, Citicorp's trust management subsidiary in Italy, believes that the most promising area for foreign opera-tors after integration will be "private banking" services for wealthy clients. Mr. Franco of SanPaolo thinks Italian institutions would do well to hone their skills in sophisticated services for husiness clients, such as cash management, multicurrency treasury management and international funds transfers.

The lifting of foreign exchange controls has produced no significant outflow of funds, partly because high domestic interest rates have served to attract foreign capital: Italy has registered e pet capital inflow of ten trillion lire (about \$ 7.7 hillion) since January 1, 1988, when residents were first allowed to invest in foreign securities without making a 15 percent deposit to a

non-interest bearing account with the Bank of Italy. The lira should remain strong if the three-point differential between inflation rates in Italy and other European Monetary System countries does not widen and the balance of trade can be kept in line. Leashing in the public deficit is another priority. To meet the challenges of the

unified market, Italian bankers underline the necessity for further deregulation of the credit system to bring it more into line with the laws in other EC countries. "What's needed is a gradual liberalization process, so that Italian banks, which are subject to tighter regulations than their EC counterparts, are not unduly penalized," says Mr. Franco of SanPaolo.

Mr. Siglienti of the Banca Commerciale sounds a warning note: "Home country control and mutual recognition are no substitute for the harmonization of national banking regulations. Imagine the confusion if hanks from each of the I2 countries were operating in the other 11: we'd end up with a total of 132 different bilateral accords." Lisa Rosenthal

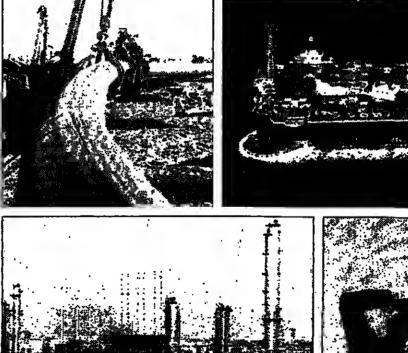


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Business Masters the Art Of Cultural Relations

Since the 15th century, when Florence's powerful Medici family patronized the arts, Italian organizations have recognized the value of sponsoring cultural projects. The practice is becoming more popular.

"The marketing benefits in terms of image are secondary. The major reason we do these projects is because it's the right thing to do," says a spokesperson for the Istituto Bancario San Paolo of Turin. The "right thing to do" may also

be good for the image in the long

Arts sponsorship is lowcost image promotion

run, and with discussion of parity products and the foreseen competition after 1992, image is now regarded as a determining factor in business growth.

The show "FIAT 1899-1989: An Italian Iodustrial Revolutioo," which opened November 22, 1988 at the Science Museum of London, is the latest in a series of collaborations between Italian companies and cultural institutions. Olivetti has been active in forging ties be-tween business and the arts for 20 years; newcomers range from Alitalia (the national airline) to Assitalia (the insurance company).

Why the big interest in the arts by Italian corporations? Part of the answer lies in the cultural heritage of Italy. Art and beauty are everywhere, but so is pollution - and the consequent deterioration of much of that artistic heritage. It is estimated that up to 70 percent of the monuments need repair, and almost half the museums are closed except by special request. More art lies in warehouses than on display, and although \$1.4 billion was allocated for restoration in 1987, government bureaucracy drained one third of that amount. The private sector is moving in to

4

cover the breech. They will spend about \$1 billion in cultural sponsorships io 1988, a figure increasing at about 10 percent a year, Italian savings banks are disproportionately represented, in part because they are required by law to devote a percentage of their earnings to publie service activities. Because regiooal rather than national banks dominate in Italy, cultural investments are largely regional as well.

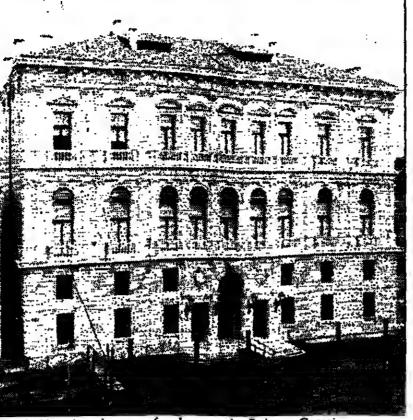
For example, the 500-year-old Monte dei Paschi di Siena is heavily involved in the cultural life of Siena, including restoration of its own historic headquarters in the city. It also supports the world-famous Palio borse-race in the city each year but, as a bank spokespersoo explains, "We do not consider the Palio part of our program of cultural sponsorships. We believe in organizing and running our own events." Similarly,

the Cassa di Risparmio di Firenze is sole sponsor for the renowned 'Maggio Musicale," an international music festival held each May in Florence, and it has also undertaken restoration projects in Tuscany.

Until recently, public service projects underwritten by banks and companies were done a pioggia (like rain), in the words of one bank official. That is, they were sprinkled around with little overall direction or strategy. Today's increased competition and wider acceptance of marketing techniques have made banks more targeted in the activities they sponsor.

Philippo Zevi, who five years ago founded the Media Arts consultiog group to belp companies develop cultural events, says, "Communicating your image through culture has a special side benefit - it works for the public good in a way that traditional advertising does not. And it costs less. For about \$80,000, you can sponsor a quality museum show in a major Italian city, including advertising, a catalogue with your company's name on it and a reception with guests of your choosing. Can traditional advertising do the same?"

Ratti is Italy's leading producer of printed silk fabric and a world leader in the manufacture of natural textile fibers. But because Ratti does not sell directly to the consumer, its name was not widely known. In 1985, the company initiated a vigorous program of cultural spoosorship, the most recent example of which is "Ratti and Paisley," a sbow now touring the globe. After one year the company leapt from nowhere to fifth place in its category, in a widely read survey of corporate image in Italy. Emanuele Capialbi, Ratti's director of public relations,



Fiat's Venetian showcase for the arts, the Palazzo Grassi.

attributes the venerable company's new visibility to its cultural programs.

Another textile firm, Lineapiù, has the image advantage of being beadquartered in Florence. Its participation in the arts is active and ongoing, with the guiding strategy, that its textiles must relate to every. activity it undertakes. These range from a water ballet on the Arno (swimmers wore suits made of Lineapiù fibers) to a planned exhibit next year at the Pitti Palace in cooperation with another Florentine patron of the arts, Bijoux Cascio.

Fiat has an extensive advertising budget, but it also allocates an undisclosed amouot of money for its considerable cultural undertakings. Nowhere is this more true than with its Venetian showcase, the Palazzo Grassi. Designed in 1740 by the Venetian architect Giorgio Massari, the structure was bought by Fiat in 1984. The company assembled a team of top-notch talent to restore the building to its former prominence, and has inaugurated high quality shows there. The most receot, "The Phoenicians," eoded its six-month run this month aod broke records for a musem exhibit in Italy, attracting 750,000 visitors.

Even more experieoced at mouoting record-shattering exhibits is Olivetti, which io 20 years has presented more major shows at world-class museums than any other company its size, Italian or otherwise. One of its best-known projects, the exhibit "The Horses of San Marco," toured London, New York, Mexico City, Paris, Milan and Berlin between 1979 and 1982. At the Metropolitan Museum in New York, it drew 800,000 visitors in three months, the second-largest crowd ever for a show there.

Paolo Viti, Olivetti's director of cultural relations, explains: "Three things are important when talking about our involvement in the arts. First, we don't 'sponsor' shows. We cteate them from scratch. Second, we have been doing this a long time. We can supply organization, preparatioo of display materials, documentation by experts in the field. Third, in the delicate area of culture, money alooe is not enough. Relationships with museums count a great deal. After all, we are working with museums, oot competing with them."

For his company's long-standing involvement in the arts, Olivetti's president Carlo de Benedetti last year received the Hadrian Prize from the World Monument Fund. The award is given each year to an international figure who furthers the tradition of arts patronage. That an Italian was the recipient is not surprising: the descendants of the Medici are alive and well and living in Milan, Turin, Siena and Rome as **Claudia** Flisi well as Florence.

Private Sector Battles

Continued from page 9

technology, and now it is poised to take advantage of that."

The boom is not restricted to investment goods; consumer demand has also been maintained at high levels. And inflation is another record for Italy to be proud of. From a high of 23.1 percent in 1985. Italy will coter the 1990s with a rate stabilized at around 5 percent.

But there is room for improvement. People without a job oow account for some 12 percent of the Italian workforce. Unemployment has not tended to be a concern of the private sector, but industry has beeo more successful than the government in alleviating the problem. Marco Sylvani, economist for Banca Commerciale Italiana in Milan, says: "In the Mezzogiorno [Southern Italy], private rather than public sector interest has been responsible for the economic rejuvenation of places like Bari and L'Aquila. Fiat's plant in Avellino has had considerable multiplier effects in that area."

Mr. Patrucco adds: "There are two types of private sector in Italy. Those which have already been exposed to the winds of international competitioo need have oo fear; those which have been protected by laws, such as the banking sector, are finding change much tougher." Dr. Bruno Lamborghini, vice president for corporate strategic planning and analysis at Olivetti, says: "Industrial companies or even nations unable to take part in this evolutionary process may rapidly find themselves pushed aside by those that can. In Italy the 1992 deadline should spur efforts to renew aging infrastructures.'

The Italian government, which has a bad name because of the amount of time it takes to respond to Community initiatives, is trying to confound its critics. For instance, on October 1, there was a sweeping deregulation of the foreign exchange laws, which will all have to go by 1992, allowing, among other things, Italian residents to borrow foreign currency from their banks. Mr. Patrucco welcomes the general air of deregulation but is wary: "The authorities are now discussing a new anti-trust law. What we are afraid of is that it will berald a new era of re-regulation.

Banca d'Italia — Italy's central bank — publishes figures for the total amount of foreign investment in Italy and these show a substantial increase in the amount of money

coming into the country: 17 trillion lire in the first seven months of this year compared to 6 trillion for the whole period from 1981 to 1987.

The heyday of foreign investment on Milao's stock exchange was in 1985-86. Then, many overseas investors got their fingers burned on an archaic settlements system, and were not quick to come back. Piazza degli Affari bas seen significant foreign interest over the past few weeks but prices still appear reasonable by international standards. Antonio Profico, in charge of foreign clients for Carlo F. Pastorino, a Milanese stockbroker, says: "The market has all the necessary ingredients for a

re-rating." While many brokers feel that the insurance sector is expensive, Mr. Profico is oot so sure. He says: "It has almost peaked for this year, but is still quite attractive because of the bad shape of INPS, the state pension scheme, and the planned introduction of private pensions." Retailing and building supplies are other favored sectors.

Telecoms, which is trading with an average of 10 times earnings and 2.5 times cash flow, also has good prospects, with a complete overhaul of the Italian phone system in the offing. Much of this. however, the market has "already discounted," says Massimo Bandini, an analyst with the Milan brokers Studio Brioschi. Mr. Bandini berates the limited size of the market: "The small number of stocks available on the exchange is a major problem." Indeed, insurer Generali alone accounts for over 13 percent of total market capitalization. For smaller Italian companies, thirsty for an iojection of liquidity, the stock exchange has not proved to be a realistic option. But there is cause for hope. The introduction of openeoded investment funds - and at a later date, pensioo funds --- should add much-needed liquidity and make it easier for smaller companies to be listed.

For those who would like to invest in Italy, perhaps for reasons of geographical diversificatioo, and who want an easy way to buy into the market, the brokers Aletti have recently launched what they call the Aletti 25. This is a basket of stocks which have been chosen to track the market, and the elosest thing to indexing that Italian law currently allows. The stocks account for 58 perceot of market capitalization, and bave outperformed the market since 1984.

Guy Fitzmorris

Selenia: an Italian reality

in the electronic world

Italy is experiencing a boom in a field, which for the ooo specialist may be considered unexpected. Fashion, shoes, cars have long been the areas in which the Italian flair has been world famous. However, professional electronics has become one of the areas in which Italy has begun to play a major role, italy was one of the first European countries to sell radars to the United States Forces: these sales came from Selenia in team with Sperry (now Unisys Corporation).

Selenia Elsag Group

Selenia is the leading company of RSE (Selenia Elsag Group), a complex of nine closely coordinated Italian industries, of the State owned IRI/STET holding, which operate in the field of large systems for professional electronics. Together the companies employ 13.000 people, 60% of which are graduate engineers or technicians.

The sphere of activity of the group ranges from defence systems and their related logistics to air traffic control; from computer aided design to integrated space systems; from factory and services automation to process control; from pollution control to biomedical electronics.

countries

Selenia was created in 1960

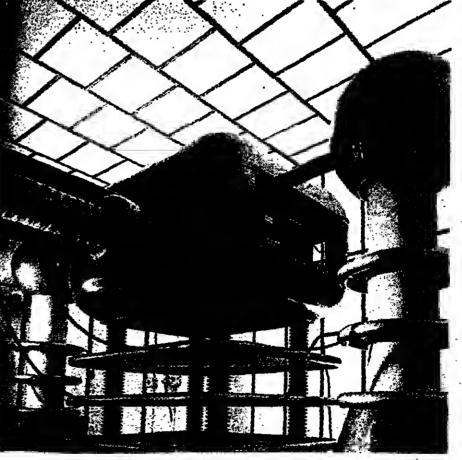


The Air Traffic Control Center of Mazatlan (Mexico) realized by Selenia

radar and professional elec- in which it operates. For ex- international compaoies tronics. One of the share- ample, it is one of the world's operating in the sector. holders was Raytheon and one leader in the production of his on the experience gained of the biggest programs in radar systems for air traffic in air traffic control that Sewhich Selenia was involved at control with installations lenia has drawn in order to the beginning of its activity situated in 38 countries across diversify into the related civilian was the Hawk missile program. the globe.

sectors of maritime traffic con-

Air traffic control in 38 This invaluable experience In fact, during this year trol and meteorological radars, enabled the company to rapidly Qatar, Argentina, Finland, and to contribute to environdevelop its own technological Australia, Ungheria, Colombia mental protection with its agribase. Selenia has reached a and Somalia ordered Selenia's cultural meteorology systems by the merger of two com- particularly high level of ATC systems after a hard and water and atmospheric panies already operating in technology in all the sectors fought battle with all the main pollution measuring systems.



High energy ion-implantor installed in a research laboratory of Selenia

the Group

Elsag is in order of size the number two company of RSE. East_ The Company's activity is carried out io three sectors: services automation (including

mail sorting), factory automatioo and naval defense. The Company's present in

The other Companies of nent and at a high level: its correspondance. Over one products are currently in use hundred of these systems in twenty five countries across are presently in use in the the world, from Europe to American postal service. Latio America, from the RSE's other companies have

to the automation of the postal part in the most important the world's markets is promi- are able to automatically sort structing satellite and earth for coastal surveillance.

station systems and subsystems for telecommunications, meteo and earth observation applications.

Among other commitments, Selenia Spazio bas taken part in most of the Intelsat satellite programs.

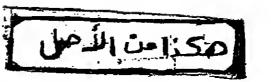
DEA is a world leader io the field of automatic measurement machines. The US aerospace and automobile industries are its most important customers.

Vitroselenia (civilian and military support infrastructures) Esacontrol (instrumentation and monitoring systems), Italcad (CAD for layouts and architectural applications), Esaote Biomedica (electronic systems for medical applications) and SEIAF (an Elsag-IBM joint-venture operating in industrial automatioo) are to be counted in the technological froot line.

The Selenia-Elsag Naval Systems Consortium

The Selenia-Elság Naval Systems Consortium is the industrial unit through which Selenia and Elsag compete on the world's oaval defence market. Both already wellknown in the naval defence sector, this union has enabled them to further consolidate their presence worldwide.

Selenia-Elsag products include radar and optronic systems for surveillance and tracking, command and contems, rocket launching systems,



Elettronica San Giorgio-

In the United States, for ex-

U.S.A. to the Middle and Far likewise achieved worldwide recognition.

Sioce the 1960, Selenia ample, Elsag has contributed Spazio, for example, has taken trol systems, fire cootrol syssystem with its electronic ad- Italian and international space electronic warfare systems, dress maters, machines which programs, designing and con- underwater systems and systems - - - ---

ADVERTISING SECTION

° Page 12

Research and Technology: Budget Priority for Industry

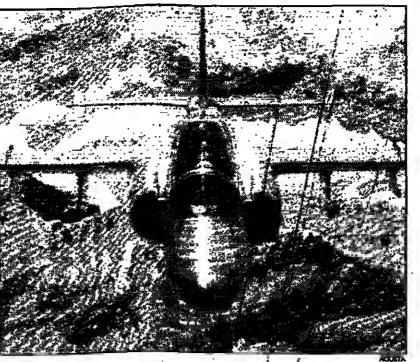
Research and technology have made a sudden and forceful entry into the Italian public and private sector spending program over the last few years. While government spending on research at 1.45 percent of GNP is still below the European average of 1.8 percent, almost the same amount is paid toward research and development by public and private sector industries.

One element fundamental to Italian research policy, particularly in areas like aerospace and military technology, is international colleboration. "It's a priority when it comes to space programs," explains Mario Bova, director of international programs in the Ministry of Scientific Research. "Italy's investments in space projects, both Italian and international, rose by 430 percent between 1981 and 1987 and Italy is now the third partner in the European Space Agency after France and Germany," Mr. Bova adds.

Principal among Italian partici-pants in space projects is the Selenia Elsag Group, whose nine companies work on aerospace, defense systems, radar and air traffic control, telecommunication systems, ser-vices and industrial automation, process control and biomedical equipment. In 1987 Selenia spent some 250 billion lire (\$193 millioo) on research and development (about 17 percent of the group's annual turnover), with 2,300 of the group's 13,000 employees working in these areas. "It's obviously an important part of our activity," explains Raffaele Esposito, general manager of Selenia and director of

research for the entire Selenia group. He adds: "After all, we are national leaders in most of our products." He points to Selenia products used worldwide, such as the automatic mail sorting system and automated film reading systems used in 25 countries, or air traffic control systems - radar is a Selenia specialty --- used in 38 countries, the latest cootractors being Australia and Turkey. Selenia defense equipment has been sold to distant markets in India, Thailand and Korea.

Main contracts to date for Selenia Spazio, the only Italian com-pany to be totally dedicated to space projects and development, include participation in the Olympus satellite (Europe's largest telecom-munications satellite) built with British Aerospace. Selenia Spazio contributes the company's traditiooal expertise in this field, supplying the overall payload system and two TV communications channels. Italsat is an all-Italian telecommunications satellite, the first satellite to carry an on-board base band switching facility which turns it into a complete telephone exchange. The Data Relay Satellite (DRS)



Italy's Agusta group has long been a leader in international contracts.

is the telecommunications element of the European in-orbit infrastructure that provides cootinuous real-time links between the European orbiting elements and the relevant ground network. Selenia leads an international team as the prime contractor for the preparatory phase of DRS.

Italy's increased financing of aerospace research is new, but Italian expertise in this area is well established. Italian participation in multinational space programs usually pertains to structure, propulsion mechanisms and telecommunications. Whereas Scienia sees to the telecommunications and radar sys-. tems, it is Aeritalia, Italy's main : aircraft building concern, and Snia BPD of the Fiat group that produce the bodywork mechanics and propulsion engines.

Aeritalia is producing an intercommunicating spacecraft for the European space lab Columbus, a major /European space project in which tay holds a 25 percent interest. For the recently completed Ariane 5 satellite, Snia BPD produced the propulsioo engine and Aeritalia the structural work. Aeritalia is also responsible for conceiv-ing a tethered satellite attached to the United States space shuttle by a 100 kilometer (62.13 mile) Kevlar thread, Aeritalia being a leading 1. manufacturer of carboo fiber composite materials. Aeritalia's research ioto composite materials as well as into artificial intelligence is being undertaken in collaboration with

state energy group ENI. Italy's pioneering spirit in aero-nautics, renowned in the 1930s, is

Enichem, the chemical sector of the

alive and well today in the form of modern aircraft and helicopter industries. The Agusta Group; Italy's main helicopter group, has long been a leader in international contracts. The Al29 Agusta helicopter has become the model for the multipurpose combat helicopter, the Tonal, made by Agusta with Westland (United Kingdom), Fokker (Netherlands) and Casa (Spain).

Another Agusta group plane, the S-211 jet training fighter made by Siaī Marchetti, the group's aircraft division, is a main contender for the European NATO Joint Pilot Training program. The EH101 is B joint Agusta Westland military helicopter of which three prototypes are beiog tested; 222 are destined for the British and Italian military market, while the Canadian and possibly American military are expected to place orders as well.

The EH101 has a Selenia navigation system consisting of two calculators and two sensor interface units. Selenia also dedicates 15 percent of the group's total research budget to innovative research re-garding electro-optics, infrared and laser perception, software engineering and artificial intelligence.

Fiat has also been actively involved in research and development, with its most spectacular innovation being the new Tipo car, the first to be almost entirely made by robots. Robotics have become a Fiat specialty and the machine tool sector of the group, COMAU, now produces almost half the robots used in the most up-to-date Italian factories. The Fiat Tipo is produced in Cassino, Southern Italy, the first totally computer-integrated manu-facturing (CIM) plant anywhere. Here 403 robots and 24 lasers are watched by 49 TV installations and 5 automatic cootrol machines.

"Robotizatioo is steadily changing the face of industry," says Vin-.

cenzo Iorio, who is in charge of research programs at ENI. "Mucb of today's research can seem humdrum," Mr. Iorio says. "but the truth is that new systems and methods are essential to new products or new demand. Mechanical and electrical production methods are being takeo over by electromagnetic and computerized methods which means B new kind of expertise."

ENI's research is part chemical, part energy-oriented with projects at present including the preparation, pipeline transportation and clean combustion of coal, the robotized monitoring of off-shore oil wells, a computerized method of evaluating geological and thermal makeup of potential oil fields, and the development and production of MTBE, the high octane additive for unleaded fuel.

Scientific research is also beginning to blossom with oew ministerial encouragement. Early this year a government-sponsored Italian group of 120 scientists from universities and the National Council for Research went to the South Pole to study the diminishing ozone layer. Nuclear physics research is another peculiarly Italian area of expertise; Antonio Zichichi and Carlo Rubbia are both illustrious Italian scientists in the field.

Mr. Zichichi has opened up a huge nuclear physics laboratory in a singular underground setting: a tunnel under the Abruzzi mountains. Here, where the mountains i have extremely low radioactive content, nuclear scientists study the earth's makeup to better under-stand the "big bang" theory. This cavernous lab will soon be hosting further experiments of "passive physics," or observation, with a view to studying, among other things, the seismic activity of Italy's turbulent underground.

Janet Stobart

Mergers and Acquisitions

Continued from page 9

detti's French auto-parts affiliate Valeo SA for car-seat manufacturer Epeda Bertrand Faure SA.

Meanwhile, Italy's largest insurance company, Assicurazioni Generali SpA, bas assembled around a 16 percent shareholding in France's Compagnie du Midi. Trieste-based Generali just replenished its war chest with a L1.1 trillion share issue and appears poised for further acquisitions around Europe, Many analysts think it is only B matter of busily seeking cross-border assets

time before the fragile ad hoc alliance between Midi and fellow assurer Axa breaks down, allowing Generali to take a key management position in the French concern,

"Until recently Italian companies didn't realize how important it was to achieve critical mass. Now they are making up for lost time," comments Maurizio Musatti, B consultant with Booz-Allen & Hamilton in Milan,

While Italian firms have been

parts have been equally active in Italy. Nestle SA's L1.34 trillioo purchase of pasta maker Buitoni SpA from Mr. de Benedetti anticipated the recent flurry of high-priced acquisitions in the food sector, al-though Parmalat, Italy's largest milk producer, rejected what was rumored to be a befty offer by Kraft. The consumer-goods, pharmaceuticals, and insurance sectors have also beeo commanding the interest of multinational buyers.

and allies, their foreign counter-

"This is the moment to sell," comments Giovanni Tamburi of investment bank Euromobiliare SpA. "These kinds of prices won't last forever," he adds.

Tender offers and leveraged buyouts are still relatively uncommon in Italy because the vast majority of companies remain in private hands or else are controlled by shareholding syndicates. Furthermore, the almost total absence of corporate boods and an inherent suspicion of debt financing make management buyouts extremely rare. Of the two MBO's realized in 1988, one related to B disinvestment by a foreign multinational, while the other was carried out with the participation of B state-owned concem.

"Italian managers don't believe they can buy B company without having the cash in their pockets,"

according to one industry analyst. Family buyouts, however, repre-sent a promising field for M&A specialists. A recent example of this type of operation involved Fin Petrini SpA, a fourth-generation family holding company with interests in pasta, livestock and animal feed, "There were ten members of the Petrini family in management positions," recounts Dante Razzano, head of Citicorp's Italian M&A division which handled the operation. Adds Mr. Razzano, "Company sales were stalled because of the lack of a coherent long-term strategy."

Citicorp's original mandate was to find an outside buyer, but then the Petrinis had a change of heart and

decided that they wanted to keep the company in the family. The solution was for one of them to buy out his relatives with a loan package put together by Citicorp that included an equity stake for the American bank.

Many analysts believe that mergers and acquisitions represent the quickest and most practical way for hundreds of Italian companies to gird up for 1992. With their substantial cash reserves, strong industrial base and a new breed of forwardlooking managers, they are wellarmed to strike at foreign targets.

"Suddenly," says Mr. Colonna of Schroder Associati, "it's become very fashionable to go abroad." Michael T. Kinnicutt



Generali Group leader of world insurance

ADVERTISING SECTION



AERITALIA: ITALIAN LEADER IN AIRSPACE INDUSTRY

Aeritalia, Società Aerospaziale Italiana of Gruppo IRI-Finmeccanica, was founded on November 12, 1969 and is the major national Industry in this sector.

Aeritalia has its head offices in Naples and has a workforce of more than 16,000 employees distributed in 13 industrial complexes throughout northern and southern Italy who are divided into six operational aroups.

The Transport Operational Group Is located in Pomigliano D'Arco (Naples), and has additional factories In North Capodichino, South Capodichino, Casoria, and Foggia. Its principal activities include the development, planning, experiment of fuselage and tail units of the regional transport planes ATR 42 and ATR 72. The national programs at Pomigliano provide the planning and construction of the G 222, e multi-use transport turboprop plane employed for troop and material transport, paratroop launching, multi-use transport turboprop plane employed for troop and material transport, paratroop launching, maritime patrol and radio calibration. The international programs are the design and production of the structural elements of the Boeing 767, the design and production of mobile surfaces in composite materials and the production of a complete series of fuselage panels for the McDonneli Douglas DC 9 Super 80 and MD 11, the design and production of rudders, drift and fuselage panels for the tanker KC 10 and the production of structural elements of the nacelle of the motor CFM 56. In addition, there are studies on the construction of the Aeolian generators AIT 02, AIT 03, AIT 04 used for the production of low cost energy. The Group oversees a development program for the production and testing of a McDonneli Douglas demonstrator which uses the profan.

Alfa Romeo Avio, based in Pomigliano D'Arco, designs and manufactures aeronautical motors and their components. It is particularly specialized in the field of turbines and combustion chambers, and collaborates either as e licensee or as a partner with the principal engineering firms of the world.

The Overhaul Modification Maintenance and General Aviation Group has its factories in Naples, Venice and Torino Caselle and provides support for the aircraft constructed by Aeritalia and offers overhaul and maintenance modification for civil and military aircraft including the C 130, Boeing 707, DC 8 and DC 9, Fokker F27 and F 28, Learjet, Cessna, F 104, G 91 and Atlantic.

Partinavia, based in Casoria, designs and constructs the twin motor, seven seat P 68 and its derivative the eleven seat Viator specifically designed for use as an air taxi, civil protection, patrol, coastal surveillance and environmental control.

In the Combat Aircraft Group, based In Torino's Corso Marche, Aeritalia is responsible for the design, wing construction and final assembly of the supersonic fighter Tornado under a trinational collaboration program of Aeritalia, British Aerospace and MBB. For the products In the course of manufacture, the Group defines the plans for development of the Euro-fighter Aircraft (E.F.A.), the European program for the realization of an aircraft of all superiority in which italy participates with Great Britain and the Federal Republic of Germany, and the wings of the Experimental Aircraft Program (E.A.P.), in collaboration with Great Britain. In addition, Aeritalia, as the main contractor, with the participation of Aermacchi and Embraer, develops the AM-X, the aircraft for tactical support.

The RPV and Systems Group, based in Torino Caselle, Nerviano (Milan), and Monfalcohe is responsible for research, development, production and integration of the airplane's electronics and the on board systems for navigation, surveillance and defense. In addition it produces the Mirach 70, piston engine vehicle and the Mirach 100, jet vehicle and the Mirach 20.

The Space Systems Group, based in Torino's Corso Marche, is responsible for the International programs in the European sphere with the European Space Agency (E.S.A.) and in the United States with N.A.S.A. The Group'e national programs are developed in concert with the Ministry of Scientific Research and the National Advisory Committee for Research (C.N.R.).



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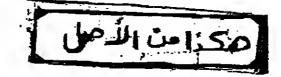
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ADVERTISING SECTION

Sample of the Fashion World's New Global Design

What do Jean-Paul Gaultier, Martine Sitbon, Azzedine Alaia, Christian Lacroix, John Galiano, Katharine Hamnett, Sybilla and other ascending fashion luminaries have in common? All are young, all push the limits of fashion design and all have some or all of their production based in Italy.

The Italians seem to be not only admired and copied worldwide for their fashionable lifestyle, but sought after for their inimitable production quality and flexibility in clothing, shoes and accessories.

It is not news that designers work in Italy. Established names like Yves St. Laurent, Christian Dior and Pierre Cardin have used Italian manufacturing for years. The new trend is the influx of young, spirited international designers: in last sea-

"Fashion is becoming less and less regional."

son's "Contemporary" fashion fair in Milan, devised to introduce new designers, 50 percent of those shown were non-Italian and 80 percent of those had Italian manufacturers.

Tino Cosma, president of the Italian Apparel Manufacturers Association (IAMA), says: "The Italian fashion industry is unique. It's made up of bundreds of flexible, small-to-medium-size companies that can give big and small designers alike a great selection of production possibilities to choose from." The association says Italian manufacturers are willing to take risks with young clients.

Adriana Gentile, owner of Blueline in Northern Italy, explains wby foreign designers are flocking to Italy for production: "Without question, Italian quality is a number one factor," she says. "But we also have a great selection of fabrics with molto fantasia (imagination) that can't be found anywhere else." Her company, whose exports reach 60 to 70 percent of its turnover, produces Bill Kaiserman, an American designer who lives and works in Italy; Piero Panchetti, an established Italian designer; and John Rocha, an emerging young Irish designer who works out of London. Mr. Rocha says: "The Italian manufacturers let you do your own thing. They don't try to tell you how to design; they respect your creativity."

Italian manufacturers try to satisfy demands of foreign talent while also promoting their compatriots. Genny Moda SpA produces its own Genny and Byblos labels and Christian Lacroix collections. Gibó pro-duces its own Zuccoli line as well as Jean-Paul Gaultier and Sybilla while Marchi e Valori produces the Gaultier Junior line. Gruppo Alma SpA produces Thierry Mugler, Lo-lita Lempicka, Martine Sitbon, and Junko Koshima; Ball-Collico produces Katharine Hamnett.

Italian exports in the sector are still growing, though not as quickly as a few years ago, and imports are growing at an even higher rate. IAMA reports that exports grew 1.6 percent in 1988 from 2.909 trillion lire (\$2 billion) in 1987 to 2.956 trillion in 1988. Imports grew 14.5 percent from 692.3 billion lire in 1987 to 792.7 billion in 1988. Maor export markets for combined IAMA members are Germany at 26.5 percent, the United States 13.3 percent, France 12.7 percent, Switzerland 7.5 percent, the United Kingdom 6.3 percent, and Japan 4.9 percent. Sanja Lencek, head of Umberto Ginocchetti's marketing office, says: "The USA is still our prime target market, even though the dollar has fallen in these last three years. America has always been difficult."

Spain is not yet on IAMA's exports list, but Italian fashion houses see Spain as the new frontier, ripe for development and perfectly adapted to "Made in Italy" products. Each country creates its own medium-level consumer product industry, but higher priced goods are international and Italy will have its best opportunities in Spain with this Sector

Gianfranco Ferre's marketing director, Gianfranco Barbetti, says: We're interested in Spain. The Spanisb have a Mediterranean lifestyle similar to ours and they love nightlife even more. They like to eat out later, go to clubs, dress up and have status symbols."

The Salvatore Ferragamo company, maker of clothing, shoes, and



Italian fashion moves into new markets; above, an Armani suit.

accessories, is watching Spain "with a lot of attention." Ferragamo has recently opened a boutique in Barcelona and is establishing distribution in Madrid. A few companies, like Ermenegildo Zegna, already have established themselves in Spain. Giorgio Armani is expanding there, with boutiques in Madrid and Barcelona and four Emporio Armani stores being established in

major Spanish cities. IAMA's Mr. Cosma says that since entering the EC, Spain has been loosening up its controls on imports. "The Spanish are becom-ing less obstructionist," he says. There used to be high duty charges on goods, nightmarish red tape and quotas. But it's getting easier to get products on the market now."

Clearly, the fashion industry is building up for 1992. According to Mr. Cosma, "Fashion is becoming less and less regional. Probably, because of television, films and magazines, the limited market is gone. It's now the universal market with all the accompanying possibilities and challenges."

Janette Martin

Public Sector Deficit Cuts

Continued from page 9 carlier

nor benefits but will increase revenue. A rough and ready scale for assessing the presumed income of lower level self-employed workers is to be introduced, while a controversial feature would pardon former self-employed tax dodgers in return for payment of a certain sum. Value added tax is being increased. Local authorities will receive less

funds from the central government but will themselves be able to in-crease certain local taxes. Ceilings are set on future expenditures on state employees, thus ending a period of generosity. Subsidies are cut for public services, and also for opera houses and theaters. The government has given priority to getting the package approved on schedule.

The government's attitude was welcomed in a speech by Carlo Azeglio Ciampi, governor of the Bank of Italy, who said: "The intensity of its action undertaken against expenditure testifies to the government's will to pursure its planned objective."

During October and early November the opposition in Parliament dug in its heels and the package risked getting bogged down amid more than 600 amendments tabled in the Chamber of Deputies. Then, in mid-November, the Communist opposition agreed to contemplate a timetable, enabling most of the package to go through the Chamber and, subsequently, the Senate by the end of the year.

The government is less vulnerable to snap defeats than its predecessors since a recent reform limited the use of secret votes that provided a chance for coalition rebels to turn against their own party anonymously. The package has, however, undergone some modifications in Parliament and the price for the opposition's green light may be fur-ther concessions. The final target, nonetheless, should not be far from the government's objective of a 1989 budget deficit of 117.35 trillion lire. In July projections had indicat-ed a likely deficit of 147.5 trillion lire, hence the urgency of the maneuver to drain some 30 trillion lire. The deficit results from government spending well above 400 trillion lire and revenues above 300 trillion lire.

The deficit is already uncomfortably high this year. Governor Carlo Azeglio Ciampi of the Bank of Italy says it will be more than 118 trillion lire, thus overshooting by some 15 trillion lire the target set a year

About 70 percent of the deficit goes on servicing the public debt, which in September reached the psychologically important level of 1,000 trillion lire. With lire interest rates in double figures, this is a serious problem, especially as much of the debt is short term. The Treasury has been trying to lengthen maturities on its securities, but without success. In fact, Mr. Ciampi points out, short term (up to 12 months) bonds represented nearly 50 percent of all treasury bond issues during this period, which was more than double their share for the same period of 1987. This fall, however, the outlook has improved.

Already this year the government began to change course, with a series of minor increases in taxes and in prices of controlled items and



Carlo Azeglio Ciampi, Governor of the Bank of Italy.

services. After years of an allegro (happy go lucky) attitude among politicians towards public money. bankers and industrialists say government members now show a greater sense of responsibility.

The Bank of Italy is among those who have been preaching financial discipline. Mr. Ciampi has in his speeches hammered on the theme that public spending, or rather overspending, is the central question for the economy. It was he who pointed out that Italy accounts for 19 per-cent of the EC's product but 29 percent of its public debt. Pressure on the politicians has also come from industry and the labor unions. Sergio Pinfarina, president of Confindustria, the Confederation of Private Industry, called on the leaders of all the political parties separately in order to impress his views on them before the finance bill debate began.

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Mr. Pinfarina says: "It would be serious if the budget maneuver were mutilated in Parliament, while it is to be hoped that it can be im-proved." Priorities after passage of the bill would be, he says, "Reforms of public transportation, health and pension services."

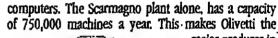
Last April Confindustria organized a convention on public finances in Naples, attended by top industrialists. Among suggestions advanced, Gianni Agnelli, chairman of Fiat, the country's biggest private corporation, recommended the establishment of a private mail service to compete with the scarcely functioning public monopoly. In general, however, industrialists are not campaigning for privatization, although the public sector is estimated to account for one third of economic activity. Rather, the industrialists demand from government more efficiency.

Pressure from the unions focuses on taxation. The three confederations - the Communist-led CGIL, the Catholic CISL and the Socialistled UIL - mobilized over 200 thousand supporters for a rally in Rome on November 12 to call for a fair taxation policy. Divided on oth-er issues, the three have no difficulty in remaining united on this, for salary and wage carners pay income tax in full — it is deducted at the source - while many employers and selfemployed workers get away with a high level of evasion. Many politi-cians expressed sympathy with the union's complaints, such as Antonio Cariglia, secretary of the Social Democrat party in the coalition, who commented: "The Rome demonstrators are quite right. The fiscal injustice in our country is scandalous.'

An investigation by the state tele-vision network RAI disclosed that boutique and souvenir owners of Venice, judging from their tax returns, must live in poverty on average annual earnings of 14.5 million lire (\$12,000). Mr. Giorgio Benven-uto, general secretary of UIL, estimates that income tax evasion this year amounts nationally to 52 trillion lire and underpayment of value added tax to 20 trillion lire. In other words, if the government collected taxes efficiently, its deficit would no longer be a serious problem. Otherwise, economic indicators are set fair - growth this year is forecast at 3.6 percent, while inflation should remain below 5 percent. As the leaders of banking, industry and labor point out, the government should now get its house in order, if the country is to enjoy prosperity in the barrier-free Europe of the 1990s. John Earle

The scenario.

From 1992 the open European market means that products and services will no longer be constricted by national boundaries. Competition will become more aggressive. Products and markets mature even more rapidly. These elements, the elements that will characterise the nineties are easily recognised, even if it is difficult to ident-



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major producer in Europe of personal ersonal secretaries for secretaries. computers.

In the last five years, the company has invested around one thou-

5

ify the way that they will come together. What is certain, however, is that once again change will accelerate and once again companies will have to face up to new situations. They will have to guide and mould change to suit their own operating needs and capitalise on change as an occasion for growth and development, if they don't want to be swep1 away.

Olivetti, Europe's leading manufacturer of information technology and office automation products and systems has already started to answer the problems caused by these changes.

The solutions.

The history of technological innovation io the computer industry has been the history of a handful of companies. One of them is Olivetti. In the fifties, Olivetti was involved in the first European mainframe project; in the sixties, it launched the world's first desk top programmable com-BRIDGING THE PRESENT AND THE FUTURE. puter, the P 101; and in the seventies, il introduced the first electronic typing systems.

It is not, however, merely a question of technological prowess, it also involves a deep understanding of the market and the dient's needs.

In the space of 12 months, this combination of stateof-the-art technology and practical, cost-effective solutions has led to major enhancement of Olivetti's total product range. An exceptional achievement unequalled by any other company.

During this period. Olivetti has announced three major developments in informatioo technology: - the launch of ET/ETV series, the first range of secretarial workstations designed to change and grow according to individual needs - "Personal secretaries for secretaries":

- the introduction of a new PC family built around "choice of freedom" which respects the rights of customers and does not lock them into pre-determined paths;

- the announcement of Open System Architecture, a new system that overcomes the problems of incompatibility between standards, offering genuine integration of computer equipment from different manufacturers. It allows users to upgrade and protect their investment. This safeguard of continuity is symbolised by "The Bridge" linking past, present and future.

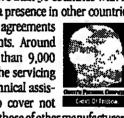
The structure.

Olivetti is a major force in information technology and it has its roots in Europe. Its factories which are equipped with sophisticated advanced automation processes, produce high quality products such as personal

4,000 employees are involved in this area, which is equal to seven per cent of the group's personnel, in more than 10 countries in Europe and North America. In addition, Olivetti has developed a oetwork of technological and commercial alliances through both joint capital ventures and participatioo. Olivetti is present in more than 30 countries with its

sand million dollars in research and development. Over

own subsidiaries. It ensures a presence in other countries through a series of joint sales agreements by working with local agents. Around the world there are more than 9,000 technicians who guarantee the servicing of Olivetti products. This technical assistance has been extended to cover not only Olivetti products but also those of other manufacturers.



The challenge.

Today, Olivetti offers a new opportunity for growth and development for everybody: customers, investors and employees.

For their customers, Olivetti has designed products that recognise their need for autonomous and effective choices in information systems.

For investors, Olivetti has made important strategic decisions guaranteeing maximum readiness and flexibility, taking into account the needs of the market.

For employees, Olivetti offers a company philosophy that commits vast resources to the creation of a new professionalism and to the development of individuals within a common culture.

ARCHITECTURE THE BEIDGE

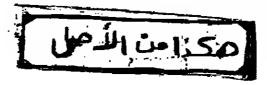
In fact, the Olivetti philosophy has always been to take stateof-the-art technology and 10 develop il into practical solutions that the market can use. A simple philosophy but one that works. A

bridge from the present to the future.

Olivetti is represented in all European. Far Eastern and Western countries. Corporate Headquarters: Ing. C. Olivetti & C., S.p.A., via Jervis 77.

10015 Ivrea (To), Italy.





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ADVERTISING SECTION

Travel: Stepping Out in The Heel of Italy's Boot

"La gente di Bari o vende o muore" (the people of Bari sell or die) is a local saying that aptly describes this bustling capital city of the southern Italian region of Apulia (Puglia in Italian), the "heel" of the boot shape formed by the Italian peninsula.

Each September, the city's Fiera del Levante displays Bari's wares in the second largest trade fair in Europe. This past September, over 3,000 exhibitors attracted two million Italians and thousands of foreigners to this city of just over 360,000 inhab-itants, a good indication that Bari is both selling and thriving. Despite the fact that Bari ranks

among the most organized cities in

Business is conducted to relaxed, formal rhythms

Italy's largely undeveloped Mezzogiorno, or South, business is still conducted here to the region's re-laxed and slightly formal rhythms. Business people are elegantly outfitted and groomed. Handshakes are common. Titles such as Ingegnere (engineer), Architetto (architect), Avvocato (attorney), and Dottore (used for medical doctors and anyone with any college degree) are bestowed in conversation with great respect. Polite small talk precedes all transactions, and one of the most pleasurable aspects of conducting commercial affairs in Apulia is the custom of the lengthy business lunch. Typically, it consists of such regional specialties as the earshaped pasta called orecchiette followed by local fish or roast lamb and accompanied by the ring-shaped bread called scaldatelli and the robust local wines - many of which are used to reinforce the weaker wines of the north. One of the nicest places in town to sample the cuisine is Veochia Bari (Via Dante Alighieri 4; tel. 080-216496), an old-fashioned oasis in the gridlike streets of the new part of town.

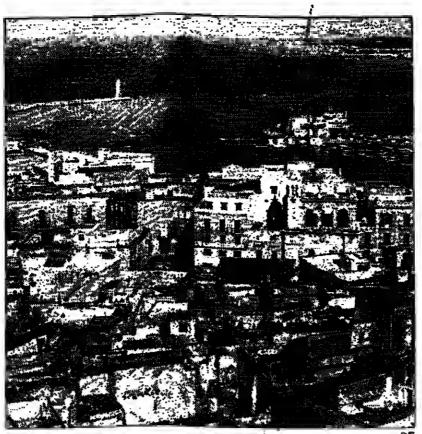
The Fiera del Levante is just one event that fills Bari's fairgrounds. Among the trade fairs scheduled for 1989 are shows of office equipment (February 16-20); contemporary art (March 16-20); Italy's art acade-mies (March 16-20); period post-cards, prints, and antiquarian books (March 18-19); stamps and coins (April 1-9), bridal wear (April and September); footwear (May and

October); horses (June 8-11); and finally the Fiera del Levante (Sep-tember 8-18). Convenient and pleasant accommodations may be had at the Sette Mari Hotel (Via Verdi 60, tel. 080-441500) near the fairgrounds.

Those with free time in Bari should have a look at the Citta' Veechia, or old city, a slightly rundown part of town on a promontory. The visit is recommended for daylight hours only, since the area is reportedly dangerous at night. Among its monuments are the ca-thedral of San Nicola di Bari (the original Santa Claus) and a castle erected by Frederick II, the 13thcentury Hohenstaufen emperor who was Apulia's most historically prominent figure. Outside the old quarter are the Museo Archeologico (an important archaeological museum), the Pinacoteca Provinciale (an impressive provincial art gallery), and the Teatro Petruzzelli (Italy's third-ranking opera house, where the season runs from January to March). Those with flexible schedules should also make a trip to Apulia's leading architectural monu-ment, Castel del Monte, It is an octagonai stone structure built by Frederick 11 for use as a hunting lodge and retreat, and is still quite off the beaten track.

Though Apulia's main event for business travelers is Bari, many other cities in the region offer attractions for business and pleasure. Foggia, an agricultural center and the provincial capital of northern Apulia, holds its own trade fair --the Fiera di Foggia - each May and November, and offers accommodations and an efficient regional restaurant at the Hotel Cicolella (Viale 24 Maggio 60; tel 0881-3890). For those with a car, Foggio is also a good base for a drive around the Gargano peninsula, a rocky promontory ringed with pioturesque fishing villages and covered with a thick forest called the Foresta Umbra.

Down the coast from Bari is Brindisi, which has the safest natural harbor on the Adriatic. It marks the end point of the ancient Roman Via



Bari, lively port for tourism and trade in Apulia.

Appia, one of whose old commemorative columns still stands overlooking the port. The port was used by the Romans, Crusaders, and now the numerous hydrofoils that leave Italy for Greece. The business traveler is likely to be drawn there for its shipping industry, its extensive agri-/ cultural production, or its Montecatini-Shell synthetics plant on the outskirts of town. In town, accommodations are offered at the Hotel Majestic (Corso Uniberto 1, 151; tel. 0831-222941). Though the city itself is obviously dedicated to com-merce, in the nearby countryside are the delightful beehive-like structures called trulli. A whole city of them is at Alberobello, where one trullo contains a restaurant called Trullo d'Oro (Via Cavallotti 29; tel. 080-721820), serving local lsmb specialties.

South of Brindisi is Lecce, known as "the Florence of the Baroque" because of the florid churches and palazzi carved out of the local golden stone, which make Lecce the most beautiful town in Apulia. Its crafts tradition still flourishes, the main products being papier maché and painted terra-cotta figurines sold throughout the year, especially during Christmas. Lecce offers accommodations in the form of the old-fashioned, centrally located Hotel Risorgimento (Via Imperatore Augusto 19; tel. 0832-42125) and the modern President (Via Salandra 6; tel. 0832-51881) on the outskirts. Both hotels have excellent restaurants

On the instep of the boot of Italy lies Taranto, a modern industrialized city and headquarters of Italsider. Italy's largest steel corporation. Taranto's best two hotels. Grand Hotel Delfino (Viale Virgilio 66; tel. 099-3205) and Plaza (Via d'Aquino 46; tel. 099-91925), are both centrally located. Like Bari, Taranto has a crumbling Citta' Vecchia or old city worth a ramble for those with free time, though as with Bari, a daytime visit is advisable. In addition to its industry, Taranto's importance lies in the fact that it was the ancient Greek colony of Tara, and it proudly displays its Greek past at the Museo Archeologico, Italy's most important museum of its ancient Greek artifacts. Other local bounty may be sampled at the city's best restaurant. Al Gambero (Vico del Ponte; tel. 099-411190).

For more information on business travel in Apulia, contact the regional tourist office (Corso Italia 15; tel. 080-213134) and the provincial offices in Bari (Piazza Moro 33/A; tel. 080-228855), Foggia (Via Sen. E. Perrone 17; tel. 0881-23650), Brindisi (Via C. Colombo 88; tel. 0831-222126), Lecce (Via Monte San Michele; Tel. 0831-54117), and Taranto (Corso Umberto 121; tel. 099-24457). Dwight V. Gast

Trade Fairs Encourage Internationalization

Fiera Milano, Milan's trade fair organization, is approaching its eighth decade with confidence and has set its sights high. Secretary General Gino Colombo has declared that by the year 2000. Fiera Milano will be "the best equipped fair in the world."

impressive project to date. This year, the fair attracted over 1.3 million visitors, of which an eighth were from overseas. The partici-pants saw nearly 2,500 exhibitors from 74 different nations.

One of the major attractions for the 1989 April Fair will be a 2,500-square-meter (around 28,000 square feet) exhibition sponsored by the Soviet Union, returning a compliment paid by Italy in Moscow last year at the "Italia 2000" exhibition. Exhibitors from Latin America, Africa, the Far East and the United States will also be present. The EC intends to use the occasion as a vehicle to publicize its vision of the single European market in 1992. Of course, the fair itself is not missing the chance to play on the impor-tance of internationalism as the 1992 deadline approaches, enjoining businesses to use the event to help themselves develop their European strategies.

To help participants do business, the fair has instituted a "Foreign Trade Salon." This provides computing and interpreting facilities and a news service; it also houses delegations from numerous trade and tourist bodies.

Milan Fair Overseas Exhibitions (MOE) was set up in 1983 to foster the fair's international development. Over its five-year existence, it has flown the flag as far afield as Panama and New Delhi. As well as its representation at trade fairs

Next year Milan hosts its 67th "Great April Fair" in conjunction with the Italian Foreign Ministry, which the Fair sees as being its most which the Fair sees as being its most Must germany, France, and India. a more permanent presence by opening offices in the United States, Plans are aboot to extend that net-work to Switzerland, Spain and England.

ADVERTISING SECTION

In addition to the "Great April Fair," Fiera Milano organizes some 90 different specialized exhibitions during the year, with industries represented ranging from fashion to car components.

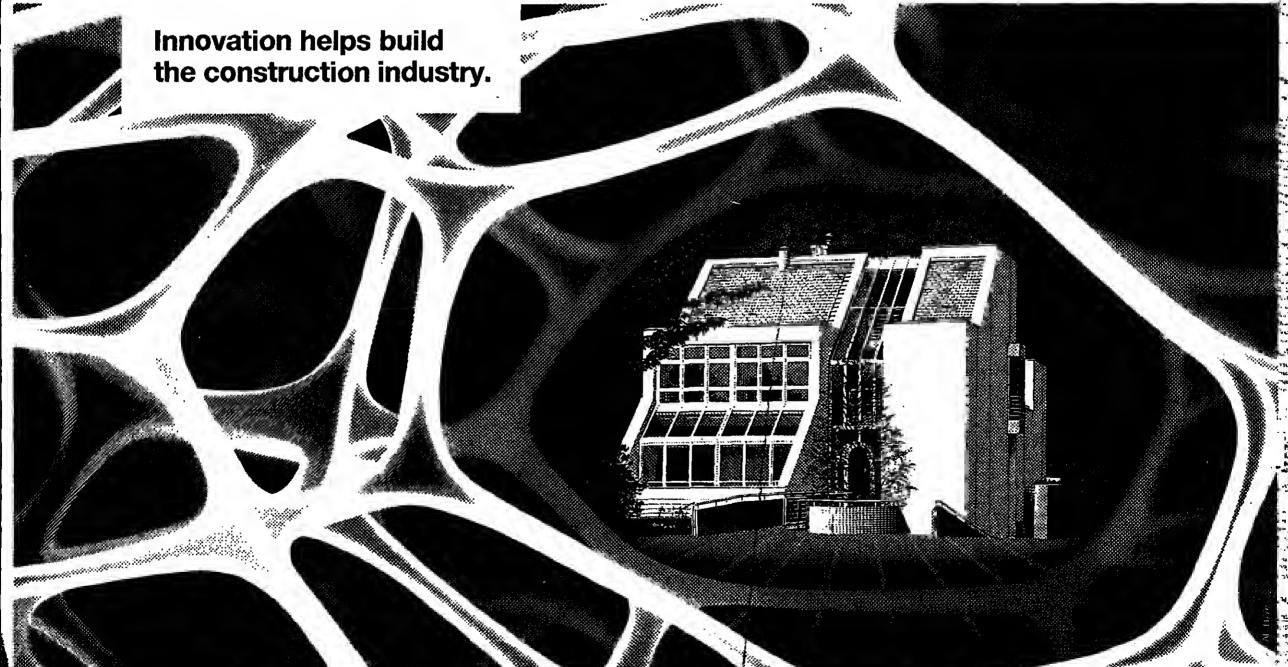
Ente Autonomo per le fiere di Bologna, Italy's other major trade fair organization, has played host to some 15,000 exhibitors in 1988, and been visited by nearly a million trade professionals, of whom over 12 percent were from abroad. Bologna counts among its most impor-tant exhibitions those for fashion, such as SIMAC and COSMO-PROF, construction (SAIE), children's books and technology. Fair President Dante Stefani says: "European integration and the internationalization of production process-es are increasing the importance of exhibitions in the international narketing of goods."

Bologna's plans for development also stress internationalism. The Fiera has taken building trade fairs to China and Russia, and book fairs to Greece and Germany. One of its domestic initiatives is the Bologna-Modena-Ferrara fair complex, which will coordinate events between the three centers, both complementary and independent from the ones held in Bologna. This fair "pole" will have a combined exhibition area of over 200,000 square meters. **Guy Fitzmorris**

John Earle is a freelance journalist living in Trieste who contributes regularly to the London Times. Guy Fitzmorris is a freelance financial journalist based in Milan.

Claudia Flisi is a freelance writer based in Milan and Monte Carlo. Dwight V. Gast recently wrote about Apulia for the Penguin Guide to Italy. Michael T. Kinnicutt is a freelance writer based in Milan. Geoffrey Lipman is executive director of the International Foundation of Airline Passengers Association, Geneva. Janette Martin is a freelance journalist based in Milan. Lisa Rosenthal is the Italy correspondent for Lafferty Publications, Ltd. London.

Janet Stobart is a freelance journalist based in Rome.



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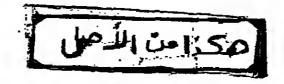
These are but a few examples of how our innovations, developed through close co-

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The Spirit of Innovation:







WEDNESDAY, NOVEMBER 23, 1988

Panasonic

MADISON AVENUE

Freeing business people

Why, Oh Why, Oh Why-oh **Not Love Wine From Ohio?**

By RANDALL ROTHENBERG

New York Times Service

EW YORK -In the annals of tough sells -a list that includes pushing refrigerators for Eskimos and coals to Newcastle - peddling Ohio wines to Ohioans ranks high. The state has the third-greatest number of wineries in the United States, but fewer than 8 percent of Ohio cenophiles buy local vintages like Wyandotte Winery's Seyval Blanc '85 or Chalet Debonne's Johannisberg Reisling '86. In-stead, connoisseurs along the Cuyahoga figuratively clink their glasses and muse, "We'll always have Paris. Napa, at least."

Determined to upgrade the reputation of Ohio wines, Meldrum & Fewsmith, a Cleveland agency, called on Andrzej S. Osia-tynski, its account planning director, who joined the agency in

The qualitative-

developed in

research concept

Britain is catching on

January. His role in creating a campaign for the Ohio Grape Industries Program demon-strates the use of account planning --- the qualitative-research concept developed in Britain that American agen-Cies are beginning to adopt. When we were pitching the account, instead of just using the quantitative data, we did

in the U.S.

in-depth interviews to understand people's expectations and feelings about Ohio wine," said Mr. Osiatynski, 37, a native of Poland. He learned planning at Ogilvy & Mather in New York,

Poland. He learned planning at Ogity & Mather In New York, one of the few large American agencies to use it. Although he conducted only 15 interviews, several consistent themes emerged. For example, Ohioans displayed deep feelings when they discovered that their state actually had a wine indus-try, a response Mr. Osiatynski called "local patriotism." But Ohioans were also skeptical about the quality of the state's wine. Indeed, the in-depth interviews showed that consumers would be the in-depth interviews and the consumers would

not believe the flavor of Ohio wine could compare to French and California wine. Humor might be the best way to deal with this, the ad agency decided. So it created ads with people from out-of-state making fun of Ohio wine — and appearing foolish in the DIOCESS.

In one ad, a bubble-brained girl exclaims to her equally vacant "nale companion, "Ohio is like a soybean subculture!" When she mentions that the label on the wine she's drinking reads, "Lake 'Eric Delaware 1986," he laughs hysterically and exclaims, "Ob please, Lake Eric? Like I hope they got the fisb out."

A California company says its plan to begin national magazine advertising for its stop-smoking system has been stymied by the refusal of Time, Newsweek, Sports Illustrated, Life and US magazines to take its advertising. Spokesmen for several of the magazines said the refusals had not been caused by a fear that

tobacco companies would react negatively. Advantage/Quik-Fit had wanted the promotion to coincide with the Great American Smokeout, the American Cancer Soci-ety's annual antismoking campaign, held last week. The company sells Cigarrest, a stop-smoking system, with cassette tapes to help modify behavior and a drug that reduces the craving for nicotine.

Jerry J. Siano, the chairman of N.W. Ayer USA, and Burger King have denied that the agency is on the verge of losing the troubled \$200 million account.

The fast-food company stated from its Miami headquarters that Ayer will continue to create advertising and place media. But, it said, "We are looking at the option of utilizing another

agency to develop new creative." In recent weeks, Burger King franchisees have grown increas-ingly vocal about their displeasure with the advertising and with the management of the chain by its corporate parent, Pillsbury Co., which is fighting a takeover attempt by Britain's Grand Metropolitan PLC.



Herald Eribune.

BUSINESS/FINANCE

At Yugo dealerships in the United States, slow sales have meant heavy new-car inventories.

The Yugo: Success Story Turns Sour Image Problems Undercut U.S. Sales Despite Low Price

By Doron P. Levin New York Times Service NEW YORK - The squat little Yugo from Eastern Europe was never intended to tempt the buyers of racy sports cars or leather-trimmed luxury sedans. That was not the point Rock-

bottom price was. These days, however, even the lowest price in the land is not attracting many buyers.

Only three years after the in-troduction of the Yugoslav car in the United States at a price of \$3,990, retail sales have plummeted

The 300 Yogo dealers in the United States are stuck with a large inventory of unsold cars, while more highly regarded, lowpriced competitors from the Far East are crowding the market niche that the Yugo sought. The Yugo started strongly despite the views of auto experts that it was a shoddy product and predictions that it could not sur-

vive. Many drivers said they liked the price even though the quality was not high. As a small importer, Yugo America Inc. quickly increased sales from fewer than 400 cars a month in September 1985 to more than 5,000 a month a year and a half later.

Last year Yugo executives de-cided to shoot for a 50 percent "Because they received more than 50 percent approval last time, Abbey realized that onus was on rise in sales by increasing imports of improved models, prothem to find a way to implement



viding financial incentives and multiplying dealerships. Their optimism did not last long. Because they failed to de-

liver the promised improvements engineering and design, unsold Yugos began piling up. "We've been selling the same car for three years," said Robert Loehr, a dealer in Kalamazoo, Michigan.

Yugo America's experience shows how elusive success can he for any new car venture in the United States.

"The car business is demanding," said Dan Prior, senior vice sident of Yugo America. "But the U.S. market is the fiercest, toughest around. It's also the most lucrative. Our mistake, in

Faster Growth In U.S. Prices **Causes Concern**

Compiled In Our Staff From Destatcher WASHINGTON - Consumer prices in the United States rose 0.4 percent in October, the government reported Tuesday, a bigger-than-anticipated rise that revived fears

of an upsurge in inflation. The latest increase in the consumer price index, which was adjusted for seasonal variations, brought the inflation rate so far this year to 4.6 percent, the Labor Department said.

Stripping out costs of food, housing and energy from the index, the inflationary gauge rose by a steep 0.7 percent in October. Most economists had looked for

a seasonally adjusted 0.3 percent increase in the overall index for October, after a 0.3 percent gain in September. Some said the latest report could produce pressure for an increase in U.S. interest rates.

terms of overly aggressive plan-

ning, is going to cost the compa-

ny some money, but isn't a long-term threat,"

Nevertheless, Yugo's parent company, Global Motors Inc. of Upper Saddle River, New Jersey, ousted its president and chief ex-ecutive, William E. Prior, two

weeks ago, and is searching for a

The company, which is look-ing into other car-import ven-tures, declined to elaborate on Mr. Prior's departure. Dan and

William E. Prior are brothers.

The survival of Global Motors

may oow depend on how quickly

the importer can revive sales,

trim inventory and offer new

models with features, like auto-

matic transmissions, that most

Financial information about

American consumers demand.

the company is sketchy because

it is privately held, but it is clear that the lack of incoming cash is a problem and Global Motors is

trying to raise new capital quick-

flamboyant entrepreneur who founded the company, sold his controlling interest to a group headed by Mabon Nugent & Co.

a New York investment bank, in

a \$40 million transaction that

injected \$20 million of new capi-

But the Mabon Nugent group,

See YUGO, Page 18

tal into the company.

In May, Malcolm Bricklin, the

colscement

The price acceleration would be modest in itself, but coming quick-ly after other strong economic re-ports, the statistics could reinforce fears that the economy is entering an inflationary cycle.

mist for the Northern Trust Co. of Chicago.

The rise was attributed to a broad array of components, spear-beaded by a 1.8 percent jump in apparel prices that came after a 2 percent rise in September. Some economists said the rise in clothing prices came after four months of declines, and would probably not continue.

ing prices is tied to the weakness of the dollar, and for that reason might continue. Lacy Hunt, chief economist at

CM & M Inc., commented, "Since the beginning of September, the dollar has dropped 10 percent, and not all of those prices have been passed through to the consumer by ny means."

Energy prices, a volatile compo nent in every inflation report, edged up only 0.1 percent in Octo-ber after falling by 0.6 percent in September. Economists generally believe oil prices will move lower for the next several months, taking

an edge off the inflation rate, while leaving the underlying rate of infla-tion creeping upward. The rise in consumer prices adds

to the case for a tightening in Federal Reserve monetary policy, but will not push the central bank into immediate action, economists said. وجار وزب

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decisive, but it's another piece of evidence that inflation is a problem that has to be addressed," said John Paulus, chief economist at Morgan Stanley & Co. "It's just a question of when."

Anthony Karydakis, economist at Mitsubishi Bank, said the slight acceleration in October inflation was primarily due to apparel, with-out which the price index would have been neutral. But he saw the Fed moving rates higher in comin (Reuters, UPI) weeks.

"I think the basic message is that inflation is still solidly in place," said Robert Dederick, chief econo-

But others said the rise in cloth-

"I don't see this report as being

U.S. Economy Seen Growing

> At 3.5% Rate . The Associated Press

WASHINGTON - The U.S. government on Tuesday forecast robust 3.5 percent growth in the gross national product next year. The prediction for growth in

total output of goods and ser-vices is 1.3 percentage points higher than the consensus view of many private economists, who see sluggisb GNP growth

of 2.2 percent in 1989. If the private forecasts are correct, it would mean that the budget headaches facing Pres-ident-elect George Bush will worsen in his first year in office, as government programs would have to be trimmed to make up for reduced revenue. Beryl Sprinkel, chairman of President Ronald Reagan's Council of Economic Advis-ers, defended the forecast.

'I don't want to be accused of making the final forecast of the Reagan presidency too rosy," Mr. Sprinkel said.

Currency Rates

			J					It also plans a special dividend of 15 pence per share at the same time
						No	n. 22	as the final. The proposed 1988 dividend of
	D.M.	F.F.	IL.	Gidr.	U.F.	S.F.	Yen	
2,558	1.1276	9.33	0.1537*	-	5.367 *	1,3405	1,4036 *	13.5 pence per share compares with
66.12	20.957	4.1385	2 282 *	18.5845		34,514	6.276	the earlier forecast of 12.75 peace.
1,157		0.2976	8.1346 *	0.8847	4.772 *	1,1695	1.4225 *	The proposed dividends are sub-
_	3.1544	10.778	2.344.00	1.55	64.135	24545	222.415	
2,343.00	743.20	217.40	_	658.99	35.44	883.44	10.549	ject to completion of the merger
1.8338 b	1.7185	5.876	1,277,50	13335	34.02	1.46	121,275	with Lloyds Bank.
10,784	3.4181	-	0.46*	3.031	6.1631	4.0633	4.8435 -	
222.36	78.52	20.45	0.951	63.67	13879	81.0		Shares in Abbey rose 26 pence to
24525	0.8417	0.2463	0.1133 *	0,7465	441é1 *	-	1,1942 *	294 pence Tuesday afternoon in
0.4568	2.0722	7.0834	1.539.77	2.3365	43.4311	1,7432	145,734	London, helped by the news of the
0.7402	23635	2.0795	1,754.93	2.4451	41.3083	1.9674	146,414	higher dividend. (Reuters, 1HT)
	d Tourstant	distant.						monor manager (Treaters, TTTT)

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Lloyds,

Abbey

stockholders than an original £1.15 billion (\$2 billion) agreement,

which failed to secure sufficient

support from the stockholders ear-lier this month.

The new plan's value is about the

same as the other, and Abbey Life

would acquire the same five per-

sonal finance units of Lloyds that

businesses in exchange for 380 mil-lion Abbey Life new ordinary shares, or 57.6 percent of its en-larged capital Lloyds would retain

control of the units through its pro-posed majority control of Abbey-and would absorb Abbey's capital

The deal would create a new

company, Lloyds Abbey Life PLC. But the new deal would require

only 50 percent shareholder ap-

proval, rather than the 75 percent

proval, rather than the 75 percent legally required for the previous scheme. The original plan only re-ceived 64 percent backing from Abbey shareholders. An Abbey Life spokesman said the new proposal would need a lower rate of shareholder backing because the proposed status of Lloyde Bank concentrations on the

Lloyds Bank representatives on the Abbey Life board had been

"Essentially the proposals are the same," said Allan Nichols, an insurance analyst with James Capel & Co. in London, "But the whole

thing is being put forward as an

ordinary resolution, which needs only a 50 percent majority, while some elements of the earlier pro-

posal were special resolutions re-

the package in new form." Abbey Life said the new propos-

als also include increased dividends

from Abbey, making it more at-tractive to shareholders.

for the year, which is up 32 percent.

The life insurer intends to pay a final 1988 dividend of 9.9 pence (18 cents) per share, making 13.5 pence

uring 75 percent approval.

The group would acquire the

were proposed earlier.

London, helped by the news of the higher dividend. (Reuters, 1HT)

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Nov. 22

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whose former director George Koskotas is on the run, wanted for embezziement and fraud, the bank uditor said Tuesday.

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In his 25-page report, Spyridon Papadatos said he was still working to verify all the bank's accounts ad investigations would continue. Mr. Koskotas, the Greek press and inv

Agence France Press

ATHENS -- More than 30.3 bil-

lion drachmas (\$210 million) ismissing from the Bank of Crete,

baron and financier, has not been seen since Nov. 6 and is believed to have fled the country. He was to have appeared in court Nov. 14 to face a number of charges of forgery and embezzlement in connection with the bank and his business empire, which is now in ruins.

According to the auditor's report, the Bank of Crete's deficit at the end of the year will be about 33.4 billion drachmas.

The case has thrown the Socialist government into a major contro-versy, with some opposition politicians accusing the ruling party of facilitating Mr. Koskotas's escape to avoid further revelations about his alleged financial transactions

with members of the party. The report alleged that Mr. Kos-kotas had put 20 billion drachmas into other business concerns, including his publishing company, Grammi. A further 10 billion drachmas was not accounted for. The Bank of Crete was the country's 13th-ranking bank in 1986 and was controlled by Mr. Koskotas until Oct. 19. A temporary administrator was then appointed to

414.35 419.82 418.85 418.40 417.75 -- 8 41 -- 0.59 -- 0.51 + 2.08 + 2.45 + 2.11 verify the accounts, since the bank was on the point of being sold. The auditor said the bank's written records for 1986 and 1988 "did not correspond to reality." The books for the period Jan. 1-June 21 this year had been redone in the space of a night, be said.

At Republic National Bank, private banking is a matter of knowing how.

The technical complexities of protecting assets while reaching investment targets demand the talents of a trained and committed expert. At Republic National Bank, account officers and investment specialists dedicate a lifetime of experience and acquired skills to protecting customers' assets.

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York. A matter of trust.

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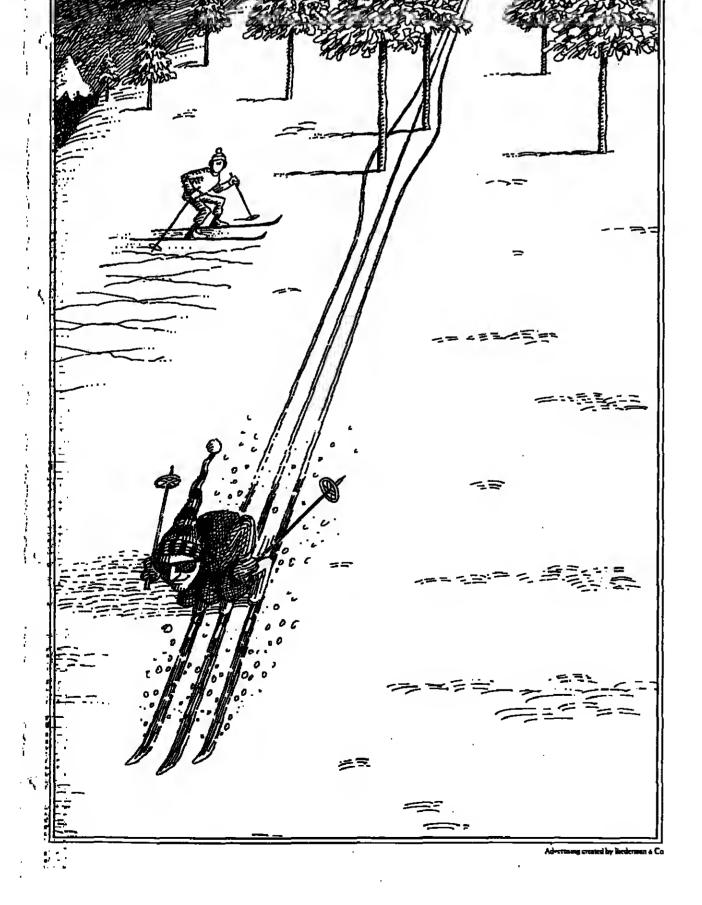
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WITH THE **RIGHT UNDERPINNING** CAN PROCEED UNFLINCHINGLY, COME WHAT MAY.

A CORPORATION

Around Emhart Corporation, we talk about the new line of business we've gone into recently as our third leg.

Which is one leg more than we had a year ago. Better underpinning to surmount obstacles and pick up speed.

Our new business is Information and Electronic Systems. And when you think about it, adding this leg to Emhart was an alpine feat, itself.

You see, Emhart was going along as a stable, successful manufacturing company, doing nearly \$2 billion a year in sales. But not especially glamorous. Well, by plunging into high technology, we transformed Emhart into a very different company. One with prospects for much quicker growth. And higher profitability.

THE NEW LEGWORK

Our first high-tech acquisition was a Virginia-based

company, Planning Research Corporation, which provides computer-based services for business and government.

Then, earlier this year, we announced the acquisition of a second computer-based operation, Advanced Technology, Inc., whose customers include everybody from the Department of Defense to the Social Security Administration.

Together, these two vigorous, entrepreneurial companies have about \$700 million in revenues.

حكذامن المسطل



MORE OF THE SAME

Meantime, we've divested some of our old companies, streamlining our original two businesses to the point where they will do a lot better, too. One is industrial products, where we manufacture everything from bottle-making machinery to elec-

bolts to our True Temper[®] line of lawn, garden tools, and golf shafts. Also, KWIKSET[®] locks. These two venerable Emhart businesses will

continue to furnish us with a very nice cash flow,

thank you. Which (among other things) will give us the wherewithal to continue expanding our new high-tech, third leg.

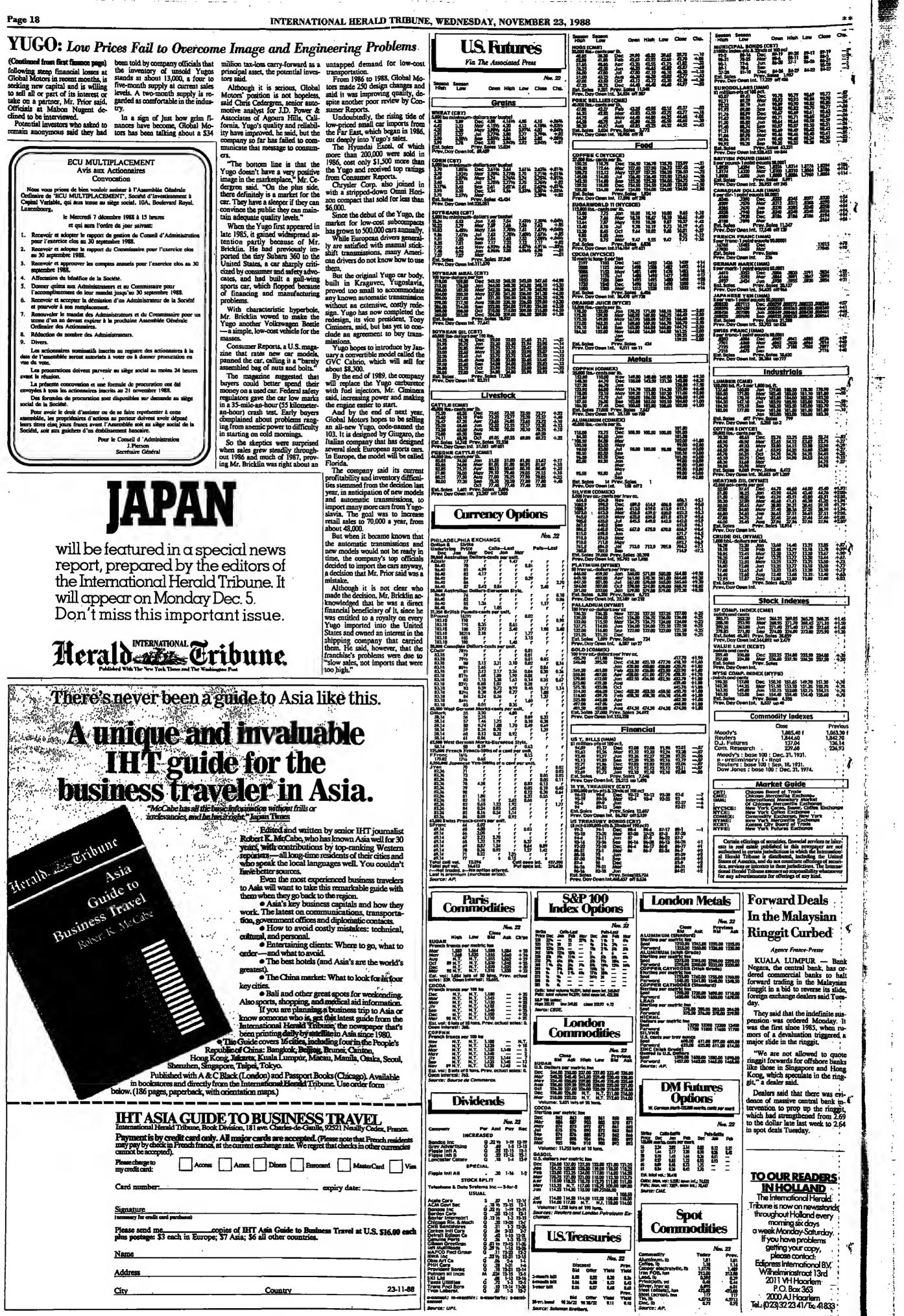
THE NEW EMHART SIGNS IN Since we're altering so much else at Emhart, it seemed only fitting to change our corporate signature, too. So at the bottom of this page you will see the spirited new signature, or logo, we've adopted. Notice that it leans forward ever so slightly, as

if it's just a little impatient to get on to other, bigger

things. Well, that's the way we feel these days. Ready to scale new heights, as any three-legged skier would surely understand.

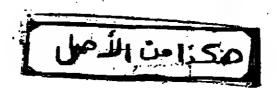


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5



LTV Taking \$2.26 Billion Charge for Benefits

By Thomas C. Hayes New York Times Service

DALLAS - LTV Corp. has said that it will take a special charge of \$2.26 billion against its net worth to reflect the estimated accumulated costs of health and life insurance bencfits promised to retirees through last December.

LTV, parent of the second-largest steelmaker in the United States, said Monday that it had a \$1.24 billion loss in the third quarter, partly as a result of the charge, which has been spread over the first nine months of the year.

In the quarter, LTV also took \$1:34 billion in write-downs and in special charges related to its Chapter 11 bankruptcy proceedings.

A company spokesman, Charles M. Palmer, said the company recently completed an evaluation of 32,000 legal claims filed against it, mostly from creditors.

Battered by the accounting change, LTV's net worth has fallen to a negative \$5.3 billion, meaning that its liabilities exceed its assets by that amount. But James F. Powers, senior vice

president for finance, said the decision had no effect on the company's cash position and should not affect its bankruptcy negotiations with creditors. LTV said it would have carned

\$132.2 million in the third quarter if it had not taken the special plans,

charges. Public companies typically do not include the estimated health and insurance costs for retirees in their financial statements.

However, the Financial Accounting Standards Board, which makes the accounting rules for publicly traded companies, is expected to require such disclosure by 1992, and LTV indicated that it took the move now because it anticipated the rule change.

as LTV has done, the standards board will permit companies to av-erage the costs over 15 years.

Still, many companies have argued that the rule is too drastic and will bite heavily into the net worth of the American industrial base.

An official of the standards board, Diana J. Scott, said that the board planned to issue a preliminary order early next year that covers the proposed new guidelines for recognizing the costs of post-retire-ment health benefits of public companies for their employees and retired workers.

Companies in basic industries, including steel, automobiles, and retirement health and insurance 11,200 retirees and 6,500 workers Its Forecast on its payroll.

Analysts said that reflected labor Mr. Powers said LTV included contracts dating from the indus- cost estimates for the benefit protries' more prosperous times in the grams in a preliminary reorganiza-1960s and 1950s. tion plan announced last May

The General Accounting Office LTV is spending \$120 million a recently estimated the total such year on health care and life insurcommitments for all U.S. compa- ance for its retirees, with no cap on nies at \$221 billion, but some estithe expenses. mates run as high as \$1 trillion.

There is no doubt that this is an million in cash at the end of the exceptionally large number," said quarter. Ms. Scott, who directed the FASB Ms. Scott, who directed the FASB rule-making effort. "That's all the Benefit Guaranty Corp., has asked Instead of forcing companies to more reason why it should be re-recognize all the costs immediately, ported in financial statements." 2nd Circuit in New York to over-LTV, which has 48,000 employ-

ees and 70,000 retirees, is in the federal agency must pay \$2.2 bilmidst of one of the nation's largest lion of the company's unfunded corporate bankruptcy reorganiza- pension claims. tions, which began in July 1986. The company has offered to set-

decided to recognize all the health-benefit costs immediately because it wanted to take a full cost.

it wanted to take a full reading of ruptcy court in Manhattan on its accumulated liabilities during Monday to extend its deadline for the bankruptcy reorganization. filing a final reorganization plan to Wheeling-Pittsburgh Steel April 2, from Dec. 2.

Corp., the nation's eighth-largest steelmaker, made a similar adjustmillion if the charges had not been ment last year, amounting to taken were above the profit of \$109.7 million in the year-earlier. Wheeling-Pittsburgh, which has period. Sales for the third quarter chemicals, are generally expected been in a Chapter 11 bankruptcy were \$1.7 billion, little changed to have the largest commitments on reorganization since 1985, bas from the quarter a year ago.

Compiled by Chir Staff From Dispatches ESSEN, West Germany --Fried. Krupp GmbH, the West German heavy industrial group,

To a Loss

Krupp Shifts

said Tuesday that it might record a pretax loss of up to 100 million Deutsche marks (\$57.9 million) this Krupp had said Monday that it expected to break even in 1988.

Last year, Krupp's net profit sank sharply to 42 million DM, from 126 million DM in 1986.

Krupp attributed the expected 1988 result to a loss in its business that handles construction of steel, cement and chemical plants. It said the loss was "considerable" but did

a loss of 160 million DM last year. A statement Tuesday said Krupp's overall debt should not be affected, and that five other divisions, including machine construction, electronics and trading, would The estimated earnings of \$132.2 end the year with positive results. Million if the charges had not been Ou Monday, a Krupp spokesman had said that because of good results from businesses other than industrial plant construction, the

The spokesman identified the

Feuerschutz GmbH.

revenue in the first nine months rose 3 percent from the year-earlier figure of 9.8 billion DM. The company said all sectors, except industrial plant construction, contributed to the growth.

enue of 14.6 billion DM, marginally up from 14.1 billion DM in 1987. Krupp GmbH is 70 percent con-trolled by the Alfred Krupp von Bohlen & Halbach Stiftung, a char-

The other main stockholder is the Iranian government, Iran has a 25.01 percent stake that market rumors have said it is trying to sell because of the company's disappointing results.

of Krupp's supervisory board, said in September that be would soon step down, and suggested that Krupp consider becoming a public-

with fraud, the economic section of the prosecutor's department at Bo-

the nast year. A former member of manager have also been charged. (AFP, Reuters)

Profit Increased 99% for Victor in Half

TOKYO --- Victor Co. of Japan, the major video data said. and audio equipment manufacturer, said Tuesday that after-tax net profit rose 99 percent to 5.9 billion yen (\$48.1 million) in the first six months of

the fiscal year ending Sept. 30. Victor also said that it expects a parent net profit

March 31, compared with 5.6 billion yea for the year ended March 20 this year. The company is changing the end of its fiscal

year to March 31. Sales in the first half of the current business year March 20, 1988, because of the change in fiscal

totaled 308 billion yen, up 9 percent over sales year.

They attributed the profit increase chiefly to efforts to cut production costs.

For the year, Victor expects a current profit of Victor also said that it expects a parent net profit of 5.1 billion yen in the six months ending next March 31, compared with 5.6 billion in the six months ending next Earnings per share are seen at 21.39 yen against 23.48 and the dividend is forecast at 6.25 yen

against 12.5 yea. The comparative period is for the year ended

(Rewers, AFP)

Other closes Lon December 1989 Guaranteed **Fund Launch**

London Portfolio Guaranteed Company I Ltd. is an important new international investment fund offered by London Portfolio Services plc (LPS), The Fund is registered in Bermuda. Its objective is to achieve a high rate of return through trading international futures contracts.

.Capital Guarantee A major international bank guarantees to the Fund the return of an amount equal to the initial invested capital when the Fund matures in January 1994.

Strategic Investment Futures funds are seen as an important complement to equity investment. A particular feature of these funds is the ability to make money on falling as well as rising markets. Many futures funds, for example, made excellent profits in the final quarter of 1987, which was so disastrous for equities. Through the international futures clearing broker, Cargill Investor Services Inc (CIS), and the expense of LPS in guaranteed funds, the new Fund offers highly professional access to this key investment sector.

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Country:

\$149.7 million.

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The company said it held \$788

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not give a figure. The business had

company expected to break even in

unprofitable operations as Krupp Industrictechnik GmbH, Krupp Polysius AG and Total Walther

On Tuesday, Krupp said that

It said it expected total 1988 rev-

itable foundation.

Berthold Beitz, 75, the chairman

ly quoted company. Also Monday, the former man-aging director of the Krupp Stahl AG steel subsidiary was charged

chum said. Alfons Gödde, 59, resigned in June 1986 and has been on bail for the board, Werner Resch, 52, and an unidentified senior purchasing

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London Portfolio Services plc

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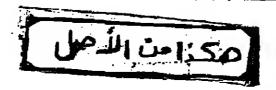
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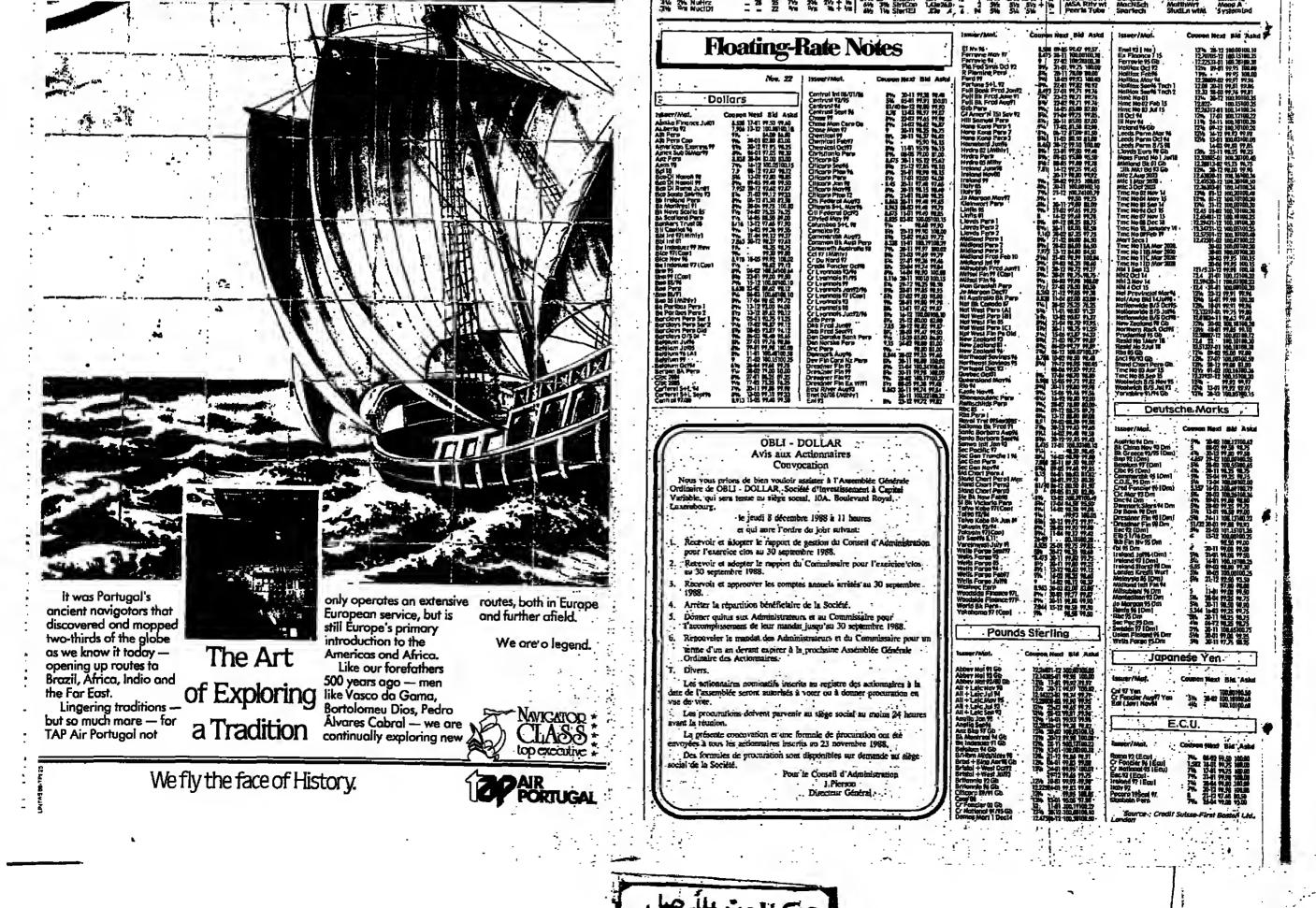
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CURRENCY MARKETS

Dollar Sinks Despite Intervention

Compiled by Our Staff From Dispatche NEW YORK - The dollar fell Tuesday, extending declines set in Europe despite repeated intervention by central banks.

Two rounds of dollar purchases for yen by the Bank of Japan in Fokyo and at least three by the Federal Reserve Board in New York failed to halt the currency's slide, dealers said.

The intervention began after the dollar dropped Monday following remarks by President-elect George Bush expressing continued opposition to tax increases to reduce the U.S. budget deficit

That deficit, and the U.S. trade gap, are key sources of concern in the markets e markets.

The dollar is inherently weak," said Stuart Frost of National Westminster Bank. "It may be a bit unfair of the market to expect anything so soon from the presidentelect, but it still wants reassuranc

The dollar fell to 121,275 yen at the close in New York, from 121.925 nn Munday, while it dropped to 1.7188 Dentsche marks from 1.7283 DM

London Dollar Rates Clasing Tue. Deutsche mark Pound sterling Jugenese ven Swiss tranc French franc 1.7205 1.8320 121.35 1,7265 1,5250

for something more specific," and without that, the dollar would re-121.98 1.4524 1.9025 main weak. 1.4073 5.8850 In London earlier Tuesday, the dollar fell despite renewed efforts Source : Reuter

by the U.S. and Japanese central banks to support the currency in francs from 1.4553 and to 5.8760 what amounted to a marketplace battle with speculators, who were anxious to dump the dollar on fears French francs from 5.9080.

In Tokyo, market sources said about the U.S. economy. the Bank of Japan bought dollars for yen heavily at around 121.65 yen during morning trading, and

at least three times, dealers said, also buying dollars for yen at around 121.75, again at 121.55, and

finally, shortly before the close, at

121.30 yen. But the scope of the

European central banks, which joined in efforts to stabilize the dollar last week, stayed out of the again in the afternoon at 121.75. market this time. In New York, the Fed intervened

Partly as a result of their absence, the dollar fell to 1.7205 DM at the London close, from 1.7265 on Monday, and to 121.35 yen from 121.90. The pound rose to \$1.8320 from

But George DeLuna, a vice pres-

ident and trader at Irving Trust Co., said, "The market is looking

intervention appeared to be small. \$1.8250, while the dollar fell to Mr. Bush told a gathering of Re-publican governors Tuesday in Point Clear, Alabama, that he con-1.4473 Swiss francs from 1.4524 and to 5.8850 French francs from 5.9025. sidered the deficit a pressing prob-

lem and would "work constructive-The dollar, down 10 percent since the summer, is close to a his-toric low. of 120.20 yen that it with Congress. He said he nned to name budget negotia-The British pound advanced to tors to represent the executive toucned on Jan. 4 in the analysis of \$1.8338 from \$1.8235, while the branch during his first day on the the 1987 crisis in financial markets. U.S. currency fell to 1.4458 Swiss job. (Reuters, AP)

Mulroney Win Lifts the Level

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 23, 1988

Of Currency

TORONTO - The Canadian dollar rose sharply Tuesday after the election victory of Prime Minister Brian Mulroney's Conservative party en-sured passage of Canada's free-trade agreement with the United States.

In New York trading on Tuesday, the Canadian dollar closed at 79.99 U.S. cents, up from 79.20 cents at the close on Monday.

The free trade agreement with the United States which was opposed by the Canadian opposition --- is gener-ally regarded by the markets as a positive development. It is now ensured to become law in January.

By Clyde H. Farnsworth New York Times Service

WASHINGTON - Under orders from Congress, the U.S. trade representative, Clay-ton K. Yeutter, has begun an investigation of Japanese practices that might bar American contractors from access to Japanese construction projects.

The investigation, which could last up to a year and could lead to the imposition of punitive duties against imports from Japan, was required under the Omnibus Trade and Competitiveness Act of 1988, signed by President Ronald Reagan on Aug. 23.

The move was announced without comment by Mr. Yeutter's office on Monday and came only days after Mr. Reagan had cited Japanese constructico contracts as an area in which the United States was making progress on trade issues

The administration had opposed the provi-sion mandating the investigation but did not consider the issue important enough to warrant a veto of the sweeping trade legislation, which contained many provisions that the administration had sought.

The administration had already worked out an agreement with Tokyo, signed May 25, that established changes in bidding procedures. ostracizing Japanese subcontractors who try to work with American companies.

The agreement was intended to make it easier for American contractors to participate in 14 Japanese construction projects on which a total of \$17 billion is to be spent.

U.S. Investigates Japanese Construction Barriers

Although Mr. Yeutter's office played down Monday's action, it begins a formal process that will give the construction industry and other parties a chance to press the incoming Bush administration for retaliation against Ja-

pain if contracts are not forthcoming. At a hearing Sept. 28 before a subcommittee, of the Senate Foreign Relations Committee, industry representatives said the May pact had not yet produced any contracts for U.S. compa-

Mark G. Chalpin, vice president of government and international affairs for the National Constructors Association, which represents large American contractors, said there are still no Japanese contracts for American compa-

He added that there also have been "no changes in the actions and attitudes of Japanese owners in the construction industry to indicate a true opening of the Japanese construction market.

The American industry has accused Japanese contractors of collusion and bid-rigging and of

Japan awards nearly \$300 billion worth of construction contracts annually, second only to the United States, where contracts total about \$400 billion a year.

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Page 21

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In Tokyo, construction industry officials reacted calmly to news of the investigation. "The investigation is just a routine procedure," said a spokesman for the Japan Federation of Construction Contractors, Reuters reported.

"We have been making due efforts to open up the construction market for foreign firms," the spokesman said. The investigation will certainly prove the openness of the Japanese .market

The dispute over construction contracts goes back to the mid-1980s and gained considerable momentum from Japan's refusal to allow American participation in building the giant Kansai international airport near Osaka.

On five occasions, the Reagan administration's trade policy review group, a sub-Cabinet panel of deputy officials from various agencies. voted to recommend to the Cabinet-level Eco-nomic Policy Committee that an unfair trade investigation be opened on the construction issule.

Each time the recommendation was overruled.

ASSESS: Economy Rolls Along Despite Market Jitters U.S. Approves Futures

(Continued from Page 1) year, many economists and market experts thought that stock prices reflected the outlook for the economy and for corporate profits. The collapse, according to this view, should have ushered in a recession. It did not.

Many economists, partly as a result, have become skeptical of theo-ries linking the behavior of the with Mr. Lukman, the Iranian min-ister added, "We have a certain percentage share of the quota" set by OPEC. "This percentage share economy and market prices.

"Most people are coming to realis not changeable under any quota ize that it is very hard to pin day-today changes in the markets on what is really happening in the econo-my," said Peter L. Bernstein, an economic consultant in New York. Instead, psychological factors are cited, like the fears engendered by the deficit, or the tendency

er's investment practices. The spokesman gave no immedi-ate reason for the delay. The post-market turmoil, the economy itself Whatever the explanation for the delegate, who declined to be course, which is explained by two named. (Reuters. AFP) prevailing views.

One is that the economy is grow-ing more slowly today than it was in the first half of the year, as measured by the gross national product. The second is that no one will not be able to pro-duce all the goods needed to fill with measured for the available data yet knows, from the available data, whether the slowdown will continue or whether the growth rate might reverse and accelerate again.

machinery.

and the related statistic that the operating rate of U.S. factories. mines and utilities had reached 84 percent of full capacity. Dansion.

orders for export as well as for domestic customers.

But an 84 percent operating rate might not mean that factory capacity is really scarce. The overall rate reached this level in October mostly because of production increases in industries that still have capacity to spare, like motor vehicles and

More than anything else, a Labor Department announcement two weeks ago has fueled concern that economic growth might be accelerating. The department announced that employment in Octo-ber rose by a healthy 323,000 and

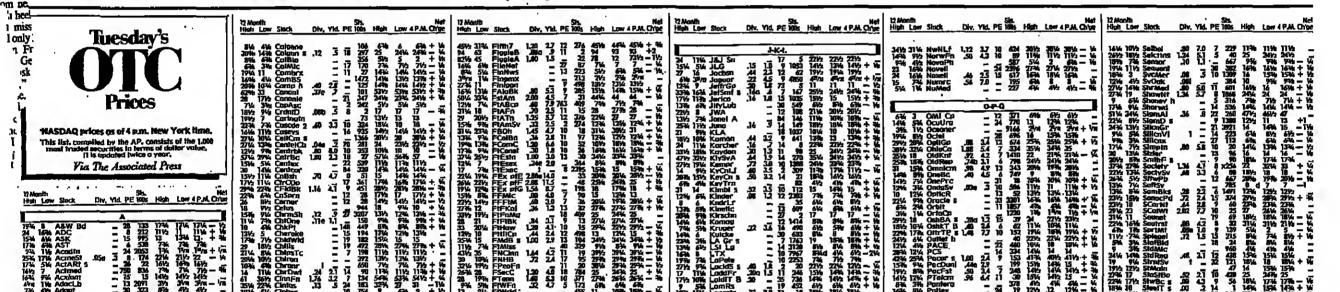
WASHINGTON - The Commodity Futures Trading Commis-sion approved on Tuesday the first U.S. futures contracts on foreign

substantially the same as those al-ready offered by the London Inter-

change.

also compete with the contract offered by the Tokyo Stock Ex-

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Oil Markets in Disarray on Iranian Remark through the sixth day of talks in an interpreter, told journalists, "I Compiled by Our Staff From Dispatches Vienna and the price of oil on will never concede to parity."

But Mr. Aqazadeh's uncompro-

VIENNA - The Iranian oil world markets soared by almost \$1 minister, Gholamreza Agazadeh. co Tuesday rejected any OPEC production deal that would allow per barrel. Iraq to pump the same amount of mising statement on Tuesday eveoil as Iran, throwing world oil marning caused what dealers described kets into disarray. The minister's comments ap-

peared to dash hopes that had been building during a day of frenzied Exchange behind-the-scenes bargaining in Vienna that the 13-nation Organization of Petroleum Exporting Countries was on the verge of clinching a deal to rein in overproers said. duction.

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Earlier in the day Rilwanu Lukman, the OPEC president, had rated the chances of success as good, and told reporters he was "very at optimistic." A sudden and dramat-

of \$12.91. er suc surge of optimism then swept

Texas Intermediate, the benchmark U.S. crude, plunged by \$1.15 a barrel in three-and-a-half min-utes, the most rapid fall ever, deal-

The market later recovered planned. slightly, and West Texas for December delivery closed at \$13,85 a barrel, well above Monday's close

Mr. Aqazadeh, speaking through named.

as "pandemonium" in futures trading on the New York Mercantile ceiling and this we have made clear to our friends," said Mr. Agazadeh. In another sign that the hoped-for breakthrough may have stalled, an OPEC official said that ministe-The December contract for West

rial talks adjourned since Monday will resume on Wednesday afterwill resume on Wednesday after-noon and not in the morning, as dollar portfolios to mimic each oth-

ponement was confirmed by a Gulf has remained on a fairly steady

Speaking after his latest talks

The most recent statistics fail to resolve the uncertainty. They suggest that the economy could go in either direction. Retail sales, for example, rose sharply in September, the Com-merce Department reported. That

would seem to signal an acceleration in economic growth, if not for the fact that the increase mostly offset earlier declines, Mr. McKelvey said.

Two other ambiguous develop-ments were the report that industri-al production had risen in Octuber

ing futures brokers to hold customers money in offshore bank ac-counts. This will allow the exchanges to price and settle the contracts in foreign currencies, avoiding foreign exchange transaction costs.

the civilian unemployment rate fell to 5.3 percent.

But most of the 323,000 new jobs came in the services sector and not in goods-producing industries, on nese government bonds and the which the economy depends for ex- Japanese Nikkei stock index.

and an option on that contract.

government bonds and stock me dexes, tightening links between fi-nancial markets in Asia, the United cantile Exchange to trade futures contracts on the federal funds rate, contracts on the federal funds rate,

The new contracts will further heat up competition for business among the world's major futures exchanges. The two government bond contracts to be offered by the Chicago Board of Trade will be

The agency voted unanimously to approve the Chicago Board of Trade's application to trade futures national Financial Futures Ex-

The Japanese government bond contracts in London and Chicago The commission also approved change,

the Chicago Mercantile Exchange's application to trade futures con-tracts on the Nikkei stock index

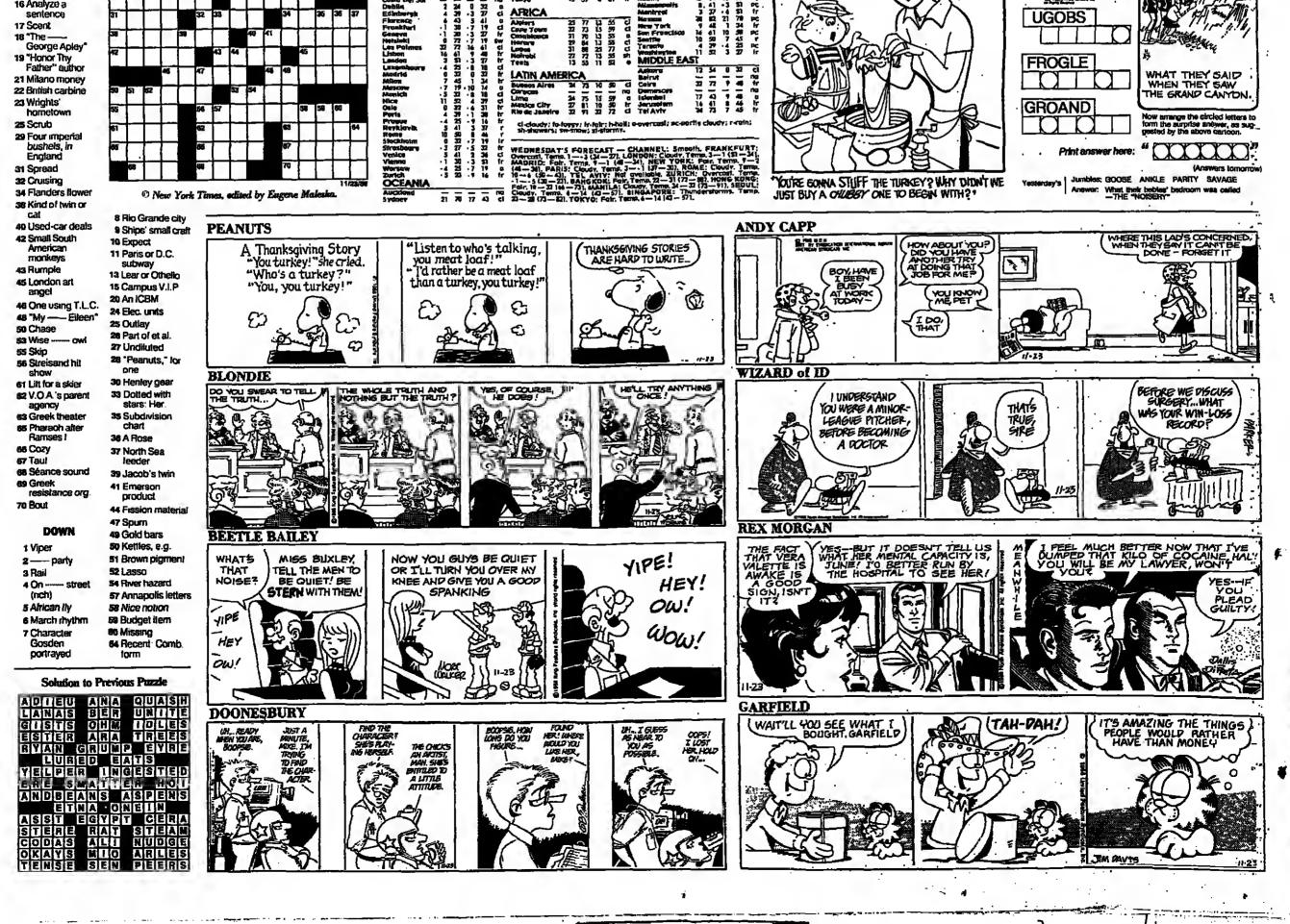
In addition, the regulatory agen-

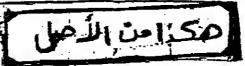
States and Europe. The agency paved the way for the decision on Monday by allowovernight loans.

صحذامت الأحل

Page 22	INTERNATIONA	HERALD TRIBUNE	WEDNESDAY, NOVEM	BER 23, 1988		*.
BO	OKS		tock Marke	Av Dossauft 625 627 Bancaire 476 47 Bilc 516 811 Boorgroin 2765 279 Boorgroin 2765 279	Class Priv. 5 Duniap 433 433 7 Elders IKL 275 278 Kirni Brewa 1 Gl Australia 446 454 6 Adgelian 240 240 Kubata 7 AliA 127 127 Kyozera 0 Noi Aust Bank 4,54 456 Mattue Elec 7 N Braten Hill 240 240 Alitabilishi 0 Poseidan 144 140 Alitabilishi	T20 T22 Long to 1 ments 10
THE CRAND CUICNOL: Theater of Fear and Terror By Mel Gordon. Illustrated. Paperback. 188 pages. \$12.95. Amok Press, P.O. Box 51, Cooper Station, New York, New York 10276. Reviewed by John Gross B. LOODCURDLING shrieks, fiendish schemes, deeds of darkness, mayhem and mutilation —we all have a rough idea of what Grand Guignol stands for. Bur until now it has been hard to find out much more about it and now it has been hard to find out much more about it and now it has been hard to find out much more about the net. According to the American theater historian Mel Gordon, no major history of the theater so much as metions it, although it is a form of entertainment that their on in Paris for more than half a centry. The Grand Guignol, "Gordon has made a thor- ough job of filling the gap. In addition to a concise statory of the Théatre du Grand Guignol plots, the statory of the Théatre du Grand Guignol (the book contains summaries of 100 Grand Guignol plots, the statory of the Théatre du Grand Guignol (the book contains, most of them suitably ghasity, are drawn from Grand Guignol programs, publicity shils and posy- and an essay on "Fear in Literature" by the Grand Guignol sucks to the story of the Théatre du Grand fullustrations, most of them suitably ghasity, are drawn from crand Guignol programs, publicity shils and posy- mutors. First came the popular melodramas of the early 1990 techny. Then, in 1887, André Antoine founded the fuettre Libre's stapite offerings included huid plays set in the French underword! In was aspecialist in such pieces. Oscar Métenier, who first came the spoular melodramas of the early 1990 the di Grand Guignol (signol is produced the French puppet show, named for its principal character: The do Grand Guignol (Guignol is a popular french puppet show, named for its principal character: 1011 its last decadent phase, people andoutbed, was are cognized tourist attraction. Its palmiest days were in the Horone mean ere in the sprincipal character: 1011 its	given a chance. It embodies impulses that can't be disregarded, much as one might like to. John Gross is on the staff of The New York Times. BEST SELLERS The New York Tase. The New York Tase. This list as based on reports from more than 2000 bookstones throughout the United States. Weeks on fast are not nexestrify consecutive. FICTION The Guerren of THME, by Sidney Sheldon 1000 bookstones throughout the United States. Weeks on fast are not nexestrify consecutive. FICTION The Guerren of THME, by Sidney Sheldon 1000 bookstones throughout 1 THE SANDS OF TIME, by Sidney Sheldon 1000 bookstones throughout 1 THE GAROINAL OF THE XREMILIN. by Tom Clancy 1000 bookstones 10000 bookstones 10000 bookstones 10000 books	Via Agence France Presse Cose Pres. Cose Pres. Asson 41.30 11.50 12.50 Acc Provide 1.450 14.50 15.50 15.20 15	Close prices in local currencies, A Ope 271.90 373 Courrencies Courrencies Courrencies Contraction 245.3 244 Courrencies Disara 267 Courrencies Courrencies 18 Courrencies	Non. 22 Bowgates Satury Satury Zatury Satury Zatur	Z. OCT Accounces 1.5 1.6 1.4 2.40 1.41 2.40 1.41 2.40 1.41 2.40 1.50 1.41 2.40 1.50 1.41 2.40 1.50 1.51 1.61 1.51 1.61 1.51 1.55 <th1.55< th=""> 1.55 1.55</th1.55<>	Line Line <thline< th=""> Line Line <thl< th=""></thl<></thline<>

WEATHER JUMERE THAT SCRAMBLED WORD GAME DENNIS THE MENACE ACROSS NORTH AMERICA EUROPE 1 Probate kern ASIA **6** Presidential HC1761940223224 11.25 FAAMAAAAAA Unaccamble these four Jumble one letter to each square, to for four ordinary words. nickname ******** Amstertigy Athens Barcziena Bertin Berussels Bertin Brussels Cosenhags Cosen Dat Balting Hany Ki Manie New Del Savei Sbargha 9 Manhattan problem Attento Restot Chicsel Derver Derver 2580 GLONI 12 Porticoes 13 Hindu deity 14 Was on the hook 25 28 27





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SPORTS

UEFA Cup, in Rare Turn as Soloist, Has a Solid Act

LONDON - Those of us who relisb the triumphs of life's lesser beings are having fun with the UEFA Cup this year. It is the runt of European club competitions, born as a nice little

earner for fringe teams not good ROB HUGHES

enough to win championships and national cups.

On Wednesday, the UEFA Cup has the ballroom all to itself. The two grander tournaments are hibernating while the UEFA Cup, with more entrants, whittles itself down to quarterfinal status.

Quantity doesn't necessarily dilute quality, as the pairing of Bayern Munich and Inter Milan, the top teams in West Germany and Italy, shows. Bayern's rebuilt side has gone 15

games without defeat and netted 15 goals in rounds ooe and two against Polish and Czechoslovak opposition. Its new playmaker, Olaf Thon,

scored again last weekend, as did the Swede Johnny Ekstrom, whose signing from Empoli was bitterly criticized by West Germans. His detractors are beginning to see now that he lacks little indeed. Ekstrom has pace, instinct and desire: at last someone is showing him

confidence and perseverance.

bored to respond to the rigors of and who has begun his move to coach Giovanni Trapattoni, but his PSV Eindhoven with five goals in lapsed, one of the leam's co-man-summer imports were bred to such three games. agers has been fired and the boardand just over a million for the surging defender Andreas Brehme.

All the money ended up with Bayern Munich. Inter bought strength and determination, and

Bayern reinvested in attack; everybody's happy. The key to their contest might not be how much Matthaus and his

former colleagues cancel one another out. It could hinge on Inter goalkeeper Walter Zenga's face mask. That isn't (yet) a new fashion. Soccer isn't (yet) as violent as ice hockey, although Zenga's mask does protect a broken nose.

Speaking of protection, is there enough in Europe to curb Latin Americans when they are on song? Diego Maradona leads Napoli in

Bordeaux on Wednesday. If he were not enough, the Brazilian Careca is going goal crazy alongside him.

Napoli recently hit Pescara for eight goals. Last Sunday it followed up with five against Juventus, in Turin, where Maradona was upstaged. Teammate Careca scored three times -a demonstration that Mind you, Internazionale has he remains the deadliest Brazilian ways -- decidedly German ways -- marksman and perhaps a riposte to soldier, has four days to recover. So have Jean-Marc Ferreri, who

day.

of dealing with budding stars of the little Romario, who dares occupy Hearts of Scotland and Velez Mos-Bundesliga. Inter Milan has la- Careca's shirt on the national team tar of Yugoslavia. Hearts' league form has col-

discipline, Inter paid \$4 million for Lothar Mathaus, West Germany's Zavarov, made a contest of it but the only goal to beat Austria Vien-captain and midfield driving force, ended up a 5-3 loser. Bordeaux may na away from home. ended up a 5-3 loser. Bordeaux may na away from home.

In the runt of European club competitions, born

as a nice little earner for fringe teams not good enough to win championships and national cups,

Italy has four competitors blessed with the ad-

vantage of playing the third round's away leg first.

oot be so resilient, having been heavily involved in the French de-Since Mostar progressed on pen-alties against Beleneses of Portugal feat against Yugoslavia last Saturafter two scoreless draws, there may be more to report off the field Claude Bez, the Bordeaux presi-dent and a central figure behind than on it.

Alex MacDonald, the surviving manager at Hearts, likes to reduce Michel Platini's installation as sethe unknown by pinning photolector of the oew France, gave his own midfielder, Jean Tigana, no graphs of opponents in the dressing room. In addition he requeste choice but to come out of international retirement to lead the nation. spying assistance from David yme, a Scotsman who refereed the Tigana, 33, is not what he was.

Aostar-Beleneses match. He created an early goal, he fell Syme is a good countryman and a forgiving chap. He must be; two back on defense and tired drastically as Yugoslavia won, 3-2. Tigana, a silent and possibly reluctant foot months ago a Hearts director deliberately locked him into the referces' room after a contentious match with Glasgow Rangers.

New York Times Servic

For that "irresponsible act" the director (or rather former director), Douglas Park, this week was fined £1,000 (\$1,825). His explanation for locking Syme in, pocketing the key and keeping quiet, was that "feelings were running high" and he thought there was a danger of the referee being assaulted in his dressing room. Park resigned two weeks ago so

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that he can attempt a takeover bid for Hearts.

You can lock up your daughters, lock up a referee, hut these days you can no longer keep a Soviet from going where he will. Wednes-day will also be the night Rinat Dassaev, the Soviet national goalie and captain, gets his long desired release to capitalism when he joins' Sevilla

The handover beats many of those at the Berlin Wall. As part of the trade, Dassaev's club, Moscow Spartak, plays an exhibitioo in Sevilla. For the first half, Dassaev will perform for Spartak; second half, same goal, different jersey - for

After that \$2 million will change hands — 45 percent to the USSR sports committee, 40 percent to Spartak... and five percent to Dorna, the negotiating agency.

Presumably there are a few pesa-tas earmarked for the world's best goalkeeper somewhere along the way of his contracted two-year sojourn in Spain.

Rob Hughes is on the stuff of the Sunday Thing

Celtics Face Life Without Bird

Careca scored a hat trick against Juventus, above, upstaging Diego Maradona, his Napoli teammate.

By Anthony Cotton Washington Past Service BOSTON - The horrific truth has been the lead item on nightly

newscasts and on newspapers' froot pages: Three months, maybe our - no Larry. It's taken a while for it to sink in at Larry Bird of the Boston Celt-, three times the National Basket-Association's most valuable yer, will be sitting out 31/2 months

surgery to remove bone spurs om near the Achilles' tendons of 'a beels. In a 10-year career, Bird

1 missed nary an all-star game I only 30 regular-season contests. 1 Friday, the first day sans General Manager Jan Volk sked how he was feeling. was the instinctive ree. But then Volk reflected. L I'm O.K.... Honestly, I'm doing so well.... Really, I feel

ier terrible." le's not alone, Concern has pt the commonwealth. Volk said t last Wednesday he did at least live television interviews and sen he went to the restroom there vas a seventh camera crew waiting

sutside. A member of the team's great, and there was a big differ-ence," said teammate Dennis Johnroblic relations office lost his voice in Friday, he said from "responding son. "If you take a guy like Larry to people who call and say Larry can cure himself if he hangs upside and he's only out there playing 16 down from his toenails."

Bird himself was expre

go out and get 30 points, 10 re- f knew I was done. It took me bounds and seven assists and take another five minotes to get loose." over at the end of every game," Bird said. "Now, I've been getting 12 or 14 points, six rebounds and four assists and they've been say-

with at least another three consulting on his case. The most alarming thing, he said, was that the sours in ing, 'Hey, get off the court, you're his right leg had tripled in size from hurting us more than helping." Bird said he knew as early as two last spring.

weeks ago that something had to be my career without a serious injury," be said. "Twe lived on the edge for done about the pain he said was "like someone jabbing you in the feet with a knife, or always having to walk with a rock in your shoe." two years - now I'm just glad to have it done Something hsp-pened, so let's do it and get myself Bird said the pain started early last season, when he missed four back to where I was before."

games with sore Achilles' tendons, and "things haven't been right from then on. I struggled into March, but

then I felt a little better. In the first eight days of training camp this year I felt good but when we went over to gers. "But I watched as they did different thiogs and nothing Spain [for a tournament], the left one started bothering me and then the right started hurting, too." scemed to stick. They would work on him and he'd feel good a little

Bird and the Celtics were still bopeful that medication and therapy could solve the problem, but Bird said he experienced pain throughout the second game of the regular sea-"I've seen him when he's feeling will try to deal to bring in an estab-

Able to walk with a new cast, Bird was discharged from the hospital Monday. Said Dr. Arnold Scheller, the team phy

Bird said be saw three doctors, "I always said I'd make it through

The 4-5 Celtics are trying, none too confidently, to fall in with that.

"I kept hoping, looking around trying to figure out some way to handle it," said Coach Jimmy Rod-

while but nothing lasted long." In his first season as head coach. Rodgers's intent had been to give Boston's heretofore seldom-used beach some extra playing time, Bird's injury makes that a veritable necessity. It's unlikely the Celuics

lished player. minutes, you know that there must



Larry Bird of Boston: "I've lived on the edge for two years...."

SCOREBOARD FOOTBALL BASKETBALL Theus 10-17 5-8 26. Retnounds; Atlantia 56 (Ma-College Top-20 Rankings NBA Standings National Basketball Association Leaders nto 23 (Bottle 11), Houston 29 (Floyd 12). Scoring The top 20 taunus in The Associated Pres EASTERN CONFERENCE LA Clippers Ping 9 FG FT Pix Avg 9 121 71 337 37.4 7 77 84 238 34.0 11 25 28 23- 98 24 27 25 23-117 P1. 1209 1094 1066 1056 1049 roll (first-place votes in portentineses, recards through Nov. 37, total points be 1343 1214 1184 1184 W L Pd GB Griffith 9-14 44 25, Botley 9-18 6-7 24; Man-ning 8-15 5-6 21, Smith 7-17 5-6 19, Rebornds: Las Angeles 45 (Smith 9), Ulah 64 (Eatan 14). Jordan, Chi. Malone, Utak Olaiuwan, Hou. English, Den.

who was clated at being recalled to the French squad but deflated at oot getting into the game. The illusion became delusion. And because of emotional and physical fatigue, Bordeaux might suffer repercussions ill deserved after its earlier progress.

started but was substituted for in Beigrade; so must Alain Roche, a young and inexperienced defender.

and Jean-Christophe Thouvenal,

A draw Wednesday would suit Napoli. Indeed, Italy has four UEFA Cup competitors who are blessed with the advantage of playing the third round's away leg first. They are Napoli, Inter, Juventus (at Liege) and Roma (at Dinamo Dresden)

West Germany has two other hopes besides Bayern - Cologne travels to the Basque stronghold of Real Sociedad de San Sebastian and Stuttgart, with Icelander Asgeir Sigurvinssoo and Yugoslav Srecko Katanee plotting in midfield, plays in Groningen.

The final match is intriguing

attending city schools are most-NEW YORK - Every direcly immigrants like himself. tor of athletics at any of the Roitman was horn in the Soviet Union in 1954, came to New York as a teen-ager and graduated from Brooklyn College.

with minimum expenses for tu-ition," he said. "We started givscholarships in 1985." Some criticized the NCAA for

ist a relatively weak schedule vis a vis other schools'. But they justified their presence in the tournament by eliminating

Adelphi is the beginning of a new era for us," Roitman said.

We're getting immigrants, or the children of immigrants giving the Kingsmen a bid be-cause their 13-1-3 record was

we were completely unsuccessful," Roitman said, referring specifically to soccer players. "The top American players don't want to be commuters in

an urban environment." Roitman realized quickly

Adelphi, 4-1, in the first round before losing to Seton Hall by 5-2 in the second round Sunday. "Getting the bid and beating

that the type of student athletes

cult it is for a city school to gain national prominence in sports. Brooklyn College reached the second round of the Division I NCAA soccer tourney because of the realistic approach by Len Roitman, the school's athletic

We attempted to get the kind of kids that go to schools in Florida and California and

schools in the City University of New York will tell you how diffi-

New Approach in Brooklyn

director and soccer coach.

that the decision had been made. Averaging 25 points a game for his career, Bird was scoring barely over 19 in Boston's first six contests this scason. He was playing seven fewer minutes per night than his career norm. His shortfalls, he said, had become something of a distraction for his teammates.

original prognosis of his return to basketball in 3½ to four months at wanted to try and play anyway; he leads by example." this point appears reasonable." The last straw came in a victory

over the Miami Heat last Tuesday, Bird's 16-minute night. "After run-Even stacked atop each other none of the other Celtics could approximate Bird's blend of shooting, ning up and down the court five or rebounding, passing and court sav-vy. "We're going to miss him a lot," said Johnson. "If anyone here sugsix times," he said, "the pain came back. I knew there was no way then; we took a 20-second time-out "They look at me as a guy who'll and when I went back on the court gests otherwise, they're lying."

U.SSoviet Drug Pa	ict Is Nearer	
Committed by Our Staff Energy Demotsher		J

son, against Philadelphia.

MOSCOW - The United States and the Soviet Union have signed a preliminary agreement that could lead to the first drug testing program of their top athletes during training, a Soviet sports official

said Tuesday. Dr. Sergei Portugalov, a member of the national sports committee, said the agreement was signed late Monday by Baaron Pittenger, executive director of the U.S. Olympic Committee, and Vasily Gromyko, deputy chairman of the Soviet. State Committee for Physical Culture and Sports.

. It is subject to approval by both oations' Olympic committees.

The agreement would be the first inajor attempt by each country to eliminate the use of such performance-enhancing drugs as anabo-lic steroids. It would also help to case athletes' suspicions that their opponents are benefiting from these substances, reducing the feeling that such drugs are needed to compete on an equal basis.

Currently, athletes are tested at most major international competitions, but only a few countries test athletes in training. For the Soviet Union and the United States to agree to do so would represent a major breakthrough in the battle against drug use by athletes.

The protocol would allow Soviet medical personnel to test U.S. athletes when they are competing in the Soviet Union or to enter the United States to test athletes in training, U.S. drug testers would have the same opportunities to test Soviet athletes

Not only steroids, which can improve an athlete's bulk and performance, would be tested for. "We want to test any group of drugs that

Paris Planning New Stadium

The Associated Press PARIS - Mayor Jacques Chirac announced plans Tuesday for a new stadium with a scating capacity of 80,000-100,000. With a site yet to be selected, he said construction would start in 1990 "in view of the World Cup of 1998," referring to the quadsial soccer tournament

are banned by the International framework that does not Olympic Committee," Portugalov athletes civil rights.

said, adding: "This agreement is Juan Antonio Samaranch, president of the IOC, praised the U.S.-Soviet initiative, "It's very helpful open.... We invite any other country to join us in our battle to solve the doping issue in sports."

Logistics were not included in the document, but both Fittenger and Gromyko said they envisioned no problems in agreeing on final details and gaining approval by their re-spective Olympic committees.

Final implementation could ence in Moscow that began Mon-hinge on the USOC's ability to day and that was independent of solve several key problems, the most difficult of which may be cre-the Uoited States and Soviet

that the national Olympic commit-tees from the United States and the Soviet Union are ready to work together against doping," he said. The IOC has sponsored an antidoping charter, which sports minis-ters from at least 70 countries are expected to ratify during a confer-

ating an out-of-competition testing Union.

(NYT, AP)



49ers Dim Redskin Hopes, 37-21 Brent Jones caught an 18-yard pass from Joe Montana to open the scoring and the 49ers went on to a 37-21 NFL victory over Washington Monday night in San Francisco. The 6-6 Redskins fell to fourth in the National Conference East and are in danger of becoming the ninth straight league champion to fail to repeat.

28-19-18, etc. and previous rovkings):	New York 0 2 .667 -	Griffith 9-14 4-4 25, Bolley 9-18 6-7 24; Mon-
Garrent Die Das	Philodelphia 5 4 .556 1	ning 8-15 5-6 21, Smith 7-17 5-6 19, Rebounds:
d 1. Notro Dame (35) 15-0-0 1.167 1	New Jersey 5 5 .500 1/2	Los Angeles 45 (Smith 9), Ulah 64 (Eaton 14).
y 2. Southern Cal 122) 10-0-0 1,158 2	Boston 4 5 .444 2	Assists: Los Angeles 17 (Nixon 4), Ulah 30
3. Miemi, Fis. (1) 8-1-0 1,081 3	Washington 2 5 284 3	(Stockton 15).
4. West Virainia (21 11-0-0 1,016 4	Chorlotte 2 6 .250 31/2	
L S. Florida State 9-1-0 954 5	Central Division	U.S. College Results
6. Nebrosha 11-1-0 883 7	Detroli 8 1 Jer -	
7. Auburn 9-1-0 844 8	Cleveland 4 1 .257 1	the second se
L Arkonsos 10-0-0 755 10 9. UCLA 9.3.4 720 4	Aziente 5 4 .600 21/2 Chicago 5 6 .566 2	CAST
	Chicago 5 4 .556 2 Milwoukee 2 3 .500 21/3	Assumption 109, Worcester 51, 88
	Indiana 0 9 .000 8	Clorkson 77, Roberts Wesleyon 74
12. Oktohoma Sf. 8-2-0 551 12	WESTERN CONFERENCE	Franklin & Marshall 71, Swarthmore 57 SOUTH
" 13. Clemson 9-2-0 498 15	Midwest Division	Turnua 101, Edward Waters 79
14. Houston 8-2-0 338 17	W L Pct. GI	Virginio 51. St. N.C. Central 52
15. Wyaming 11-1-0 291 16	Utoh # 2 .750 -	SOUTHWEST
14. LSU 7-3-0 235 11	Housian 7 2 .760 -	Texos Christian 100, Simon Fraser 67
17. Alabama 7-2-0 234 16	Dollos 6 3 .467 Vz	FAR WEST
- 18. Washington \$1. \$-3-9 207 19	Denver 6 2 .667 Va	Concordio, Neb. 75, Colorado Col. 73, OT
19. Syracuse 8-2-0 143 16	Son Antonio 2 2 3 250 4	2, Colarodo 72, Fort Lewis 85
20. Georgia 7-3-0 100 20	Miemi d 7 .000 51/2	EXHIBITION5
	Pedfic Division	Boston College \$2, Cibana, Yugaslavia 68
The United Press Interpational board of		Erisbone, Australia, 85, Idobo 51, 63
coaches top-20 rations (First-place votes and	Golden State 5 4 .556 11/2	E. Temessee 51. %, Bracknell, England 84
records through Nov. 19 in parentheses tale	Seattle 4 4 .300 2	Fordham 84, Irish All-Stors 57
points, based on 15 for first place, 15 for sec and, etc., and previous renzings);		Lawrette Hustlers 71, Butler 45
1 Martin Martin Contraction of the Contraction of t	Partiand 4 5 .444 21/2 LA Clippers 4 6 .400 2	Memphis 51, 17, Athletes in Action 87
		Mississippi St. 75. Arkenses Express 71 N. Jown 73. Yugoslavia Red Star 79
2. Southern Col (161 (18-01 676 3 J. Miomi (1) (8-1-01 617 3		New Orleant 66. Melbourne Glants 50
4. W. Virolnia (21 (11-0) 576	Aliunty 22 27 23 25-113	Rider 72 Asker Club of Norway 79
5. Florida State (1) (9-11 529 5	Houston 25 39 82 29-117	S. Utah 79, Illawarra, Australia 70
6. Nebrosky (11-1) 487 7	Floyd +11 6.9 20, B.Johnson 8-11 2-2 18.	Tennessee \$1. Soviet Nationals \$1
7. Auburn 19-11 438 9	Chairwon \$-21 2-2 18: Wilkins 12-21 5-5 28,	Turkish Nationals 91, MaKansas City 81
L Arkenses (10-01 375 19		
9. UCLA (9-7) 203 6		
10. Michigon (\$-2-1) 277 11 11. Oklohomu (\$-21 279 8	HOCKEY	TENNIS
		3415117
	NHL Standings	Pro London
13. Clemson 19-21 154 13 14. Wyoming (11-(1 66 14	HALL SIGHUMINS	Pro Leaders
15, Alabama (7-21 61 2		
14. Housion 18-21 34 17	WALES CONFERENCE	(Through Nov. 20)
17. Louisiana State (7.3) 33 19	Potrick Olvision	MEN
18. Washington Stole (\$-21 30 20	W L T Pts GF GA NY Rangers 11 7 3 35 17 70	Earnings
19. Svrocuse (8-2) 23 13	NY Rangers 11 7 3 25 67 70 Pittsburgh 10 10 8 20 72 %	1.5 lefon Edberg, 5727,802.2, Mots Wilander,
28. Calorada (8-3) 17 17 (z-warasked)	Philodelphio 9 12 1 19 87 83	5851,731. J. Bork Becker, Stel.#53. 4. Andre Agessi, 5627,062, 5. Ivan Lendi, 5676,732, 6. Keni
	New Jarsev 8 10 2 19 70 82	Carlsson, \$472,537.7, Tim Mayolte, \$435,754. 4
NFL Standings	Washington 1 7 2 11 56 67	Emilie Sonchez, \$416,559. 9, Amos Mansdorl,
	NY Islanders 7 10 2 16 57 72	\$376,492. 10. Henri Leconia, \$349,991.
AMERICAN CONFERENCE	Adams Division	Tour Peints
East	Montreol 12 8 2 27 91 81 Beston 9 7 5 31 79 44	1, Mots Wilander, EMJ. 2, Baris Becker,
W L T PC. PP PA		4,979, 3, Bielan Edberg, 4,762, 4, Andre Agassi,
#-Buffeta 11 1 0 ,917 252 154	Buffold 11 2 10 72 87 Quebec 7 12 2 14 76 73	4.328. 5. Ivon Landi, 4.097. 6. Jimmy Connors.
New England 7 5 0 _563 144 225	Hortlord 7 12 1 15 47 77	2468. 7. Tim Mayotte, 2653. 8. Kent Cartsson,
Indianapalis + + 0 _500 266 218	CAMPBELL CONPERENCE	2.522 9, Henri Leconte, 2.438, 10, Jokob Hiosek, 2.315.
N.Y. Jets 5 4 1 .458 239 245	NorTIS Division	
Miami 5 7 0 .417 195 240	W L T Ph GP GA	Computer Routings 1. Mots Wilander, 157,4618, 2, Ivan Lendi,
Central Cincinnati 9 2 a 350 340 240	Detroil 11 5 4 26 88 71	122.9167. 3. Andre Agessi, 122.0667. 4, Boris
Cinclinanti 9 2 0 250 340 240 Houston 8 4 0 467 301 277	Toronto 10 11 1 21 76 53	Becker, 109,4264. 5, Stefan Edberg, 109,2657. 6,
Cleveland 7 5 0 583 204 193	21. Louis II 2 19 64 72 Chicago 4 12 4 16 91 106	Kent Corlsson, 84.1528. 7, Jimmy Connors,
Pittisburgh 2 10 9 .167 229 311	Chicago 4 12 4 16 91 106 Minnesoto 4 12 3 11 60 87	\$1,7672 & Jokob Hlosek, 70,1538 9, Tim
Wast	Smythe Division	Asoyotte, 67.5714, 10. John Masaroe, 67,1667.
Denver 6 6 0 .500 237 255	Calgory 14 4 2 21 94 84	
LA Raiders # a 0 300 219 214 Seattle # a 0 300 219 214	Los Angeles 12 7 0 26 107 87	WOMEN
	Edmonton 12 7 2 24 72 26	Etimings
Son Diego . 4 8 0 .203 167 238 Kunses City 3 8 1 .272 161 218	Winnipeg 9 6 3 21 76 79	1, Steff Grat, 51, 378, 178, 2 Martina Navrati-
NATIONAL CONFERENCE	Varicouver 9 11 2 21 77 72	4, Chrie Evert, 1691.649. L. Pom Shriver.
East	MONDAY'S RESULTS	\$621,327. 4. Heleno Sukovo, \$388,317. 7, Zino
W L T PELPF PA	Meened: 3 1 2-4	
		Gorrison, SSI,SS. L. Natalla Zverava,
N.Y. Glants 7 5 6 583 253 746	N.Y. Rangers 1 1 1-4	\$361,354, 9, Lori McNell, \$344,118, 10, Manuela
N.Y. Glants 7 5 6 583 253 746 Philadelphia 7 5 6 583 252 254	N.Y. Ransers 1 1 1-4 Naslund (7), Courtnell (4), Chefics (2), Cor- borneou (4): Lafleur (5), Sandstrom (4), Shets	5361,354, 9, Lori McNell, 5344,118, 10, Manuela Molesva, 5250,174
N.Y. Glants 7 5 0 583 253 266 Philadelphia 7 5 0 583 283 254 Phoenia 7 5 0 583 282 254	ALY, Ransers 1 3-2 Naskuni (7), Courtnell (4), Chefics (7), Cor- borneou (4); Lanew (5), Sandstram (4), Shets as gool: Montreal (on Vanisesbrouck) 74-10-	5361,254, 9, Lori McHeil, 534,118, 10, Manucia Molerva, 5250,174, Tour Peints
N.Y. Glants 7 5 0 383 251 246 Philadelphia 7 5 0 383 282 254 Phoenie 7 5 0 583 282 254 Washington 6 6 0 580 273 307	NLY, Rangers 1 1.2-4 Naskuni (7), Courtnoil (4), Chefios (2), Cor- borneou (4): Laflew (5), Sandstram (4), Shots as saai: Montreal (an Varbissbruck) 7.5-10- 25: New York (an Hayword) 5.14-11,	5351,254, 9, Lori McNell, 534,118, 18, Manuch Molecva, 525174 Tour Points 1, Sietfi Grai, 5,950, 2, Martino Novrotilava,
N.Y. Glants 7 5 0 583 253 266 Philadelphia 7 5 0 562 254 254 Phoemils 7 5 0 563 252 254 Washingtan 6 6 0 500 273 207 Dollas 2 19 0 .167 1% 272	N.Y. Ransers 1 3 3-2 Nastuni (7), Courtnell (4), Cherics (2), Car- borneau (4): Lafiew (3), Sandsfrau (6), Sheis as pod: Montreal (ar Vanbissbrauch) 74-5 ()- 25; New York (an Harword) 3-14-5 (), 31, Loois 8 5 -	 SJ61,354, 9, Lori McNeil, SJ44,118, 18, Manuela Molesva, 1250,174, Totr Points Stetti Grat, 5950, 2, Martino Novrotilava, 4,720, 3, Gobrielo Sabolini, 4,442, 4, Chris Evert.
N.Y. Glants 7 5 6 343 253 746 Philadelphia 7 5 0 343 252 254 Phoenie 7 5 0 532 252 254 Phoenie 7 5 0 552 252 254 Weshington 6 6 0 502 278 207 Dolles 2 19 0 .157 1% 272 Central Central Central 1% 1% 1% 1%	N.Y. Ransers 1 3-42 Naskund (7). Courtnail (4), Cherics [2], Car- bornsou (3): Laftsur (5). Sandstraum (6). Shors as goal: Montreal (on Vanbissbrauck) 74-10- 25; New York (an Hayword) 3-14-3-1, 51. Locia 8 8 51. Locia 8 8 8 8	551,354,9, Lori McKell, 534,118, 18, Manucia Molerva, 520,174 Tour Peints 1, Stetti Gru, 5950,2, Martino Novrotillava, 4,720,3, Gobrielo Sabalini,4,448,4, Chris Evert, 4,268,5, Pum Striver, 3,234, 4, Hetema Sukova,
N.Y. Glants 7 5 0 583 253 746 Philadelphia 7 5 0 563 252 254 Phoenie 7 5 0 563 252 254 Washingtan 6 6 0 .500 278 307 Dollas 2 19 0 .167 169 272 307 Centrol Centrol 0 .202 251 152 .203 .	N.Y. Ranser: 1 3-42 Nastuni (7). Courtnoll (4). Cherics (2). Cor- borneou (4): Lafieur (3). Sandsfrau (5). Shots an pool: Montreal (or Varbissbrauck) 74-9- 51. New York (an Hayword) 3-4-9-31. 51. Locis 51. Locis 8 8 Ferdul 3 (7). Occrys (17). Shots an opal: 32. 7	5361,354, 9, Lori McNeil, 534,118, 18, Manucia Molerra, 526,174, Toar Peints 1, Sietii Gral, 5950, 2, Martino Novratilava, 4,780, 3, Gobriels Sabalinz, 4448, 4, Chris Evert, 4,848, 5, Pam Shriver, 2,324, 6, Helena Sukova, 2331, 7, Zina Gorrison, 2,134, 8, Netasila Zver-
N.Y. Glants 7 5 0 343 253 746 Philadeiphia 7 5 0 543 252 254 Phoenia 7 5 0 543 252 254 Phoenia 7 5 0 543 252 254 Washingtan 6 6 90 273 307 Dolles 2 19 0 .167 149 272 Central Central 10 2 9 .627 251 152 Minnesoto 8 4 9 .627 304 185	N.Y. Ransers 1 1 3-2 Nastuni (7). Courthell (4). Cherios (2), Car- borneou (3): Lafieur (3). Sandstram (6). Sheis as poal: Montreal (an Vantisebrauck) 7.4-10- 25; New York (an Hayword) 3-44-31, 31. Losts 8 8-0 51. Losts 8 8 8-0 7.1. Costs 8 8 8-0 7.1. Costs 8 8 8 7.1. Costs 1 2 46 7.1. Costs 1 2 46 7.1. Costs 1 2 46 1.1. Costs (an Bester) 14.7-31; 70 cm/mt (an Mathematic) 31.5	 SJ61,354, S. Lori McNeil, SJ44,118, 18, Manucia Malerra, 5250,174. Toar Paints Sietii Gral, Sy50, 2, Martino Novrotiliava, 4720, 3, Gobrielo Sabalini, 4482, 4, Chris Evert, 4,048, S. Pam Skriver, 3,234, 6, Helena Sukova, 2,503, 7, Zina Gorrison, 2,134, 8, Natalio Zver- eva, 2,124, 9, Manuelo Malereva, 2527, 18, Lori
N.Y. Glants 7 5 0 343 253 746 Philadelphia 7 5 0 543 252 254 Phoenie 7 5 0 553 252 254 Weshington 6 6 950 278 207 Dollos 2 19 0 .157 194 272 Central Central 4 0 .67 304 185 Detroit 3 9 0 .200 185 182	N.Y. Ranser: 1 3-42 Nastuni (7). Courtnoll (4). Cherics (2). Cor- borneou (4): Lafieur (3). Sandsfrau (5). Shots an pool: Montreal (or Varbissbrauck) 74-9- 51. New York (an Hayword) 3-4-9-31. 51. Locis 51. Locis 8 8 Ferdul 3 (7). Occrys (17). Shots an opal: 32. 7	5361,354, 9, Lori McNeil, 534,118, 18, Manucia Molerra, 526,174, Toar Peints 1, Sietii Gral, 5950, 2, Martino Novratilava, 4,780, 3, Gobriels Sabalinz, 4448, 4, Chris Evert, 4,848, 5, Pam Shriver, 2,324, 6, Helena Sukova, 2331, 7, Zina Gorrison, 2,134, 8, Netasila Zver-
N.Y. Glants 7 5 6 343 253 246 Philadelphia 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Washingtan 6 6 0 500 273 307 Dollas 2 19 0 -157 164 272 307 Centrol Centrol 10 2 8 823 251 152 Minnesoto 8 4 9 667 304 185 Derreit 3 9 0 250 132 422 Tampa Bary 3 9 0 250 213 325	N.Y. Ransers 1 1 3-2 Nastuni (7). Courthell (4). Cherios (2), Car- borneou (3): Lafieur (3). Sandstram (6). Sheis as poal: Montreal (or Varbissbrauck) 7.4-10- 25; New York (an Hayword) 3-44-31, 31. Losts 8 8-0 51. Losts 8 8 8-0 7.1. Costs 8 8 8-0 7.1. Costs 8 8 8 7.1. Costs 1 2 46 7.1. Costs 1 2 46 7.1. Costs 1 2 46 1.1. Costs (an Bester) 14.7-31; 70 cm/mt (an Mathematic) 31.5	 SJ61,354, S. Lori McNeil, SJ44,118, 18, Manucia Malerra, 5250,174. Toar Paints Sietii Gral, Sy50, 2, Martino Novrotiliava, 4720, 3, Gobrielo Sabalini, 4482, 4, Chris Evert, 4,048, S. Pam Skriver, 3,234, 6, Helena Sukova, 2,503, 7, Zina Gorrison, 2,134, 8, Natalio Zver- eva, 2,124, 9, Manuelo Malereva, 2527, 18, Lori
N.Y. Glants 7 5 0 343 253 246 Philadelphia 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Weshingtonia 6 6 0 550 273 207 Dollas 2 10 0 167 164 272 207 Centroli 0 167 2 4 20148 242 152 Minnesoto 8 4 6 647 304 185 Detrait 3 9 0 250 142 142 Tambol Bay 3 9 0 250 130 6 Green Boy 2 10 0 147 112 246	N.Y. Ransers 1 1 3-2 Nastuni (7). Courthell (4). Cherios (2), Car- borneou (3): Lafieur (3). Sandstram (6). Sheis as poal: Montreal (or Varbissbrauck) 7.4-10- 25; New York (an Hayword) 3-44-31, 31. Losts 8 8-0 51. Losts 8 8 8-0 7.1. Costs 8 8 8-0 7.1. Costs 8 8 8 7.1. Costs 1 2 46 7.1. Costs 1 2 46 7.1. Costs 1 2 46 1.1. Costs (an Bester) 14.7-31; 70 cm/mt (an Mathematic) 31.5	 SJ61,354, S. Lori McNeil, SJ44,118, 18, Manucia Malerra, 5250,174. Toar Paints Sietii Gral, Sy50, 2, Martino Novrotiliava, 4720, 3, Gobrielo Sabalini, 4482, 4, Chris Evert, 4,048, S. Pam Skriver, 3,234, 6, Helena Sukova, 2,503, 7, Zina Gorrison, 2,134, 8, Natalio Zver- eva, 2,124, 9, Manuelo Malereva, 2527, 18, Lori
N.Y. Glants 7 5 0 583 253 246 Philadelphia 7 5 0 583 252 254 Phoenie 7 5 0 583 252 254 Washingtan 6 6 0 500 273 307 Dollas 2 19 0 -157 164 272 307 Dollas 2 19 0 -157 164 272 307 Dollas 2 19 0 -167 164 272 307 Centrol 10 2 8 4 6 667 304 142 Tampa Bay 3 9 2 20 214 42 Tampa Bay 2 16 9 147 122 246 West West 9 2 7.50 756 750 164	N.Y. Ransers 1 1 3-2 Nastuni (7). Courthell (4). Cherios (2), Car- borneou (3): Lafieur (3). Sandstram (6). Sheis as poal: Montreal (or Varbissbrauck) 7.4-10- 25; New York (an Hayword) 3-44-31, 31. Losts 8 8-0 51. Losts 8 8 8-0 7.1. Costs 8 8 8-0 7.1. Costs 8 8 8 7.1. Costs 1 2 46 7.1. Costs 1 2 46 7.1. Costs 1 2 46 1.1. Costs (an Bester) 14.7-31; 70 cm/mt (an Mathematic) 31.5	 SJ61,354, S. Lori McNeil, SJ44,118, 18, Manucia Malerra, 5250,174. Toar Paints Sietii Gral, Sy50, 2, Martino Novrotiliava, 4720, 3, Gobrielo Sabalini, 4482, 4, Chris Evert, 4,048, S. Pam Skriver, 3,234, 6, Helena Sukova, 2,503, 7, Zina Gorrison, 2,134, 8, Natalio Zver- eva, 2,124, 9, Manuelo Malereva, 2527, 18, Lori
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N.Y. Glants 7 5 0 343 253 745 Philadelphia 7 5 0 543 252 254 Phoenia 7 5 0 543 252 254 Phoenia 7 5 0 543 252 254 Washingtan 6 6 0 500 273 307 Delies 2 19 0 167 164 272 307 Delies 2 19 2 457 364 364 367 364 367 364 367 364 367 364 367 364 367 364 367 364 367	N.Y. Ransers 1 <t< td=""><td>5361,354, 9, Lori Michell, 534,118, 18, Manucha Molerva, 523,174 Toar Points 1, Steff Grat, 5950, 2, Martino Novrofillava, 4,720, 3, Gobrielo Sabalini, 4,481,4, Chris Evert, 4,848, 5, Pum Shriver, 3,234, 6, Helena Sukova, 2,533, 7, Zina Garison, 2,134, 6, Notolio Zver- eva, 2,124, 9, Manuelo Mateeva, 2,927, 18, Lori McNeti, 1,747.</td></t<>	5361,354, 9, Lori Michell, 534,118, 18, Manucha Molerva, 523,174 Toar Points 1, Steff Grat, 5950, 2, Martino Novrofillava, 4,720, 3, Gobrielo Sabalini, 4,481,4, Chris Evert, 4,848, 5, Pum Shriver, 3,234, 6, Helena Sukova, 2,533, 7, Zina Garison, 2,134, 6, Notolio Zver- eva, 2,124, 9, Manuelo Mateeva, 2,927, 18, Lori McNeti, 1,747.
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N.Y. Glants 7 5 0 343 253 245 Philadelphia 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Washingtan 6 6 9,02 273 307 Dollas 2 10 0 .167 149 272 Cantrol 8 0 .673 304 152 152 Detrait 3 9 0 .250 148 142 Tampa Bary 3 9 0 .250 144 142 Tampa Bary 3 9 0 .250 144 142 Tampa Bary 3 9 0 .250 148 142 Tampa Bary 3 9 0 .250 120 152 Green Bary 3	N.Y. Ransers 1 5 3-42 Nasturd (7). Courthold (4). Cherlos (2). Cor- borneou (4): Lafieur (3). Sandsfram (4). Sheis as god: Montreal (ar Varbissbrauck) 74-10- 53: New York (an Hayward) 3-44-3-11, 31. Loois 8 8 8-0 Terdate 1 2 3-4 Fertur 3-172, Olcark (17). Shots an goal; 31. Loois (an Bester 1 3-4-21: 7 brants (an Mil- tent) 10-10-2-2. BASEBALL American Leopue CLEVELAND-Normed Chel Montgemery director of ScauNag, MILWAUKEE-Added Narcisco Elviro. Doub Hamy and Leo Percy, pitchers; Tim	SS1354, 9. Lori Michell, SX4,118, 18. Manucha Molerva, 520,174 Tour Peints 1. Steff Grd, 5950, 2. Martino Novretillava, 4780, 3. Gobrielo Sabalini, 4481, 4481, 44, Chris Everi, 4280, 5. Pum Skriver, 3234, 6. Hoteno Sukova, 2.503, 7. Zina Gorison, 2,134, 6. Hoteno Sukova, 2.503, 7. Zina Gorison, 2,134, 6. Hoteno Sukova, 2.503, 7. Zina Gorison, 2,134, 6. Hotenio Zver- eva, 2,124, 9. Monuelo Maleeva, 2,927, 18. Lori McNetl, 1,267, Suard, Placed Jav Humphries, guard, on the bound Ust. HockEr LOS ANGELES-Receited Mark Fitzper-
N.Y. Glants 7 5 0 343 253 246 Philadelphia 7 5 0 523 252 254 Phoenie 7 5 0 523 252 254 Weshingtonia 6 6 0 503 252 257 Dolles 2 10 0 157 148 272 207 Centroli 10 2 0 20 219 253 152 Minnesoto 8 4 0 667 250 142 142 Tampa Bay 3 9 0 250 142 142 142 142 142 142 142 142 142 144 142 <	N.Y. Ransers 1 1 3	SS1354, 9. Lori Michell, SX4,118, 18, Manucha Molerva, 520,174 Tour Points 1, Steff Grd, 5990, 2, Marthio Novrofillava, 4720, 3 Gobrielo Sabalini, 4481,4481,4481,4481,4481,4481,4481,448
N.Y. Glants 7 5 6 343 253 246 Philadelphia 7 5 0 563 252 254 Phoenie 7 5 0 563 252 254 Weshington 6 6 0 500 273 207 Dolles 2 10 0 .157 144 272 Centrol 10 2 4 20 252 152 Minnesoto 8 4 0 .467 304 185 Defrait 3 9 0 250 143 246 Tamba Bay 3 9 0 250 143 246 Green Boy 2 10 0 .147 182 246 New Orleams 9 2 0 .750 706 142 New Orleams 9 2 0 .750 707 154 La. Roma 7 5 0 .503 260 242 Atamic 6 8 9 .253 282 246 Atamic 6 8 9 .253 282 246 MO	N.Y. Rangers 1 5 3-42 Nashind (7). Courthold (4). Cherlos (2). Cor- borneou (4): Lafieur (3). Sandstram (4). Shets as posi: Montreal (ar Varbissbrauck) 74-10- 25: New York (an Hayword) 344-31. 31. Loois 8 8 8-0 Terosto 1 2 2-4 Fersus 3 (7). Okcryk (17). Shots an opal: 31. Loois (an Bester 1 84-0-21: 7 oranta (an Mil- ten) 10-10-9-27. BASEBALL American Leopue CLEVELAND-Nomed Chel Montparnery director of Scouling. MILWAUKEE-Added Narcisco Elviro. Doub Homy and Leo Perez, pitchers: Tim Melintak, origher (George Canate, lafielder, and Meliot Carrille and Grey Youghs, out-	S351,354, 9, Lori Michell, S34,318, 18, Manuela Molerra, 5250,174, Toor Peints 1, Steff Gral, 5950, 2, Martino Novretillava, 4729, 3, Gobrielo Sabatini, 4448, 4, Chris Everi, 4248, 5, Pam Shriver, 2,124, 6, Hotolio Sukova, 2,503, 7, Zina Gorison, 2,134, 6, Hotolio Zver- eva, 2,124, 9, Manuelo Maleeva, 2,527, 18, Lori McNell, 1,787. Guard, Placed Jav Humphries, guard, on the Injured Hst. HOCKET Noticool Kodkay Leogue LOS ANGELES-Recited Mark Fitzaet- rick, excitender, from New Haven of the American Hockey Leogue, Reseating Bab
N.Y. Glants 7 5 6 343 253 746 Philadelphia 7 5 6 353 252 254 Phoenie 7 5 6 353 252 254 Wrashingtan 6 6 9.00 773 307 Dolles 2 19 6 .167 164 747 Dricopo 10 2 6 .873 251 152 Minnesotu 8 4 0 6.67 304 162 Dericopo 10 2 8 47 325 152 Minnesotu 3 9 0 250 133 306 Green Bov 2 10 0 .167 112 246 Kew Orleans 9 2 0 .750 700 124 Kew Orleans 7 5 0 .950 270 144 LaA. Roma	N.Y. Ransers 1 5 3-2 Nasturd (7). Courthall (4). Cherlos (2). Car- borneau 10): Lafieur (3). Sandsfram (6). Shess as posi: Montreal (an Varbissbrauck) 74-91- 25; New York (an Hayword) 3-04-91, 31. Loois 8 5 5-0 Terooto 1 2 3-4 Fertius 3-72, Olearts (17). Shats an ooal: 51. Loois (an Bester 1 3-4-91; 7 oranto (an Mil- ten) 10-10-4-21. BASEBALL American Leopue CLEVELAND-Normed Chel Montpersory director of Securing. MILWAUKEE-Added Narcisco Elvira. Doub Hamm and Leo Perzu, pitchers: Tim Mainton's Carling Cher Canote. Infielder. and Malios Carrilio and Grey Youghts out- fielders. to their winter roster.	SS1354, 9. Lori Michell, SX4,118, 18, Manucha Molerva, 520,174 Toar Peints 1, Sietti Gral, SS93, 2, Martino Novrotilava, 4,723, 3, Gohrise Sabalin, 4,448, 4, Chris Evert, 4,049, 5, Parn Shriver, 3,236, 6, Helena Sukova, 2,531, 7, Zina Gorison, 2,134, 8, Helena Sukova, 2,531, 7, Zina Gorison, 2,134, 8, Helena Sukova, 2,532, 7, Zina Gorison, 2,134, 8, Helena Sukova, 2,532, 4, Monuelo Mateeva, 2,027, 18, Lari Martino, 2, 214, 7, Monuelo Mateeva, 2,027, 18, Lari Martino, 1, 1,267. Suard, Pirczel Jav Humphries, suard, on the Injured Hst. HOCKEY Noticool Koday Lesgue LOS ANGELES-Recalled Mark Fitzeet- rick, soailander, from New Howen of the American Hockey Lesgue, Recasigned Bab Janecyk, cooltender: Wayna McSeon, de- tenseman, and Graig Duragono, de-
N.Y. Glants 7 5 0 343 253 246 Philadelphia 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Washingtan 6 6 9,00 273 207 Dollas 2 10 0 .167 149 272 Cattrat 8 4 0 .673 304 152 Detrait 3 9 0 .250 143 40 Cattrati 3 9 0 .250 144 42 Tampa Bay 3 9 0 .250 142 246 West 16 1.47 122 242 256 Atapta New Orleans 9 2 0 .750 .262 262 302 142 225 Atapta 6 8 0 .303 202 242	N.S. Rangers Naskand (7). Courthold (4). Cherlos (2). Car- borneau (4): Lafieur (3). Sandstram (4). Shets as posi: Montreal (an Varbiesbrauck) 74-10- 25: New York (an Haryword) 344-21. 31. Loois 8 8 8-0 Terosto 1 2 2-4 Farburd 3(7). Okcrvk (17). Shots an opail: 32. Loois (an Bester) 344-21. 7 Dranta (an Mil- ten) 10-10-4-27. EASEBALL American Leopos CLEVELAND-Named Chel Montodmery director of Sasuling. MILWAUKEE-Added Narcisco Elviro. Doub Henry ond Leo Perze, pinchers: Tim Maltos durber; George Canate. Jaffelder. Maltosk durber; George Canate. Jaffelder. CAKLAND-Partowed the Contracts of CAKLAND-Partowed the Contracts of	SSG 354, 9. Lori Michell, SMA,118, 18, Manucha Molerva, 5250,174 Tour Points 1, Steff Grd, 5950, 2, Martino Novrofillava, 4720, 3 Gobrielo Sabalini, 4481,4481,4481,4481,4481,4481,4481,448
N.Y. Glants 7 5 0 363 253 746 Philadelphia 7 5 0 363 253 254 Phoenia 7 5 0 363 252 254 Wrashingtan 6 6 0 500 273 307 Dolles 2 19 0 .167 149 472 Chicogo 10 2 0 .167 142 422 Cambrol 3 9 0 .250 132 308 Green Bov 2 10 0 .167 112 246 LA. Roma 7 5 0 .503 232 242 Mew Orleams 9 2 0 .303 242 244 L-A. Roma 7 5 0 .303 242 244 (x-clinched division tittle) MONOA *3 RESULT .303 244 MONOA *3 </td <td>N.Y. Ransers 1 5 3-42 Nastand (7). Courthall (4). Cherlos (2). Car- borneou (4): Laflevr (3). Sandsfram (4). Shels as god: Montreal (ar Varbissbrauck) 74-10- St. New York (an Hayword) 544-31, 31. Loois 8 8 8-0 Terdat 3 (7). Olcark (17). Shats an goal: 34. Loois (an Bester 1 54-8-21; 7 aranta (an Mil- ten) 10-10-4-27. EASEBALL American Leogue CLEVELAND-Normed Chel Montgemery director of scauling. MILWAUKEE-Added Narclass Elvira. Doub Hammy and Leo Perzz, pitchers: Tim Michaels Cartille and Grey Voughn, out- fielders, to their winter rostar. CAKLEND-Purchased the contracts of Dary Verskellicher: Rass McGinnis, out-</td> <td>5351,354, 9, Lori Michell, 534,318, 18, Manuela Molerra, 5250,174 Toor Peints 1, Steff Gral, 5950, 2, Martino Novretillava, 4729, 3, Gobrielo Sabatini, 444, 44, 4, Chris Everi, 428, 9, Pam Shriver, 2,124, 6, Hotolio Sukova, 2,503, 7, Zina Gorison, 2,134, 6, Hotolio Zver- eva, 2,124, 9, Manuelo Maleeva, 2,527, 18, Lori McNell, 1,787. Guard, Placed Jav Humphries, guard, on the Injured Hst. HOCKET Noticool Kockey League LOS ANGELES-Receited Mark Fitzaet- rick, eaailander, from New Haven of the American Hockey League Los ANGELES-Receited Mark Fitzaet- rick, eaailander, from New Haven of the American Hockey League, Reassigned Bob Janeevik, contender, Wayne McSeon, de- fenseman, and Croig Duncanson, forward, Io New Havet.</td>	N.Y. Ransers 1 5 3-42 Nastand (7). Courthall (4). Cherlos (2). Car- borneou (4): Laflevr (3). Sandsfram (4). Shels as god: Montreal (ar Varbissbrauck) 74-10- St. New York (an Hayword) 544-31, 31. Loois 8 8 8-0 Terdat 3 (7). Olcark (17). Shats an goal: 34. Loois (an Bester 1 54-8-21; 7 aranta (an Mil- ten) 10-10-4-27. EASEBALL American Leogue CLEVELAND-Normed Chel Montgemery director of scauling. MILWAUKEE-Added Narclass Elvira. Doub Hammy and Leo Perzz, pitchers: Tim Michaels Cartille and Grey Voughn, out- fielders, to their winter rostar. CAKLEND-Purchased the contracts of Dary Verskellicher: Rass McGinnis, out-	5351,354, 9, Lori Michell, 534,318, 18, Manuela Molerra, 5250,174 Toor Peints 1, Steff Gral, 5950, 2, Martino Novretillava, 4729, 3, Gobrielo Sabatini, 444, 44, 4, Chris Everi, 428, 9, Pam Shriver, 2,124, 6, Hotolio Sukova, 2,503, 7, Zina Gorison, 2,134, 6, Hotolio Zver- eva, 2,124, 9, Manuelo Maleeva, 2,527, 18, Lori McNell, 1,787. Guard, Placed Jav Humphries, guard, on the Injured Hst. HOCKET Noticool Kockey League LOS ANGELES-Receited Mark Fitzaet- rick, eaailander, from New Haven of the American Hockey League Los ANGELES-Receited Mark Fitzaet- rick, eaailander, from New Haven of the American Hockey League, Reassigned Bob Janeevik, contender, Wayne McSeon, de- fenseman, and Croig Duncanson, forward, Io New Havet.
N.Y. Glants 7 5 0 343 253 746 Philadeiphia 7 5 0 543 252 254 Phoenia 7 5 0 543 252 254 Phoenia 7 5 0 543 252 254 Washingtan 6 6 0 500 273 307 Dolles 2 19 0 167 164 272 307 Detrait 3 9 0 250 132 300 304 342 Detrait 3 9 0 250 144 322 300 304 342 Tampa Bary 3 9 0 250 144 324 300 304 342 254 342 344 344 344 344 344 344 344 344 344 344 344 344 344 344 344 344 </td <td>N.Y. Ransers 1 5 3-42 Nasturd (7). Courthall (4). Cherlos (2). Car- borneau 10): Lafieur (3). Sandsfram (8). Shess as posi: Montreal (an Varbissbrauck) 74-91- 35; New York (an Hayword) 3-04-91, 31. Loois 8 5 5 -0 Terooto 1 2 3-4 Fertius 3-72, Olearts (17). Shots an goal: 51. Loois (an Bester 1 3-4-91; 7 Dranto (an Mil- ten) 10-10-23. EREALL American Leopue CLEVELAND-Neumod Chel Montgemery director of Securing. MILWAUKEE-Added Narcisco Elvira. Doub Hamp and Leo Perez, pictors: Tim McIntosh, orider ; George Canate, tafielder, and Maltel Cartilio and Grey Youghts out- Rielers a their whiter roster. One Verse, Bicker: Russ McGionis, autocher, and Shew Hinder: Russ McGionis, autober, and Shew Hinder: Russ McGionis, autober, autober Allow Autober Allow Autober Allow Autober Autober, autober Allow Autober Au</td> <td>SS1354, 9. Lori McKell, SX4,118, 18, Manucha Molerva, 520,174 Toar Prints 1, Steff Grd, 5990, 2, Martino Novrofilava, 4720, 3 Gobrielo Sabalini, 4448, 4, Chris Evert, 4848, 5, Parn Shriver, 3,234, 4, Hotema Sukova, 2,501, 7, Zina Garison, 2,134, 8, Hotelia Zver- eva, 2,124, 4, Monuelo Mateeva, 2,927, 18, Lari McNell, 1,747. Suard, Placed Jav Humshries, suard, on the hourd Hst. HOCKET Noticed Hotev League LOS ANGELSS-Receited Mark Fitzat- rick, soallander, from New Haven of the American Hocker League. Rassigned Bob Janecvic, roottender: Wayna McSeon, de- fenseman, and Crolg Dancanson, farward, to New Hovet. N.Y. RANGERS—Extended the contract of PNI Esposito, spendril manager, through the PNI Esposito, spendril manager, through the</td>	N.Y. Ransers 1 5 3-42 Nasturd (7). Courthall (4). Cherlos (2). Car- borneau 10): Lafieur (3). Sandsfram (8). Shess as posi: Montreal (an Varbissbrauck) 74-91- 35; New York (an Hayword) 3-04-91, 31. Loois 8 5 5 -0 Terooto 1 2 3-4 Fertius 3-72, Olearts (17). Shots an goal: 51. Loois (an Bester 1 3-4-91; 7 Dranto (an Mil- ten) 10-10-23. EREALL American Leopue CLEVELAND-Neumod Chel Montgemery director of Securing. MILWAUKEE-Added Narcisco Elvira. Doub Hamp and Leo Perez, pictors: Tim McIntosh, orider ; George Canate, tafielder, and Maltel Cartilio and Grey Youghts out- Rielers a their whiter roster. One Verse, Bicker: Russ McGionis, autocher, and Shew Hinder: Russ McGionis, autober, and Shew Hinder: Russ McGionis, autober, autober Allow Autober Allow Autober Allow Autober Autober, autober Allow Autober Au	SS1354, 9. Lori McKell, SX4,118, 18, Manucha Molerva, 520,174 Toar Prints 1, Steff Grd, 5990, 2, Martino Novrofilava, 4720, 3 Gobrielo Sabalini, 4448, 4, Chris Evert, 4848, 5, Parn Shriver, 3,234, 4, Hotema Sukova, 2,501, 7, Zina Garison, 2,134, 8, Hotelia Zver- eva, 2,124, 4, Monuelo Mateeva, 2,927, 18, Lari McNell, 1,747. Suard, Placed Jav Humshries, suard, on the hourd Hst. HOCKET Noticed Hotev League LOS ANGELSS-Receited Mark Fitzat- rick, soallander, from New Haven of the American Hocker League. Rassigned Bob Janecvic, roottender: Wayna McSeon, de- fenseman, and Crolg Dancanson, farward, to New Hovet. N.Y. RANGERS—Extended the contract of PNI Esposito, spendril manager, through the PNI Esposito, spendril manager, through the
N.Y. Glants 7 5 0 343 253 246 Philadelphia 7 5 0 533 252 254 Phoenie 7 5 0 533 252 254 Washingtan 6 6 0 500 273 207 Delies 2 10 0 .167 194 272 Central 3 9 0 250 251 152 Minnesoto 8 4 0 .473 251 152 Minnesoto 8 4 0 .473 252 152 Detrait 3 9 0 .250 143 42 Termo Bary 3 9 0 .250 143 42 Termo Bary 3 9 0 .250 143 142 New Orleans 9 2 0 .751 .701 154 La.A. Romas 7 5 0 .551 .262 .262 Altanta 6 8 0 .252 .262 .262 Altanta 6 8 0 .252 .262 .262	N.S. Rangers Nashard (7). Courthold (4), Cherlos (2), Car- borneou (4): Lafieur (3). Sandstram (4). Shets as posi: Montreal (ar Varbissbrauck) 74-10- 25: New York (an Hayword) 344-21. 3. Loads 8 8 8-0 Terosto 1 2 2-4 Ferbuil 3 (7). Okcrvk (17). Shots an opail: 3: Loads (an Bester) 34-4-21. 7 Dranta (an Mil- tan) 10-10-4-27. EASEBALL American Leopue CLEVELAND-Normed Chel Montodmery director of Scauling. MILWAUKEE-Added Narcisco Elvira. Doub Hamm and Leo Percu, pitchers: Tim McIntauk articler of Sere Canate. safed- director de Scauling. MILWAUKEE-Added Narcisco Elvira. Doub Hamm and Leo Percu, pitchers: Tim McIntauk articler (Seres Canate. safed- and Mellos Cartilio and Grey Vougins ou- fielders, is their winter roster. CAKLAND-Purchased the contracts of Dave Verss. Hicher: Russ McGinnis.actcher, and Shire Hamard and Ozale Cansec. out- fielders from Tocomo of the Pochlic Coast	5361,354, 9. Lori Michell, 534,118, 18, Manucha Molerva, 5250,174 Tour Peints 1. Steff Grd, 5950, 2, Martino Novretillava, 4720, 3, Gobrielo Sabalini, 4481,4481,4481,4481,4481,4481,4481,448
N.Y. Glants 7 5 0 343 253 746 Philadelphia 7 5 0 563 252 254 Phoenia 7 5 0 563 252 254 Wrashingtan 6 6 0 500 273 307 Dolles 2 19 0 .167 149 47 Dallos 3 9 0 .250 133 306 Green Bov 2 10 0 .167 112 246 LAA. Roma 7 5 0 .503 270 144 LAA. Roma 7 5 0 .503 270 144 LAA. Roma 7 5 0 .503 270 252 Son Francisco 7 5 0 .503 220 240 (x-clinched divi	N.Y. Ransers 1 5 3-42 Nastand (7). Courthall (4). Cherlos (2). Car- borneou (4): Laflevr (3). Sandsfram (4). Shess as god: Montreal (ar Varbissbrauck) 74-10- S: New York (an Hayword) 544-31, 31. Loois 8 8 8-0 Terdat 3 (7). Olcark (17). Shots an goal: 32. Loois (an Bester: 144-0-21: 7 aranta (an Mil- ten) 10-10-4-27. ERSEALL American Leogue CLEVELAND-Normed Chel Montgemerry director of scouting. MILWAUKEE-Added Narclass Elvica. Doub Hemmy and Lee Percz, pitchers: Tim Michael And Graff and Graf Vooting. out- fielders, ian Heir winter rostar. OAKLEND-Purchased the contracts of Dary Verskellicher: Russ McGlinks.contoher. and Shille Scarfile out of the Pochic Cortsi	 SIG1354, B. Lori Michell, SM4,118, 18, Manucha Molesvu, 520,174 Toar Peints Steff Gral, 5902, 2, Martino Novrotilave, 4,723, 3 Gobriels Subbill, 4,448, 4, Chris Evert, 4,048, 5, Parn Shriver, 3,236, 6, Helena Sukova, 2,503, 7, Zina Gorijson, 2,134, 8, Natolic Zver- eva, 2,124, F. Monuelo Mateeva, 2,627, 18, Lori McNell, 1,767. Buard, Placed Jav Humshries, suand, on the Injured Rst. HOCKET Noticool Kockey League LOS ANGELES-Receited Mark Fitzen- rick, sootismider, from New Haves of the American Hockey League Accessing Bab Janecyk, contender: Wayna Accessing Bab Janecyk, contender: Wayna Accessing Bab New Havet. N.Y. RANGERS-Extended the contract of Phil Esosita, general manager, through the 1939-9 season. NEW JERSEY-Refurmed Carey Faster,
N.Y. Glants 7 5 0 343 253 746 Philadeiphia 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Washingtan 6 6 9,00 273 207 Dollas 2 19 0 167 164 272 Chicogo 10 2 0 173 251 152 Minnesoto 8 4 0 673 364 142 Detrait 3 9 0 250 133 300 Green Boy 3 9 0 250 143 324 Tampa Bay 3 9 0 250 143 324 Tampa Bay 3 9 0 250 143 324 Tampa Bay 3 9 0 350 300 350 Kenson 7 5 0 563 360 300 152 Vestar West 7 5 0 350 300 300 300 Kenson 7 5 0 563 300 300 300 <td>N.S. Rangers 1 5 3-42 Naskand (7): Courthall (4), Cherlas (2), Car- borneau (4): Laflew (3), Sandstram (4), Shets as posi: Montreal (an Varbiesbrauck) 74-10- 25: New York (an Harward) 544-21, 31. Louis 6 6 6 6-0 Terosto 1 2 2-4 Fartual 317), Okcark (17), Shats an ogal: 31. Loads (an Bester) 54-4-21; 7 aranta (an Mil- ten) 10-70-27. BASEBALL American Leopus C.E.VELAND-Named Chel Montgemery director of Security, MILWAUKEE-Added Narcisco Elviro, Doub Hemmy and Leo Perze, pinters: Tim Melindas Cartilio and Grey Yougha, out- fielders, to Their winter roster. CAKLEND-Partnased the contracts of Dark Verekolicher: Russ McGinis, antoner, and Shing Hemand, Infleider, fram Huntsvillerin Teacomo of the Pocific Coost Leopus and Scatt Hemand, Infleider, fram Huntsvillerin The Santher Leopus Cart</td> <td>SS1,354, 9. Lori McKell, SA4,118, 18, Manucha Molerva, 520,174 Tour Prints 1. Steff Grd, 5990, 2, Martino Novrofilava, 4720, 3 Gobriele Sabalin, 4448, 4, Chris Evert, 4868, 5, Parn Suriver, 3,234, 6, Hotema Sukova, 2,501, 7, Zina Garrison, 2,134, 8, Notolio Zver- eva, 2124, 1, Monuelo Mateeva, 2,527, 18, Lari McNell, 1,247. Suard, Placed Jav Humshries, suard, on the Figured Hst. HOCKET Motool Kockey League LOS ANGELES-Recatled Mark Fitzeth- rick, Soalistice, from New Havets of the American McCkey League LOS ANGELES-Recatled Mark Fitzeth- rick, Soalistice, from New Havets of the American McCkey League, de- feramenta, and Croig Duncanson, farward, to New Hovet. N.Y. RANGERS—Extended the contract of Phil Eucoid, general manager, through the 1955-59 sector.</td>	N.S. Rangers 1 5 3-42 Naskand (7): Courthall (4), Cherlas (2), Car- borneau (4): Laflew (3), Sandstram (4), Shets as posi: Montreal (an Varbiesbrauck) 74-10- 25: New York (an Harward) 544-21, 31. Louis 6 6 6 6-0 Terosto 1 2 2-4 Fartual 317), Okcark (17), Shats an ogal: 31. Loads (an Bester) 54-4-21; 7 aranta (an Mil- ten) 10-70-27. BASEBALL American Leopus C.E.VELAND-Named Chel Montgemery director of Security, MILWAUKEE-Added Narcisco Elviro, Doub Hemmy and Leo Perze, pinters: Tim Melindas Cartilio and Grey Yougha, out- fielders, to Their winter roster. CAKLEND-Partnased the contracts of Dark Verekolicher: Russ McGinis, antoner, and Shing Hemand, Infleider, fram Huntsvillerin Teacomo of the Pocific Coost Leopus and Scatt Hemand, Infleider, fram Huntsvillerin The Santher Leopus Cart	SS1,354, 9. Lori McKell, SA4,118, 18, Manucha Molerva, 520,174 Tour Prints 1. Steff Grd, 5990, 2, Martino Novrofilava, 4720, 3 Gobriele Sabalin, 4448, 4, Chris Evert, 4868, 5, Parn Suriver, 3,234, 6, Hotema Sukova, 2,501, 7, Zina Garrison, 2,134, 8, Notolio Zver- eva, 2124, 1, Monuelo Mateeva, 2,527, 18, Lari McNell, 1,247. Suard, Placed Jav Humshries, suard, on the Figured Hst. HOCKET Motool Kockey League LOS ANGELES-Recatled Mark Fitzeth- rick, Soalistice, from New Havets of the American McCkey League LOS ANGELES-Recatled Mark Fitzeth- rick, Soalistice, from New Havets of the American McCkey League, de- feramenta, and Croig Duncanson, farward, to New Hovet. N.Y. RANGERS—Extended the contract of Phil Eucoid, general manager, through the 1955-59 sector.
N.Y. Glants 7 5 6 343 253 246 Philadelphia 7 5 6 533 252 254 Phoenie 7 5 6 533 252 254 Washington 6 6 90 273 207 Delies 2 19 6 .157 194 272 Central 3 9 0 250 213 26 Detrait 3 9 0 250 213 26 Green Bov 16 0 .147 182 246 West 16 0 .147 182 246 Central 3 9 0 .250 132 Green Bov 2 16 0 .147 182 New Orleans 9 2 0 .750 .750 .563 Manto 6 8 0 .252 .262 .262 .262 Alanto 6 8 0 .253 .262 .262 Alanto 6 8 0 .253 .262 .262 Alanto 6 8 0 .253 <	N.Y. Ransers 1 5 3-42 Nastand (7). Courthall (4). Cherlos (2). Car- borneou (4): Laflevr (3). Sandsfram (4). Shess as god: Montreal (ar Varbissbrauck) 74-10- S: New York (an Hayword) 544-31, 31. Loois 8 8 8-0 Terdat 3 (7). Olcark (17). Shots an goal: 32. Loois (an Bester: 144-0-21: 7 aranta (an Mil- ten) 10-10-4-27. ERSEALL American Leogue CLEVELAND-Normed Chel Montgemerry director of scouting. MILWAUKEE-Added Narclass Elvica. Doub Hemmy and Lee Percz, pitchers: Tim Michael And Graff and Graf Vooting. out- fielders, ian Heir winter rostar. OAKLEND-Purchased the contracts of Dary Verskellicher: Russ McGlinks.contoher. and Shille Scarfile out of the Pochic Cortsi	SS1354, 9. Lori Michell, SX4,118, 18, Manucha Molerva, 520,174 Tour Peints 1. Steff Grdt, 5950, 2. Martino Novretillava, 4729, 3. Gobrielo Sabatini, 4481, 4481, 44, Chris Everi, 4789, 3. Gobrielo Sabatini, 4481, 4481, 44, Chris Everi, 4789, 3. Gobrielo Sabatini, 4481, 4
N.Y. Glants 7 5 0 343 253 746 Philadelphia 7 5 0 543 252 254 Phoenie 7 5 0 543 252 254 Washingtan 6 6 9,00 273 207 Dollas 2 10 0 .167 149 272 Cathroit 8 4 0 .67 304 145 Detrait 3 9 0 .250 143 40 Cathroit 8 9 .250 143 40 Cathroit 3 9 0 .250 143 40 Cathroit 3 9 0 .250 143 40 Cathroit 3 9 0 .250 143 40 Green Boy 2 16 0 .167 182 245 Mew Orleans 9 2 0 .750 .750 .851 2070 152 Sen Francisco 7 5 0 .851 .90 .252 242 256 Atlanta 6 8 0 .253 282 242	N.Y. Ransers 1 5 3-42 Nashard (7). Courthall (4), Cherlas (2), Car- borneou (4): Lafieur (3). Sandstram (4). Shets as posi: Montreal (ar Varbissbrauck) 74-10- 25: New York (an Hayword) 344-21, 31. Loais 8 8 8-0 Terosto 1 2 2-4 Ferbuild 3(7), Okark (17). Shots an opail; 32. Loais (an Bester 1 44-0-21; 7 oranta (an Mil- ten) 10-10-4-27. EASEBALL American Leopue CLEVELAND-Nomed Chel Montoamery director of Scauling. MILWAUKEE-Added Nardisco Elvira. Outheast cather; George Canote, Iafielder, and Mallo Carrille on d Grey Youghts, out- Heiders, is their winter roster. OAKLAND-Purtansed the contracts of Dare Veres, Bilcher; Russ McGionis, cather, and Swei Hemord and Ozie Consect, out- Heiders from Tocomo of the Pochic Coas Leopus (Mill Souther) and Ozie Consect, out- Heiders from Tocomo of the Pochic Coas Leopus and Scath Hemord, Infleder, from Huntsvillerd the Southern Leopus Cent Reses Leopus (Kirk McDonaid, and Share) South Rose, Huntsvillerd the Southern Leopus Cent Reses	 SS1,354, 9. Lori McKell, SX4,118, 18, Manucha Molerva, S20,174 Toar Peints J. Sietti Gral, SS0, 2, Martino Novrotilava, 4,273, 3 Gobriels Sabalini, 4,448, 4, Chris Evert, 4,049, 5, Parn Shriver, 3,234, 6, Holma Sukova, 2,531, 7, Zina Gorison, 2,134, 8, Hotalia Zver- eva, 2,124, Monuelo Mateeva, 2,927, 18, Lori McNell, 1,267. Buard, Piaced Jav Humshries, suard, on the hyber Hist. HOCKEY Noticool Koday Lesgue LOS ANGELES-Recatled Mark Fitzen- rick, socilarides, rom New Haven of the American Hockey Lesgue, Ressigned Bab Jaheevk, sociender: Wayna McSeon, de- fersionan of Crolg Dunconson, forward, to New Haven. NY, RANGERS-Extended the contract of Phil Esosita, general manager, through the 1987-9 secon. NEW JESEY - Reformed Corev Fostyr, defenseman, to Peterbarough of the Ontario Hockey Largue.
N.Y. Glants 7 5 0 343 253 746 Philadeiphia 7 5 0 542 252 254 Phoenia 7 5 0 542 252 254 Phoenia 7 5 0 542 252 254 Phoenia 7 5 0 552 252 254 Wessiningtern 6 6 9.00 273 307 Delies 2 19 0 .167 149 47 Chicopo 10 2 0 .167 149 47 Chicopo 10 2 0 .167 142 42 Cambroit 3 9 0 .250 213 206 130 Green Bov 2 10 0 .167 112 246 LAA. Roma 7 5 0 .503 2070 252 Son Francisco 7 5 0 .503 202 246 (x-clinched division Hite) </td <td>N. R. Rangeri 1 1 1 - 4 Nastand (7). Courtnell (4). Charlos (2). Car- borneou (4): Laflew (3). Sandsfram (4). Shess as poi: Montreal (ar Varbissbrauck) 74-10- S: New York (an Hayward) 54-6-31. 31. Loois 8 8 8 - 0 Teroto 1 2 2 - 4 Fritud 3(7). Okcryk (17). Shots an opal: 31. Loois (an Bester 1 54-6-21: 7 oranta (an Mil- ten) 10-10-4-27. EASEBALL American Leopue CLEVELAND-Normed Chel Montsomery director of Scauling. MILWAUKEE-Added Narcisco Elvico Poue Hamy ond Leo Percz, pitchers: Tim Mathewise Michaer Costar. Obvie Hamy ond Leo Percz, pitchers: or Mathewise Michaer Costar. MALLAND-Parchaded Narcisco elvico and Mallos Carrillo and Grey Vousina, out- neiders, in their winter costar. MALLAND-Parchaded In Contracts of Dary Vereswitcher: Russ McGlinik. Santosis, out- helders from Tocomo of the Pochic Costa Lapoue and Scatt Hernond, Infleider, from Hunsvillerof the Sauthern Leopue. Sent Resses Landbert. Kirk McDonoid. and Jett Shover, and chiles from Tocomo. BASKETSALL Netweil Basketochetion</td> <td> SS1,354, 9. Lori Michell, SX4,118, 18, Manucha Molerva, 520,174. Tour Peints 1. Steff Grd, 5990, 2. Marthion Novrofflava, 4720, 3. Gobrielo Sabalini, 4481, 4481, 44. Chris Evert, 4280, 5. Pam Suriver, 3236, 6. Hotema Sukova, 2.501, 7. Zina Garison, 2134, 8. Notable Zver- eva, 2124, 1. Monuelo Mateeva, 2,927, 18. Lori MacNetl, 1.767. Buard, Placed Jav Humphries, suand, on the Injured Hst. HOCKET Motiool Hockey Leopue LOS ANGELES-Receited Mark Fitzpet- rick, eoolistider, from New Haven of the American Mockey Leopue LOS ANGELES-Receited Mark Fitzpet- rick, eoolistider, from New Haven of the American Mockey Leopue. Rosenar, and Croig Dancangon, farward, to New Hoved. N.Y. RANGERS-Extended the contract of Phil Eucopia, spenral manager, through the 1959-70 secon. NEW JERSEY-Reformed Carey Foster, defenseman, bo Peterburged the Canterio Hockey Leopue. NASHINGTON-Receited Jim Thomson, forward, from Bolimorange Ithe American Proces, Trans. Borterburge of the American Proces, Trans. </td>	N. R. Rangeri 1 1 1 - 4 Nastand (7). Courtnell (4). Charlos (2). Car- borneou (4): Laflew (3). Sandsfram (4). Shess as poi: Montreal (ar Varbissbrauck) 74-10- S: New York (an Hayward) 54-6-31. 31. Loois 8 8 8 - 0 Teroto 1 2 2 - 4 Fritud 3(7). Okcryk (17). Shots an opal: 31. Loois (an Bester 1 54-6-21: 7 oranta (an Mil- ten) 10-10-4-27. EASEBALL American Leopue CLEVELAND-Normed Chel Montsomery director of Scauling. MILWAUKEE-Added Narcisco Elvico Poue Hamy ond Leo Percz, pitchers: Tim Mathewise Michaer Costar. Obvie Hamy ond Leo Percz, pitchers: or Mathewise Michaer Costar. MALLAND-Parchaded Narcisco elvico and Mallos Carrillo and Grey Vousina, out- neiders, in their winter costar. MALLAND-Parchaded In Contracts of Dary Vereswitcher: Russ McGlinik. Santosis, out- helders from Tocomo of the Pochic Costa Lapoue and Scatt Hernond, Infleider, from Hunsvillerof the Sauthern Leopue. Sent Resses Landbert. Kirk McDonoid. and Jett Shover, and chiles from Tocomo. BASKETSALL Netweil Basketochetion	 SS1,354, 9. Lori Michell, SX4,118, 18, Manucha Molerva, 520,174. Tour Peints 1. Steff Grd, 5990, 2. Marthion Novrofflava, 4720, 3. Gobrielo Sabalini, 4481, 4481, 44. Chris Evert, 4280, 5. Pam Suriver, 3236, 6. Hotema Sukova, 2.501, 7. Zina Garison, 2134, 8. Notable Zver- eva, 2124, 1. Monuelo Mateeva, 2,927, 18. Lori MacNetl, 1.767. Buard, Placed Jav Humphries, suand, on the Injured Hst. HOCKET Motiool Hockey Leopue LOS ANGELES-Receited Mark Fitzpet- rick, eoolistider, from New Haven of the American Mockey Leopue LOS ANGELES-Receited Mark Fitzpet- rick, eoolistider, from New Haven of the American Mockey Leopue. Rosenar, and Croig Dancangon, farward, to New Hoved. N.Y. RANGERS-Extended the contract of Phil Eucopia, spenral manager, through the 1959-70 secon. NEW JERSEY-Reformed Carey Foster, defenseman, bo Peterburged the Canterio Hockey Leopue. NASHINGTON-Receited Jim Thomson, forward, from Bolimorange Ithe American Proces, Trans. Borterburge of the American Proces, Trans.
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OBSERVER Gripped by the Grippe

By Russell Baker FEW YORK - When I feel a cold coming on it's down the hatch with a good nasal decongestant antihistamine, followed by nodding galore and submission to the antic whims of a fevered brain. In this condition, phrases like "nodding galore" spring readily to the lips. What a great name "Nodding Galore" would make for a future star of screen, stage and tube whose career is now languishing on welfare because her real name is Glenda Pitz

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Fancy a mogul telling her, "You will never again be Glenda Pitz, box-office poison, my child. Henceforth you are Nodding Galore, Queen of the Silver Screen I see her starred opposite Hodding Carter, the former State Department spokesman, in a sizzling \$40 million grosser with plenty of

undressing. I see an advertising campaign: "Hodding's back and Nodding's got him." I mentioned a mogul, and of course nobody knows what a mogul is, right? That's because you were unborn in the age of the moguls. Louis B. Mayer, Jack Warner, Harry Cohn - those were moguls. You probably never heard of Mayer unless you're one of the handful who know what Belgium is and who Abraham Lincoln was. So forget moguls. It's the nasal deconge

antihistamine raving out of me. Isn't it strange that millions of people who don't know what a mogul is know about nasal decongestanı antihistamine?

Moguls probably didn't have a guess what nasal decongestant antihistamine was, even though they did know about Ahraham Lincoln being a hybrid hlend of Raymond Massey and Henry

Fonda, kids, was Jane's dad, not an old-fashioned Japanese car. So the nasal decongestant antihistamine stops your nose and eyes from emitting water while you're in the grippe of a cold.

It works by attacking the brain's water-control center, which is lo-cated perilously close to the goodjudgment lever, When its powerful decongesting antihistaminic molecules overflow onto the good-judgment lever, phrases like "in the grippe of a cold" occur.

overflow and make a raess of the

downstairs apartment. That water has to come out someplace, and if it's diverted from the eyes and nose it is probably going to come out around the neck and shoulders. This accounts for the moist, clammy feeling that occurs in the upper torso.

All that's happening is that the water, prevented by the decongestant antihistamine from running off through the eyes and nose, is taking an alternate outlet.

I mentioned Glenda Pitz "languishing on welfare," and many of you will ask if Glenda Pitz is the notorious Welfare Queen. It is a measure of nasal deconges

tant antihistamine's power 10 enfover the brain that I even mention the Welfare Queen, for you are sure to be outraged when I declare that I do not believe in the Welfare Queen, no matter how famous President Reagan has made her and her new Cadillac taking her to buy whiskey with some of her fat welfare checks.

made except with the overflowing decongesting antihistaminic mole cules pressing on the brain's goodjudgment lever, because my folks, you see, almost all believe in the elfare Queen.

Yes, they used to be poor, and now that they're eating high ou the bog they like to think that con women disguised as paupers are cunningly taking the ribs right off their hogs. Sundays when I argue politics with the folks I never have the nerve to say, "Come on, folks: only people who talk to the Tooth

Reagan's Welfare Queen as gospel The reason I'm uneasy about saying that is, I think of my folks as folks, and I want them to think of me as folks, too, and I'm fairly sure

fare Queen. Which brings us to the question,

dom, listening to their folk music, uttering their folk phrases like when you get right down to it" ---just who are folk anyhow? If this cold hangs on, I'll take some more nasal decongestant antihistamine and look into this folk

The water cannot be shut off, of business with Nodding Galore.



By Michael Field

TEW YORK -He was wear-November chill. Sitting in the corner of the sofa in the drawing room of his apartment at the legendary Chelsea Hotel, Virgil Thomson looked a little fragile. But the eyes were as sparkling as ever, the mind and memory unaged. Humor still hubbled up in his comments on life and music, as sharp and devastating as his "execution" of the New York Philharmonic in his first review as

conversation through a hearing

aid, Thomson can still write mu

sic but "can't hear it right. It's off pitch." Recently he has been writ-

music critic of the New York Herald Tribune in 1940, a post he held for 14 years. He will be 92 on Friday. More than half a century ago "Four Saints in Three Acts," an opera he

wrote on a text by Gertrude Stein, made artistic history in the United States and France. Earlier this year, a selection of his letters was applauded on both sides of the Atlantic. Next spring, Yale Uni-versity Press will publish "Words and Music," a book he says he should have written years ago, on setting English to music. Despite dealness, overcome for

Confessions like that couldn't be

ing "little portraits and things." Musical portraits are an invention of his and there are over 150 of them, analyzed in a book by Anthony Tommasini, a Boston musicologist, in 1983. Tommasini is now writing a several volume "Life and Works." Tim and Vanessa Page, editors of his let-

ters, are also preparing a reissue of his articles from the Herald Fairy and the Easter Bunny take Tribune

they wouldn't rank anybody as folks who didn't believe in the Wel-

Music," chapters of which will run before publication in The New York Review of Books and in Grand Street, an intellectual what are folks, when you get right down to it? Speaking their folk wisquarterly, is on a subject he lectured about in war-shattered

said.

France in 1945.

from every language. . . It's a very interesting book, with lots of material that isn't elsewhere available. There are 30 musical illustrations from classical vocal mu-



Musical taste is "like women's styles. Short skirts are selling one year and long ones another."

skirts and shirts."

sic and then 20 quite extended ones from my own works." False modesty has never been a Thomson trait.

I asked him how he felt about music today. The answer came pat: "I don'i feel. I'm just an old professional. I know it."

"I'm not working on any enor-"Don't professionals feel?" mous opera. You never know "It's a weakness if you do. Prowhat's going to come next, but those things go on," Thomson fessionals really like to think they know it all. But of course everybody has to run the critical gam-The new book, "Words and nt. You write reviews of somebody's work and they don't like it. You think, well, they'll have to take it. But when you get bad reviews yourself, you're con-vinced that the author is an ignorant pipsqueak and probably in the pay of your enemies." "It tells you how to make it

Thomson has had his share of work, in English, with quotations hostile criticism, One critic called the music of "Four Saints in Three Acts," the first of his two Stein operas, "a sow's ear," I reminded him.

"What I particularly remember bridge, pupils of Professor [Alex-out 'Four Saints,' it happened ander] Goehr." about 'Four Saints,' it happened in New York and Paris, was that What about Philip Glass? the literary people all said 'of "Mr. Glass is the most success course Gertrude is thoroughly silful composer in the world; We

ly, but the music is divine.' And were on a program together in the musical people said 'Gertrude Lawrence, Kansas, and we frateris heavenly poetry but the music is not to be considered," "he said. nized very nicely and his troupe played my music as well as his. He pays me compliments. He keeps On changing musical tastes: telling me that after all I started "It's like women's styles. Short this whole simplified business with "Four Saints" and I said skirts are selling one year and long ones another. After all, year that's all right we're in the same after year, women wear pants and business. You write operas in Sanskrit and I wrote them in Ger-

On the state of musical compotrude Stein." On the origins of his "simple" style: Working with Gertrude Stein led Thomson to drop essays sition today; "Boulez is a very brilliant musical mind, Stockhausen will do. The best of those boys is Hans Werner Henze, Germany in 20th century dissonance (like has music. But it's all pretty serihis "Sonata da Chiesa" of 1926). ous. German sentiment is pretty "Gertrude herself is so obscure, hard to sell these days. Paris is willfully obscure, that you didn't quiet. It's quiet in England since Benjie Britten's dead, though want to add obscure music to it. You just wanted to add somethere's a whole batch of slightly thing to let it run along like a younger composers in Camrailway train,"

Among his own works, Thom-son is particularly fond of his opera "Lord Byron," given its pre-miere at the Juilliard School in 1972. It had little critical acclaim, though Andrew Porter praised it in The New Yorker. "You know, people are likely to be attached to their less successful children."

Today the most performed of Thomson's works is the second Stein opera, "The Mother of Us All," the libretto of which was finished in Paris in March 1946 and was the writer's last completed work. She died the following July. Based on the life of Susan B. Anthony, leader of the American woman's suffrage movement, "The Mother of Us All" is, as the composer has said, imbued in both text and music with nostalgia for 19th century rural America. For all his cosmopolitanism and experience of the Paris of the '20s, Thomson is a child of the Middle West, which is the source of his homespun music and pungent literary style.

Discussing writing, he said: "You can write or you can't. And if you can, you come through. But it's not an accident. I learned to write in the high schools of Kansas City. Very strict discipline. Well a little bit at Harvard 100. Harvard admitted me to their most advanced writing class on the basis of my Kansas City edu-

"Kansas is what you might call a native town. All people were brought up in the neighborhood and they live there forever. New York is very bad for schools because a majority of the teachers were brought up in families where English is not the family language. So they don't know En-glish idiomatically. They didn't have grandmothers singing them little rigmaroles." But he had a nostalgic word

about the restaurant at New York's Metropolitan Club, one of whose great dishes used to be mushrooms under glass, "done with cream, very rich and sumptuous," On this gastronomic note, the doyen of American composers hauled himself to his feet on my arms and accompanied us to the door.

Michael Field, who has known Virgil Thomson stace 1953, is former Paris bureau chief of The Dai-ly Telegraph of London. PEOPLE

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Buchwald Sues Studio On Eddie Murphy Film 🕯

The columnist Art Buchwald is not langhing; he is suing Para-mount Pictures for \$5 million, accusing it of "brazen misappropria-tion" of an original idea. Buchwald and a movie producer. Alain Bernheim, contend that Paramount's "Coming to America, which starred Eddie Murphy as an Alrican prince who comes to New York and works as a janitor in a fastfood restaurant while searching for a bride, is based on Buchwald's "King for a Day." He sold the project in 1983 to Paramount as a vehicle for Murphy, but the studio 2let its option lapse. "I'm not doing it for the money," said Buchwald, whose column is syndicated in 550 newspapers. "I'm doing it for the little guy who gets beaten up by the hig guy. And if you believe that...?" Buchwald's suit is the third one alleging that the idea for the film was cribbed. Paramount declined to comment.

Prince Charles is taking his cam-paign for more sensitive building design into the book stores with the publication in March of "A Vision of Britain, A Personal View of Architecture." Royalties from the book, based on the Prince of Wales's recent television program, will be given to his Charities' Trust along with a \$543,000 advance.

A judge in Meniphis, Tennessee, has dismissed an inheritance claim by Deborah Delaine Presley, who claimed she was Elvis Presley's daughter. In an affidavit, the woman's mother, Barbara Jean Young. said she spent four days with Presley in 1955 at a mobile home. The affidavit said Miss Presley was born nine months later.

David Hare's "The Secret Rapture," a new play due off-Broadway in May, was named best play, and a revival of the musical "South Pacific" was named best musical of 1988 by Drama Magazine, published quarterly by the British Theatre Association. Acting awards went to Panilae Collins as best actress, and, in a tie vote for best actor, to Alex Jennings and Tony Witkinson, Vanessa Redgrave was named best supporting actress. Best supporting actor went to Peter Lindford. Best director went to Peter Brook, the Paris-based British director, for his staging of The

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